

CITY OF SAN LEANDRO  
**Mid-Year Financial Report**  
As of December 31, 2017  
(In Thousands)

**GENERAL FUND**

|  | 2017-18           |                 |                    |                     | 2016-17           |                    |                 | 2017-18 v 2016-17    |                     |
|--|-------------------|-----------------|--------------------|---------------------|-------------------|--------------------|-----------------|----------------------|---------------------|
|  | December 31, 2017 |                 |                    |                     | December 31, 2016 |                    |                 |                      |                     |
|  | Adopted Budget    | Adjusted Budget | YTD as of 12/31/17 | % of Adopted Budget | Adopted Budget    | YTD as of 12/31/16 | YTD % of Budget | Yr to Yr Change (\$) | Yr to Yr Change (%) |
| <b>Revenues</b>  |                   |                 |                    |                     |                   |                    |                 |                      |                     |
| GENERAL GOVERNMENT   |                   |                 |                    |                     |                   |                    |                 |                      |                     |
| Property Tax   | 21,745            | 21,745          | 10,378             | 48%                 | 21,319            | 9,772              | 46%             | 606                  | 6%                  |
| Sales Tax  | 43,598            | 43,598          | 13,805             | 32%                 | 41,144            | 13,997             | 34%             | (192)                | -1%                 |
| Utility Users Tax  | 11,768            | 11,768          | 4,234              | 36%                 | 11,661            | 4,036              | 35%             | 198                  | 5%                  |
| Franchise Fees   | 4,628             | 4,628           | 1,220              | 26%                 | 4,507             | 1,141              | 25%             | 79                   | 7%                  |
| Property Transfer Tax  | 3,200             | 3,200           | 1,494              | 47%                 | 2,519             | 1,665              | 66%             | (171)                | -10%                |
| Emergency Communication Access Fee (911)   | 3,101             | 3,101           | 1,053              | 34%                 | 2,854             | 1,015              | 36%             | 38                   | 4%                  |
| Business License Tax   | 6,070             | 6,070           | 865                | 14%                 | 5,253             | 314                | 6%              | 551                  | 175%                |
| Other Tax  | 1,251             | 1,251           | 220                | 18%                 | 403               | 156                | 39%             | 64                   | 41%                 |
| Sub Total Taxes  | 95,361            | 95,361          | 33,269             | 35%                 | 89,660            | 32,096             | 36%             | 1,173                | 4%                  |
| Charges for Services   | 3,347             | 3,347           | 1,781              | 53%                 | 2,866             | 1,366              | 48%             | 415                  | 30%                 |
| Interest & Property Income   | 1,267             | 1,285           | 898                | 71%                 | 1,211             | 723                | 60%             | 175                  | 24%                 |
| Fines, Fees & Forfeitures  | 1,495             | 1,495           | 588                | 39%                 | 1,127             | 523                | 46%             | 65                   | 12%                 |
| Intergovernmental  | 1,080             | 1,051           | 166                | 15%                 | 1,031             | 188                | 18%             | (22)                 | -12%                |
| Licenses & Permits   | 2,562             | 2,562           | 1,516              | 59%                 | 2,020             | 928                | 46%             | 588                  | 63%                 |
| Interdepartmental  | 2,000             | 2,000           | 1,000              | 50%                 | 2,002             | 1,000              | 50%             | 0                    | 0%                  |
| Other/Transfers  | 1,914             | 1,929           | 655                | 34%                 | 602               | 271                | 45%             | 384                  | 142%                |
| Sub Total Other  | 13,665            | 13,669          | 6,604              | 48%                 | 10,859            | 4,999              | 46%             | 1,605                | 32%                 |
| <b>Total Revenues</b>  | <b>109,026</b>    | <b>109,030</b>  | <b>39,873</b>      | <b>37%</b>          | <b>100,519</b>    | <b>37,095</b>      | <b>37%</b>      | <b>2,778</b>         | <b>7%</b>           |
| <b>Expenditures</b>  |                   |                 |                    |                     |                   |                    |                 |                      |                     |
| General Administration<br>Council, Clerk, City Attorney,<br>City Manager and Human Resources | 4,889             | 5,252           | 2,524              | 52%                 | 5,002             | 1,908              | 38%             | 616                  | 32%                 |
| Finance  | 3,179             | 3,381           | 1,509              | 47%                 | 2,751             | 1,345              | 49%             | 164                  | 12%                 |
| Police   | 37,688            | 37,699          | 22,521             | 60%                 | 32,409            | 17,267             | 53%             | 5,254                | 30%                 |
| Fire   | 24,267            | 24,628          | 10,597             | 44%                 | 24,433            | 9,208              | 38%             | 1,389                | 15%                 |
| Recreation & Human Services  | 5,223             | 5,270           | 2,468              | 47%                 | 4,846             | 2,235              | 46%             | 233                  | 10%                 |
| Engineering & Transportation   | 3,682             | 3,685           | 2,257              | 61%                 | 3,100             | 1,529              | 49%             | 728                  | 48%                 |
| Library  | 5,625             | 5,657           | 3,038              | 54%                 | 4,975             | 2,479              | 50%             | 559                  | 23%                 |
| Public Works   | 6,368             | 6,404           | 3,191              | 50%                 | 5,406             | 2,644              | 49%             | 547                  | 21%                 |
| Community Development  | 6,302             | 7,801           | 3,184              | 51%                 | 5,491             | 2,561              | 47%             | 623                  | 24%                 |
| Non-Departmental   | 1,947             | 2,010           | 364                | 19%                 | 1,965             | 414                | 21%             | (50)                 | -12%                |
| Debt Service   | 5,028             | 5,028           | 1,503              | 30%                 | 5,296             | 1,794              | 34%             | (291)                | -16%                |
| Transfers  | 10,179            | 10,179          | 0                  | 0%                  | 3,563             | 50                 | 1%              | (50)                 | -100%               |
| <b>Total Expenditures</b>  | <b>114,377</b>    | <b>116,994</b>  | <b>53,156</b>      | <b>46%</b>          | <b>99,237</b>     | <b>43,434</b>      | <b>44%</b>      | <b>9,722</b>         | <b>22%</b>          |

