

Quoted for: City of San Leandro

Quoted by: Dallas Cole

Email: dallas.cole@altec.com

Altec Account Manager: Mike Russell

REFERENCE ALTEC MODEL		Sourcwell Price
DM47E	47' Hydraulic Digger Derrick	\$290,270

**(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)**

1	DLB2	Directional Light Bar (Amber, 47"L, Super-LED)	\$2,254
2	SPOT4	SIX (6) POINT STROBE SYSTEM (LED)	\$1,220
3	VCAM	Backup Camera System	\$1,313
<b>SOURCEWELL OPTIONS TOTAL:</b>			<b>\$295,056</b>

**(B.) OPEN MARKET ITEMS (Customer Requested)**

1	UNIT	DL42B ILO DM47E, Radio Remote Lower Controls (Traditional/Hetronic)	-\$413
2	UNIT & HYDRAULIC ACC	Single, One-Man, Platform	\$1,645
3	BODY	Custom Body Options	\$4,879
4	BODY & CHASSIS ACC	Ladder access steps, Flatbed Access Ladder , U-Shaped Grab Handle, Pole Rack, Platform Rest	\$11,141
5	ELECTRICAL	Qty Two (2) Strobe Beacon Amber LED with Brush Guard	\$799
6	FINISHING	Inbound Freight, Paint, Non-Skid	\$19,146
7	CHASSIS	Custom Chassis Options	\$12,854
8	OTHER	Altec MY Price Adjustment	\$8,502
<b>OPEN MARKET OPTIONS TOTAL:</b>			<b>\$58,553</b>

**SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$353,609.00**  
**Delivery to Customer: \$715.00**  
**Estimated Taxes (Delivery non-taxable): \$38,089.83**  
**CA Doc/Admin/Tire Fees: \$560.50**  
**TOTAL FOR UNIT/BODY/CHASSIS: \$392,974.33**

\*\*Pricing valid for 45 days\*\*

**NOTES**

**PRICING:** Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are considered budgetary due to potential cost inflation, market volatility, and tariff implications. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model years beyond the current open order bank are estimates only. Altec's turn-key pricing is subject to change based on chassis pricing received from the OEM. Chassis model year, specifications, and price will be reviewed and confirmed when specific model year information becomes available from the OEM, and any chassis price difference, including adjustments for tariffs, will be passed through to the customer.

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days

**TO ORDER:** To order, please contact the Altec Account Manager listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** TBD Based on availability, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Please ask your Altec Account Manager for more information

March 6th, 2026  
Our 97th Year

**Ship To:**  
CITY OF SAN LEANDRO  
1450 N FIRST ST  
DIXON, CA 95620  
US

**Bill To:**  
CITY OF SAN LEANDRO  
835 E 14TH ST  
SAN LEANDRO, CA 94577  
United States

Attn:  
Phone:  
Email:

