



August 31, 2016

Mr, Tony Batalla
Manager of IT
City of San Leandro
San Leandro, CA

Dear Mr. Batalla,

Per our discussions please find attached Service Order/Quote for enhanced services for the City of San Leandro. New service will roll in all existing packages including Police, WiFi, and Library into one shared pool. New package is setup so that you can easily add locations for drops on the Metro circuit.

My hope is that this new 10 Gigabit internet service for the city will help show case what technology can do in government, as well as encourage new development. This service will also be robust and flexible enough that the City can provide new services quickly without a great deal of new expense.

If you have any question please call me at (510)703-1313.

Sincerely,

Clark Smith

Clark Smith



Service Order

Mr. Tony Batalla
Manager of IT
City of San Leandro
San Leandro, CA

Summary of Services

- 10 gigabit port. \$550.00/mo
- Gigabit internet commitment, burstable to 10 Gig \$1,700.00/mo
- Gig Port Boys and Girls club \$125.00/mo Gig Port charge parking garage \$125.00/mo
- MetroE Connect allows private network between locations \$100.00/mo
- /24 of IP included – 255 IP addresses

Setup \$1,000.00

This would support wifi at parking garage, boys and girls club, and wherever port added later.

Assumptions:

- Customer will provide furnish their own router and firewall
- Customer will furnish power and space at all service locations

Total Monthly Recurring: \$2,600.00

One time setup costs: \$1,000.00

Service term is 36 months