Exploring Potential Nov. 2024 Revenue Measure

July 15, 2024



Overview

- 1. Background
- 2. Survey results & key take-aways
- 3. Recommendations & next steps

Background

July 10, 2023:

- Council receives summary of financial challenges, unfunded needs & history of local revenue measures
- Council discusses prospective revenue options
- Council directs staff to explore a 2024 measure

December 2023:

Scientific poll conducted w/ 3 revenue measures tested

April 8, 2024:

- Council receives preliminary scientific poll results
- Council directs staff to engage community and further explore viability

June 2024:

- Two-way City mailer sent (inviting feedback online or via return mail)
- Scientific tracking poll conducted w/ 2 revenue measures tested

Highlights of June 2024 Two-way City mailer results

Online responses (1,022 Online Responses)

- 661 (64.68%) had questions or concerns about both the UUT increase & Parcel Tax
- 52 mentioned concerns about the City budget
- 32 mentioned San Leandro streets/roads conditions
- 31 mentioned funding for the police
- 21 mentioned concerns about homelessness

Mailed responses (258 paper surveys completed, as of 6/25/24)

- 159 (61.62%) had questions or concerns about both the UUT increase & Parcel Tax
- 102 mentioned concerns about the City budget
- 70 mentioned San Leandro streets/roads conditions
- 98 mentioned concerns about homelessness
- 97 mentioned funding for the **police**

Highlights of June 2024 scientific tracking poll*

Themes:

- Local feedback mirrors national, statewide & regional trends/turbulence
- Voter sentiment doesn't always align with economic indicators
 - Low unemployment, increasing wages, stabilizing inflation, positive economic growth

Favorability rating of provision of city services

	12/23 Survey	6/24 Survey
Total Favorable	67.3%	56.2%
Total Unfavorable	18.5%	30.5%

Favorability rating of city's management of public funds

	12/23 Survey	6/24 Survey
Total Favorable	52.4%	40.6%
Total Unfavorable	30.0%	40.7%

Outlook on economic future 12/23 Survey 6/24 Survey Better 29.0% 13.7% About the same 37.5% 40.3% Worse 24.3% 38.6%

The New Hork Times

The Great Disconnect: Why Voters
Feel One Way About the Economy but
Act Differently

Highlights of June 2024 scientific tracking poll results (cont'd)

Top-Ranked Service Priorities

- Provide services to repair and maintain critical public safety infrastructure to ensure rapid emergency medical and fire response
- Repair potholes and maintain city streets
- Maintain neighborhood police patrols
- Provide services to reduce homelessness

Survey results ("informed support")*:

Parcel Tax: 57.9% [threshold for passage: >66.67%]

UUT: 46.5% [threshold for passage: >50%]

*Sample size: n= 426

Margin of error: 4.72% - likely Nov. 2024 voters; 6.68% for split samples

Recommendations

Minute Order

Adopt a Motion Directing Staff to Either:

- A) To Cease All Efforts Associated With Placing a Revenue Measure on the November 2024 Ballot, or
- B) Schedule a Special City Council Meeting on July 22, 2024 to Place a Specified Revenue Measure on the November 2024 Ballot

Staff Recommendation

Option A: To Cease All Efforts Associated With Placing a Measure on the 2024 Ballot

Next Steps

- Thank the community for sharing its feedback
- Continue to conduct public outreach and engagement
- Continue sharing the City's "story of need" & explore creative solutions