**Altec Quotation Number:** 1198541 - 10  
**Account Manager:** Michael Russell  
**Technical Sales Rep:** Dallas Cole

<u>Item</u>	<u>Description</u>	<u>Qty</u>
	<u>Unit</u>	
1.	ALTEC Model DL42B; 42 foot Digger Derrick with hydraulic extending full capacity intermediate and upper booms. Built in accordance with standard specifications and to include the following features: <ul style="list-style-type: none"> <li>A. Pole Setting Sheave Height: 41.4 feet</li> <li>B. Maximum Horizontal Reach from centerline of rotation: 31.6 feet</li> <li>C. Digging Radius from centerline of rotation. Minimum: 14.2 feet, Maximum: 21.5 feet</li> <li>D. Lift Capacity at 10 Ft. Radius: 10,280 lbs. (Without optional equipment installed). See complete load chart for capacities with installed options.</li> <li>E. Boom Articulation: -18 to 84 degrees</li> <li>F. Continuous Rotation with high capacity worm gear drive gearbox</li> <li>G. Insulated, 46 KV and below</li> <li>H. Hydraulic Overload Protection (HOP) System: activates when the unit is exposed to an overload condition. System prevents actuation of all functions that could increase the overload condition. System automatically resets when overload condition is relieved. Overload protected functions include:               <ul style="list-style-type: none"> <li>- Boom Lower</li> <li>- Intermediate Boom Extend</li> <li>- Third Stage Boom Extend</li> <li>- Winch Raise</li> <li>- Digger Dig</li> </ul> </li> <li>I. Load Indicator Gauge: located at the main control panel, displays the percentage of total allowable lifting capacity being utilized. By use of this gauge, the operator is aware of the hydraulic and structural design rating of the derrick and proximity to the limits during operation.</li> <li>J. Electronic Controls: Intuitive electronic controls with superior metering. Includes a diagnostic port which by connecting a handheld service tool, provides troubleshooting code readouts and the ability to calibrate function speeds and control sensitivity. Electric controls eliminate the risk of high pressure hose leaks near the operator and leak points are minimized throughout the machine.</li> <li>K. Manual override of electronically controlled boom, winch, and digger functions at</li> </ul>	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
	the main control valve	
L.	Standard/Low Speed Selector: Allows operator to select standard or low function speed operation. When in standard mode, each function operates at normal speeds. When in low speed, the maximum operational speed of each function is slower providing finer feathering capability. The function is separate from engine throttle control.	
M.	Remote Control Retrofitable: Control system includes single quick connect plug for quick and easy installation of radio remote control system in the field upon request (if not already equipped).	
N.	Proportional Hydraulic Control System: Closed Center Hydraulic control valve for boom, winch, and digger funtions are operated and controlled by a proportional pilot system which provides full metering and feathering characteristics.	
O.	Hydraulic System: Closed Center hydraulic system with maximum flow of 43 gpm for simultaneous operation of multiple functions. Flow is provided by a variable displacement, pressure compensated, piston pump. This 'flow on demand' system optimizes the overall system efficiency. System is designed with compensators in each valve section for smooth transitions between functions. Maximum system pressure is 3000 psi. Because flow is provided by a single source (piston pump), maximum flow is available to any combination of functions including simultaneous operation of the boom and digger/winch functions and flow combining is not necessary.	
P.	Fiberglass hydraulic upper boom and boom tip with provision for platform attachment.	
Q.	Transferable Hydraulic Pole Guides and Steel Boom Flares at the boom tip with adjustable alignment guides. Pole guides are hydraulically powered for open, close, and tilt.	
R.	Pole Guide Tilt Interlock: Prevents the upper boom from extending when the transferable guides are attached to the intermediate boom until the proximity sensors detect that the guides are tilted all the way up and out of the way.	
S.	Bearings: All extending booms utilize self lubricating, low friction, slide bearings.	
T.	Boom Stow Protection System: A proximity switch on main boom detects the boom support as the boom is being stored and limits the boom down function to avoid excessive down force into the stow.	
U.	Auger Stow Protection: Limits the upward travel of the auger as it reaches the top of the auger stow latch to prevent an overstow condition.	
V.	Two-part load line attachment point on the intermediate boom	
W.	Unit is painted with a powder coat paint process which provides a finish-painted surface that is highly resistant to chipping, scratching, abrasion and corrosion.	
X.	Structural Warranty: all of the following applicable major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.	
Y.	Manuals: Two (2) Operator's and Maintenance/Parts Manuals. One(1) in printed format and one(1) in electronic format available at connect.altec.com	
2.	Pedestal mounted behind the cab, includes primary A-Frame Outriggers with flat shoes:	1
A.	Maximum Spread: 149 inches to outer edge or shoes	
B.	Penetration at maximum extension: 6.75 inches (assumes standard installation on a 40 inch frame height)	
C.	Standard Shoe Dimensions: 12 x 12 inches	
D.	Hydraulic Outrigger Control Valves	
E.	Outrigger/Unit Selector Control: Reduces the potential for inadvertent outrigger movement during machine operation if outrigger controls are bumped.	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