**ENTERPRISES & INTERNAL  
SERVICE FUNDS**

|                                     | 2017-18           |                    |                       |                | 2016-17           |                       |             | 2017-18 v 2016-17       |                        |
|-------------------------------------|-------------------|--------------------|-----------------------|----------------|-------------------|-----------------------|-------------|-------------------------|------------------------|
|                                     | December 31, 2017 |                    |                       |                | December 31, 2016 |                       |             | Yr to Yr<br>Change (\$) | Yr to Yr Change<br>(%) |
|                                     | Adopted<br>Budget | Adjusted<br>Budget | YTD as of<br>12/31/17 | % of<br>Budget | Adopted<br>Budget | YTD as of<br>12/31/16 | % of Budget |                         |                        |
| Water Pollution Control Plant (593) |                   |                    |                       |                |                   |                       |             |                         |                        |
| Revenue                             | 13,024            | 13,024             | 2,348                 | 18%            | 13,043            | 2,107                 | 16%         | 241                     | 11%                    |
| Expenditure                         | 14,723            | 23,784             | 8,166                 | 55%            | 12,357            | 7,240                 | 59%         | 926                     | 13%                    |
| Environmental Services (594)        |                   |                    |                       |                |                   |                       |             |                         |                        |
| Revenue                             | 1,027             | 1,027              | 268                   | 26%            | 1,065             | 245                   | 23%         | 23                      | 9%                     |
| Expenditure                         | 1,376             | 1,461              | 612                   | 44%            | 1,330             | 557                   | 42%         | 55                      | 10%                    |
| Shoreline Enterprise (597)          |                   |                    |                       |                |                   |                       |             |                         |                        |
| Revenue                             | 2,431             | 2,431              | 1,126                 | 46%            | 2,367             | 1,048                 | 44%         | 78                      | 7%                     |
| Expenditure                         | 2,213             | 2,250              | 695                   | 31%            | 1,995             | 544                   | 27%         | 151                     | 28%                    |
| Storm Water (598)                   |                   |                    |                       |                |                   |                       |             |                         |                        |
| Revenue                             | 1,101             | 1,101              | 0                     | 0%             | 1,071             | 0                     | 0%          | 0                       | 0%                     |
| Expenditure                         | 1,461             | 1,461              | 829                   | 57%            | 1,164             | 651                   | 56%         | 178                     | 27%                    |
| Facilities Maintenance (687)        |                   |                    |                       |                |                   |                       |             |                         |                        |
| Revenue                             | 3,559             | 3,559              | 1,796                 | 50%            | 3,468             | 1,731                 | 50%         | 65                      | 4%                     |
| Expenditure                         | 3,651             | 4,884              | 1,592                 | 44%            | 3,557             | 1,326                 | 37%         | 266                     | 20%                    |
| Information Technology (688)        |                   |                    |                       |                |                   |                       |             |                         |                        |
| Revenue                             | 4,408             | 4,408              | 2,203                 | 50%            | 3,654             | 1,827                 | 50%         | 376                     | 21%                    |
| Expenditure                         | 4,442             | 4,902              | 2,544                 | 57%            | 3,899             | 2,084                 | 53%         | 460                     | 22%                    |
| Insurance Services (689)            |                   |                    |                       |                |                   |                       |             |                         |                        |
| Revenue                             | 4,394             | 4,394              | 2,079                 | 47%            | 4,098             | 1,865                 | 46%         | 214                     | 11%                    |
| Expenditure                         | 4,060             | 4,382              | 1,523                 | 38%            | 4,316             | 2,834                 | 66%         | (1,311)                 | -46%                   |
| Equipment Maintenance (690)         |                   |                    |                       |                |                   |                       |             |                         |                        |
| Revenue                             | 4,912             | 4,912              | 2,308                 | 47%            | 2,759             | 1,065                 | 39%         | 1,243                   | 117%                   |
| Expenditure                         | 4,484             | 5,192              | 1,657                 | 37%            | 3,497             | 811                   | 23%         | 846                     | 104%                   |

