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- SO. CALIFORNIA: 2044 South Vineyard Avenue, Ontario, CA 91761 • (909) 930-1822 • FAX (909) 923-2356
 - NO. CALIFORNIA: 800 East Grant Line Road, Tracy, CA 95376 • (209) 830-8600 • FAX (209) 830-8884

City of San Leandro
14280 Chapman Road
San Leandro, CA 94577

January 14, 2019

Attention: Frank Rivera

We are pleased to provide you an **NJPA quote on a 2019' Wirtgen W120CFi – 48" Milling Machine Pricing is per National Joint Powers Alliance (NJPA) Contract # 032515-WAI** equipped with all standard features and including the following optional equipment:

- Cummins QSL-9 Turbo Diesel engine - 345 HP - **Tier IV Final Engine.**
- Operator's station with drivers seat.
- Right rear track assembly swivels in front of drum for milling close to curb.
- FCS Milling Drum system including FCS tandem scraper
- 1200mm Milling Drum with HT22 Holders LA15 FCS and 115 picks
- Hydraulic side plate lifters.
- Infinitely variable hydraulic, all wheel drive with three speed ranges.

Options Included:

- **Four tracks in lieu of wheels.**
- **Hydraulically Folding Conveyor in lieu of standard conveyor**
- **Operator's platform with hydraulically lowering weather canopy**
- **VCS Extraction System**
- **Monitor system with 2 cameras and screen**
- **Precision push-button steering**
- **Active floating positions for side plates – left and right**
- **Signal lights for visual Stop/Go truck communication**
- **Electro-Hydraulic System**
- **Hydraulically driven pick extractor system**
- **Level Pro Plus Grade/Slope control system including Rapid Slope sensor**
- **Milling Drum Rotation System**
- Extra manuals.
- WITOS Fleet-View telematics system including 3-year operating period

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Price per NJPA Contract:	\$ 670,068.00
Less NJPA Discount 15%	<u>\$ 100,510.20</u>
Taxable Total	\$ 569,557.80
Sales Tax @ 9.75%	\$ 55,531.89
Subtotal	\$ 625,089.69
Freight, PDI and Training	\$ 12,980.00
Total Price:	\$ 638,069.69

Special Notes:

1. Estimated delivery is 180 Days ARO
2. Price includes three (3) days operator/mechanic training at customer facility.
It is recommended that one of these three days of training be scheduled at the beginning of the second season of product use as a refresher for personnel.
3. This quote is valid thru 1/31/19

Rental Proposal:

Monthly Rental Payment:	\$ 27,000.00
Sales Tax @ 9.75%:	<u>\$ 2,632.50</u>
Total Monthly Payment:	\$ 29,632.50

Rental Agreement Special Notes:

1. Purchase option must be exercised after the 12 month RPO period.
2. 90 % of Rental paid to apply to purchase of unit, not including taxes.
3. Proposed unit will be ordered for City equipped with above listed options.
4. Minimum rental period to be 12 months should City not exercise RPO option
5. Decision to exercise RPO purchase option is at the discretion of the City of San Leandro
6. Monthly rental consists of **28 consecutive calendar days.**

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Rental Payments to apply with purchase:

Monthly Payment less tax:	\$27,000.00
Duration in months:	X 12 =
Total paid less tax:	<u>\$324,000.00</u>
90% to apply:	X 90%
Total amount to apply to purchase:	\$291,600.00

New purchase pricing after 12 month rental:

Price per NJPA Contract:	\$ 670,068.00
Less NJPA Discount 15%	<u>\$ 100,510.20</u>
Total	\$ 569,557.80
Less applied rental 90%	<u>\$ 291,600.00</u>
Total Taxable:	\$ 277,957.80
Sales Tax @ 9.75%	\$ 27,100.89
Freight, PDI and Training	<u>\$ 12,980.00</u>
Total Price:	\$ 318,038.69

CUSTOMER SIGNATURE: _____

PRINT NAME: _____

PURCHASE ORDER NUMBER: _____

DATE: _____

If you have any questions, or require additional information, please feel free to contact us.

Sincerely,
Nixon-Egli Equipment Co.

Gavin Singleton
Vice President of Municipal Sales
Cell: (909) 915-5617