	F. Outrigger motion alarms	
	G. Outrigger Interlocks: will not allow the unit to be operated until the outriggers have been at least partially deployed.	
3.	Dual Control Stations located behind the cab	1
4.	Toggle Throttle System - single, three position switch in control panel, high, medium, or low throttle. Not available with Altec Opti-View Control Seat	1
5.	108 - Four-Lever Upper Controls and Tool Circuit, transferable, including power package. Controls include:	1
	A. four (4) individual levers, for lift, rotation, sequential extension and winch functions	
	B. one-knob for on/off (blocking valve), including automatic two-speed throttle	
	C. one knob for on/off of upper tool circuit and engine start/stop	
6.	Radio Remote Lower Controls (Traditional/Hetronic) with Visual HOP Indicators on Turntable. Note: Radio Remote Controls can be a stand alone system or can be used in conjunction with other control systems. Remote Control can also be used as an upper control station with a docking station at the operator platform.	1
7.	Radio Remote Control Layout: COUNTER-CLOCKWISE, push lever to Right rotates boom Counter-Clockwise	1
8.	Neck Strap for Radio Remote Controls	1
9.	Turntable Mounted Winch	1
10.	Winch: Normal Speed with 15,000 lbs. bare drum capacity.	1
11.	No Digger Drive Required	1
12.	No Digger Installation Required	1
13.	Derrick is Rated for Platform Use: Unit is designed and tested for combined use as a digger derrick and personnel handler per ANSI standards.	1
14.	Derrick Tong Protectors	1
15.	Standard Hydraulic Side Load Protection: relieves overload conditions by allowing rotation system to back drive.	1
16.	Customer/Company requests that a combined-use rating be provided on the above referenced digger derrick that is not equipped with upper controls. Customer/Company understands that per ANSI 10.31, "Upper controls are required when the digger derrick is equipped with platform(s) and used to transport a worker(s) to an elevated position to perform work on energized conductors or equipment" and "when operating a digger derrick with a platform, but no upper controls, the operator shall not leave the lower controls unattended when personnel are aloft in the platform". Additionally, Customer/Company agrees to use this digger derrick in accordance with all applicable standards and the Altec Operator's Manual. The customer's acceptance of this Quote to be submitted as an order acknowledges acceptance of the digger derrick with a combined-use rating but no upper controls.	1
17.	Manual Hydraulic Outrigger Controls	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
18.	Outriggers, A-Frame, Flat Shoe, 149 Inch Max Spread, Mounted Behind the Cab, for Behind Cab Pedestal Applications (DL)	1
19.	41 - Outriggers, A-frame, fixed shoe, 149 maximum spread, for use as auxiliary outriggers only, includes:	1
	A. Maximum Spread: 149 inches to outer edge or shoes	
	B. Penetration at maximum extension: 6.75 inches (for standard installation on a 40 inch frame height)	
	C. Standard Shoe Dimensions: 12 x 12 inches	
	D. Hydraulic Outrigger Control Valves	
	E. Outrigger/Unit Selector Control: Reduces the potential for inadvertent outrigger movement during machine operation if outrigger controls are bumped.	
	F. Outrigger Interlocks: Will not allow the unit to be operated until the outriggers have been at least partially deployed.	
20.	Powder coat unit Altec White.	1
<b><u>Unit &amp; Hydraulic Acc.</u></b>		
21.	Single, One-Man, Platform, Pin-On, Fiberglass 24x30x39.5 Inches	1
22.	Platform Cover, 24 x 30, Soft Vinyl, Derricks	1
23.	Winch Rope For Turntable Winch 115 Ft Long x 0.88 Inch Dia	1
24.	Load Line Swivel Hook 8-1/2 In Ton	1
25.	DL/DM DC Series Derrick Subbase (Rigid)	1
26.	Subbase Blocks	1
27.	60 Gallon Reservoir, Sight/Temperature Gauge, SAE Fittings	1
28.	Hydraulic Oil, HVI-22 with Ultraviolet Dye (Standard)	75
29.	Standard Pump for PTO	1
30.	Chelsea PTO	1
31.	Hot Shift PTO (for Automatic Transmission)	1
32.	Standard Altec PTO/Transmission Functionality with Park Brake Auto Neutral for Allison Automatic Transmissions: -Once the PTO switch is on, the Parking Brake is engaged, and the transmission is in a near stationary condition (i.e., below 5 mph) the transmission will be forced to neutral, and PTO will engage.	1
33.	Standard Parking Brake Machine Interlock: Parking (holding) brake must be set before machine is operable.	1
34.	Manual Outrigger Valve Installation, Derricks	1
35.	Unit Installation Components.	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
	<b><u>Body</u></b>	
36.	Altec Body	1
37.	Steel Body	1
38.	Platform/Flatbed	1
39.	Finish Paint Flatbed Altec White	1
40.	Undercoat Body	1
41.	240" Estimated Flatbed Length (Engineering To Determine Final Length)	1
42.	1/8" (12 Gauge) Treadplate Floor	1
43.	96" Body Width	1
44.	6 Inch High Structural Flatbed Crossmembers	1
45.	No flatbed cargo retaining option required.	1
46.	Flatbed shipping channel	1
47.	Light Channels Installed At Rear Of Flatbed	1
48.	Notch Outside Rails for Tire Clearance as Needed	1
49.	Outrigger Cutout Required	1
50.	Unit Cutout Required	1
51.	D-Ring Recessed In Body Floor 360 Degree Rotation	6
	To include:	
	- Four (4) installed forward of boom rest	
	- Two (2) installed at rear flatbed	
52.	Additional Steel Horizontal Storage Box	2
	36"L x 16"W x 20"H, One (1) Door Hinged Up, Gas Props, Keyed Latch, installed on curbside of flatbed, to include:	
	- One (1) installed forward of access steps	
	- Two (2) installed aft of access steps	
53.	Steel Underbody Storage Box, One (1) Drop-Down Door, No Door Holders, Keyed Latch	2
	48"L x 16"W x 20"H, to include:	
	- One (1) installed each side	
54.	PL Designator	1