**SPECIAL REVENUE FUNDS  
OPERATING**

|  | 2017-18           |                    |                       |                | 2016-17           |                       |             | 2017-18 v 2016-17       |                        |
|--|-------------------|--------------------|-----------------------|----------------|-------------------|-----------------------|-------------|-------------------------|------------------------|
|  | December 31, 2017 |                    |                       |                | December 31, 2016 |                       |             | Yr to Yr<br>Change (\$) | Yr to Yr Change<br>(%) |
|  | Adopted<br>Budget | Adjusted<br>Budget | YTD as of<br>12/31/17 | % of<br>Budget | Adopted<br>Budget | YTD as of<br>12/31/16 | % of Budget |                         |                        |
| Parking (132)                                  |                   |                    |                       |                |                   |                       |             |                         |                        |
| Revenue  | 242               | 242                | 709                   | 293%           | 250               | 120                   | 48%         | 589                     | 491%                   |
| Expenditure                                    | 311               | 913                | 195                   | 63%            | 259               | 128                   | 49%         | 67                      | 52%                    |
| Gas Tax - Street Maintenance (140)             |                   |                    |                       |                |                   |                       |             |                         |                        |
| Revenue  | 2,385             | 2,385              | 636                   | 27%            | 1,841             | 721                   | 39%         | (85)                    | -12%                   |
| Expenditures                                   | 2,852             | 3,150              | 1,425                 | 50%            | 2,171             | 961                   | 44%         | 464                     | 48%                    |
| Asset Seizure (146)                            |                   |                    |                       |                |                   |                       |             |                         |                        |
| Revenue  | 272               | 272                | 422                   | 155%           | 72                | 47                    | 65%         | 375                     | 798%                   |
| Expenditures                                   | 50                | 50                 | 7                     | 14%            | 50                | 30                    | 60%         | (23)                    | -77%                   |
| Heron Bay Maintenance (147)                    |                   |                    |                       |                |                   |                       |             |                         |                        |
| Revenue  | 352               | 352                | 0                     | 0%             | 356               | 0                     | 0%          | 0                       | 0%                     |
| Expenditure                                    | 362               | 939                | 137                   | 38%            | 345               | 86                    | 25%         | 51                      | 59%                    |
| Hsg Services (CDBG/HOME/Hsg In Lieu) (165-167) |                   |                    |                       |                |                   |                       |             |                         |                        |
| Revenue  | 837               | 837                | 351                   | 42%            | 813               | 498                   | 61%         | (147)                   | -30%                   |
| Expenditure                                    | 780               | 1,210              | 278                   | 36%            | 653               | 558                   | 85%         | (280)                   | -50%                   |
| Business Improvement District (170)            |                   |                    |                       |                |                   |                       |             |                         |                        |
| Revenue  | 634               | 634                | 52                    | 8%             | 691               | 72                    | 10%         | (20)                    | -28%                   |
| Expenditure                                    | 634               | 634                | 200                   | 32%            | 347               | 250                   | 72%         | (50)                    | -20%                   |
| Public Education & Government Access (180)     |                   |                    |                       |                |                   |                       |             |                         |                        |
| Revenue  | 200               | 200                | 50                    | 25%            | 175               | 50                    | 29%         | 0                       | 0%                     |
| Expenditure                                    | 62                | 97                 | 22                    | 35%            | 62                | 37                    | 60%         | (15)                    | -41%                   |