<u>Item</u>	<u>Description</u>	<u>Qty</u>
<b><u>Body and Chassis Accessories</u></b>		
55.	Set of Safety Chain Eye Bolts	1
56.	Underride Protection	1
57.	Receiver Hitch 2 Class 3 No Pintle Hitch (Rated at 7,000 LB MGTW with 1,000 LB MVL)	1
58.	Rigid Step, Mounted Beneath Side Access Steps (Installed to Extend Approx. 2 Outward)  One (1) installed under each lower control platform on each side.	2
59.	Side Access Steps Option 1  Ladder access steps, two rungs, to include:  - Two (2) installed each side of flatbed - One (1) front of body - One (1) forward of rear axle	4
60.	U-Shaped Grab Handle  To include:  -Two (2) installed at each access step -One (1) installed on outrigger at each lower control station	8
61.	Pole Rack, Two Pole Capacity with Hand Ratchet Tie Binders  To include:  -Ratchets mounted inboard so they are facing the cargo area -Rack to accommodate and withstand two (2) type-15 poles at a time, 8" dia., 30'L, 300 lbs each	1
62.	Mounting Brackets for Lights, Located on Lower Boom Rest	2
63.	Lower Boom Rest	1
64.	Platform Rest Option 1  Rigid with rubber tube.	1
65.	Outrigger Pad Holder, 25 L x 25 W x 5 H Fits 24.5 x 24.5 x 4 and Smaller Pads Bolt-On Bottom, Washout Holes with 3/4 Inch Lip Retainer, Steel	4
66.	Pendulum Retainers For Outrigger Pad Holders	4
67.	Wheel Chocks Rubber with Metal Hairpin Handle 9.75 L x 7.75 W x 5 H (Pair) (Industry Preferred)	1
68.	Wheel Chock Holders (Pair), For Installation Under Flatbed	1
69.	Mud Flaps with Altec Logo (Pair)	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
70.	Cone Holder, Underslung Below Flatbed, Post Style One (1) installed on each side of tailshelf; to accommodate six (6) large cones.	2
71.	Triangular Reflector Kit (Contains 3 Reflectors), Shipped Per DEPS 042	1
72.	Slope Indicator Assembly (Pair) for Machine with Outrigger	1
73.	Vinyl Manual Pouch for Storage of All Operator and Parts Manuals	1
<b><u>Electrical Accessories</u></b>		
74.	Lights And Reflectors In Accordance With FMVSS 108 (Complete LED)	1
75.	Strobe Beacon Amber LED with Brush Guard (Standard) (Tecniq #K10-AAAD-1) (Permit May Be Required) (Industry/Stock Preferred) One (1) installed on each side of boom rest.	2
76.	6-Position Strobes, Amber, LED, Two (2) Surface Mounted Lights In Grille, Two (2) Oval Lights On Body Sides, Two (2) Round Lights At Rear, Class II (Permit May Be Required) To include: - Two (2) additional oval lights on body side rear	1
77.	Directional Light Bar, Amber, LED, 47 Inches Long (Whelen #TAL85) Installed centered at rear of tailshelf.	1
78.	Dual Tone Backup Alarm With Outrigger Motion Alarm	1
79.	Altec Standard Multi-Point Grounding System	3
80.	Altec Backup Camera System, 7 Inch Color LCD Monitor, Heated Infrared Camera With Day/Night Sensor And Audio A. 7 Inch Color LCD Monitor With LED Backlighting And Proximity Indicators B. 2 Inputs With Independent Triggers C. Heated Infrared Camera With Day/Night Sensor And Audio D. Mirror/Normal View E. IP68 Rated F. Wide Viewing Angle (104 Degrees Horizontal x 78 Degrees Vertical) G. 20 Meter Cable Assembly	1
81.	Install backup camera monitor directly on the dash.	1
82.	Altec Modular Panel System (AMPS) - Includes Mounting Panel And Accessory Switches	1
83.	Pre-Wire Power Distribution Module (PDM-10), 10 Accessory Circuits, CAN Signals, Installed	1
84.	One Emergency Stop Located at Ground Level Installed at the Rear of the Vehicle	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
85.	Install Outrigger Interlock System In Final Assembly	1
86.	Install Remote Engine Start/Stop and Secondary Stowage Systems in Final Assembly Install a second start/stop switch at CS tailshelf near outrigger controls.	2
87.	Installation and Programming of Chassis Control Interface (Diamond Logic or Smartplex)	1
88.	PTO Indicator Light, Installed In Cab	1

**Finishing Details**

89.	Front and Rear Frame Mounted and Under Body Mounted Components (With the Exception of Rust Resistant Components) Will Be Painted Black DEPS 005 DEPS 095 (Includes Non OEM Front Bumpers and Cabguards)	1
90.	Powder Coat Unit Altec White	1
91.	Finish Paint Body Accessories Above Body Floor Altec White	1
92.	Apply Non-Skid Coating (Black) to All Walking Surfaces DEPS 057	1
93.	Safety and Instructional Decals English	1
94.	Vehicle Height Placard Installed In Cab DEPS 002	1
95.	HVI-22 Hydraulic Oil Placard	1
96.	Dielectric Test Unit According to ANSI Requirements	1
97.	Stability Test Unit According to ANSI Requirements	1
98.	Focus Factory Build	1
99.	Delivery Of Completed Unit	1
100.	As Built Electrical and Hydraulic Schematics to be Included In the Manual Pouch (Deps 024)	1
101.	Completed Test Forms To Be Included In The Manual Pouch: -Stability Test Form -Dielectric Test Form (For Insulated Units)	1

**Chassis**

102.	Altec Supplied Chassis	1
103.	Chassis	1
104.	Other Chassis Model Year Estimated MY2029	1
105.	International MV607	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
106.	Dual Rear Wheel	1
107.	Set Back Axle	1
108.	4x2	1
109.	Chassis Cab	1
110.	Regular Cab	1
111.	Chassis Color - White NAV9036	1
112.	Air Horn Under Cab	1
113.	Low-Profile Hood	1
114.	AM/FM Radio	1
115.	Bluetooth	1
116.	Other Exterior Cab Options	1
	Power mirrors	
117.	Cruise Control	1
118.	Power Door Locks	1
119.	Power Windows	1
120.	140" Clear CA (Round To Next Whole Number)	1
121.	Chassis Wheelbase Length - 211 inch	1
122.	GVWR 25,999 LBS	1
123.	12,000 LBS Front GAWR	1
124.	21,000 LBS Rear GAWR	1
125.	Spring Suspension	1
126.	Cummins B6.7	1
127.	Diesel	1
128.	300 HP Engine Rating	1
129.	Allison 3000 RDS Automatic Transmission (Left and Right Side PTO Openings Only)	1
130.	15SXJ - International 50 Gallon Fuel Tank Non-Polished (Under Cab Left Hand)	1
131.	15WCN - International 5 Gallon DEF Tank (Under Cab Left Hand)	1
132.	07BLV - International Exhaust (Right-Horizontal-Undercab-Horizontal) (Cummins Engine Only)	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
133.	CARB Clean Idle Certification	1
134.	No EPA Clean Idle Certification Required	1
135.	CARB Compliant	1
136.	Hydraulic Brakes	1
137.	Park Brake In Rear Wheels	1
138.	Battery Under Cab Left Hand	1
139.	Diamond Logic	1
140.	Diamond Logic Two (2) Switchpack with Two (2) Remote Power Modules Installed in Cab (60AAH)	1
141.	16XJV - International Dash Cutout for Switch Panel	1
142.	International - Disallow Regen while in PTO mode (13WEV)	1
143.	Remote Engine Start/Stop with Emergency Pump Control (60ABD)	1
144.	International Heavy Duty Tail Light Wiring (08HAB)	1
145.	International Transmission Dipstick Tube Enters Curbside of Transmission (13WGH)	1
146.	International - Pre-Wire Chassis with Cab Pass-Thru (8HBE)	1
147.	Air Ride Drivers Seat	1
148.	Air Ride Passenger Seat	1
<b><u>Additional Pricing</u></b>		
149.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1
150.	Administration Fees	1
151.	Documentation Fees	1
152.	State Tire Tax	1
<b><u>Miscellaneous</u></b>		
153.	Carb Registered State (California)	1

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Altec Industries, Inc.

BY

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Dallas Cole

\*Pricing in this quote does not include potential cost impacts related to the EPA emission regulations scheduled to take effect in calendar year 2027 for all medium and heavy duty engines. **Chassis OEM's anticipate these regulatory changes may result in additional increases estimated between \$15,000 and \$25,000.**

**Notes:**

- 1 Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date.  
  
For a quoted chassis model year beyond the current open order bank, chassis model year, specifications and price should be considered estimates only and subject to change. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM.
- 2 Estimated Delivery: Year 2028 after receipt of order PROVIDING:  
A. Customer supplied chassis (if applicable) is received a minimum of sixty (60) days before scheduled delivery.  
B. Customer approval drawings are returned by requested date.  
C. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.  
D. Customer expectations are accurately captured prior to major components being ordered (body, chassis) and line set date. Unexpected additions or changes made after this time or at a customer inspection will delay the delivery of the vehicle.  
  
Estimated Delivery is based on information at time of quote and is subject to change.  
  
Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.
- 3 This quotation is valid until April 6, 2026. After this date, please contact Altec Industries, Inc. for a possible extension.
- 4 F.O.B. - Customer Site
- 5 Interest charge of 1/2% per month to be added for late payment.
- 6 FINANCING AVAILABLE: Please contact Altec Capital at (888) 408-8148 or email [finance@altec.com](mailto:finance@altec.com) for more information.
- 7 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.
- 8 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.

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9 Any payment made by a credit card may be subject to a surcharge fee.

10 Altec Standard Warranty:

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

Altec is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.

Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts

Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards

11 Altec Extended Warranty Option:

An Altec Extended Warranty is an extension of Altec's Limited Warranty and protects you from the repair cost associated with defects of materials and workmanship after the standard Limited Warranty expires.

Altec offers many types of coverages and coverage packages. Ask your Altec account manager for details. Quotes are available upon request.

12 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.

13 Trade-in offer is conditional upon equipment being maintained to DOT (Department of Transportation) operating and safety standards and remaining in compliance of DOT until arrival at an Altec Facility. This will include, but is not limited to engine, tires, lights, brakes, glass, etc. All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with unit unless otherwise agreed upon in writing by both parties. ALTEC Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.

All reasonable and necessary expenses required of ALTEC Industries to execute transportation of the trade-in will be invoiced to the customer for payment if these conditions are not met to maintain DOT standards.

Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time ALTEC Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order unless other arrangements have been made.

14 The final fully loaded weight of the truck and structural ratings of the hitch assembly may reduce the towing capacity and the vertical load capacity of the finished truck. These capacities may not match the ratings of

the chassis or hitch.

- 15 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would encourage you to consider the following items:

Outrigger pads (When Applicable)  
Fall Protection System  
Fire extinguisher/DOT kit  
Platform Liner (When Applicable)  
Altec Sentry Training  
Wheel Chocks

The aforementioned equipment can be offered in our new equipment quotations. If you find that any of these items have not been listed as priced options with an item number in the body of your quotation and are required by your company, we would encourage you to contact your Altec Account Manager and have an updated quote version sent to you. These options must be listed with an item number in the quotation for them to be supplied by Altec.

- 16 Altec values your data privacy. The Altec Family of Companies (including Altec, Inc., and its subsidiaries) may collect telematics data from the equipment you own. Please review Altec's Equipment Data Privacy Notice on [www.altec.com](http://www.altec.com) for more information. By purchasing equipment from Altec, you consent to Altec's right to collect and use such data.

- 17 **RECOMMENDED OPTIONS AND ACCESSORIES:** These options are not included in the quote total price. Selected options will change the quote total. Any options added after initial order will be re-quoted.