



Olidata
smart cities.

Our presentation and discussion may include predictions, estimates, plans or other information that might be considered forward-looking. While these forward-looking statements represent our current judgment on what the future may hold, they are subject to risks and uncertainties that could cause actual results to differ materially. You are cautioned not to place undue reliance on these forward-looking statements, which reflect our opinions, visions and plans only as of the date of this presentation. Please keep in mind that we are not obligating ourselves to revise or publicly release the results of any revision to these forward-looking statements in light of new information or future events. Today's presentation and discussion is for the purpose of exploring in confidence collaboration, presenting potential initiatives and developing plans for future opportunities.



Imagine

San Leandro as a place
where ideas flourish,
and innovation grows.





Fiscal

Firm foundation for long-term **fiscal** sustainability

Safety

Provide quality public **safety** service in partnership with community

Structure

Maintain and enhance **infrastructure**

Education

Maintain and support positive relationship with **education** community

Innovation

Transforming into a center for **innovation** for economic development

Quality

Enhance **quality** of life, wellness, culture, arts and civic pride

ZipPower

■ moving community power forward

Community clean energy program to create distributive power generation assets or community microgrids across city zip codes.

In this case, 94577.



San Leandro ZipPower

Next Generation Workplace District - 24,000,000 SF Available Rooftop

**More
Generation**

↑ More Roof

↑ More Energy

**Lower
System Costs**

↑ More Installs

↓ Less Costs

**Best
Grid Locations**

↑ Bigger Building

↑ Greater Capacity

**Matching
Load Profiles**

Why not power our workplaces
when the sun is shining during the day?

**Financially
Motivated**

It will offset demand charge by making
our own energy.

San Leandro **ZipPower** Advantages

Commercial and Industrial Advantages for Community Power

What **100 Megawatts** can do for San Leandro

ENERGY

25% of city's electricity powered by local and clean energy

\$520M Spent locally versus remote location

\$160M Saved in transmission costs

\$60M Saved in power interruptions

ECONOMIC

\$200M Added local wages

\$20M Site leasing income for land owners

\$400M Impact on region

3,400 Job-years of new near-term and ongoing employment

ENVIRONMENT

156,000,000 LBS Annual reductions in GHG emissions

30,000,000 Gallons Annual water savings

750 Acres Land preserved

San Leandro **ZipPower** Impact

Impact of 100 Megawatts

Conventional Power

Advantages of Community Power



SUSTAINABILITY	<i>Slow adoption</i>	Empowered and encouraged
JOB	<i>Utility controls</i>	Available to residents
COST	<i>Subject to uncertain forces</i>	Intelligently operated to save
PROFIT	<i>Spent internally</i>	Spent on community
SCALE	<i>Already maximized</i>	Opportunity to grow
INNOVATION	<i>Confined</i>	Applies smart technology
RESILIENCE	<i>You're on your own</i>	Community backup power
POLICY	<i>Can't keep up</i>	Federal and state advocacy

InnovationRow

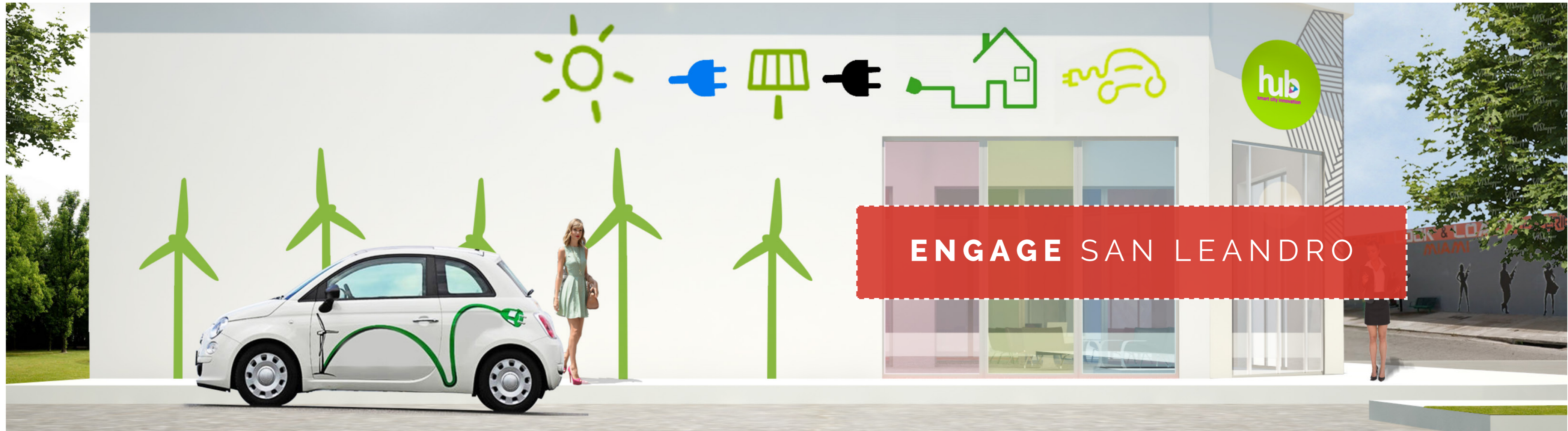
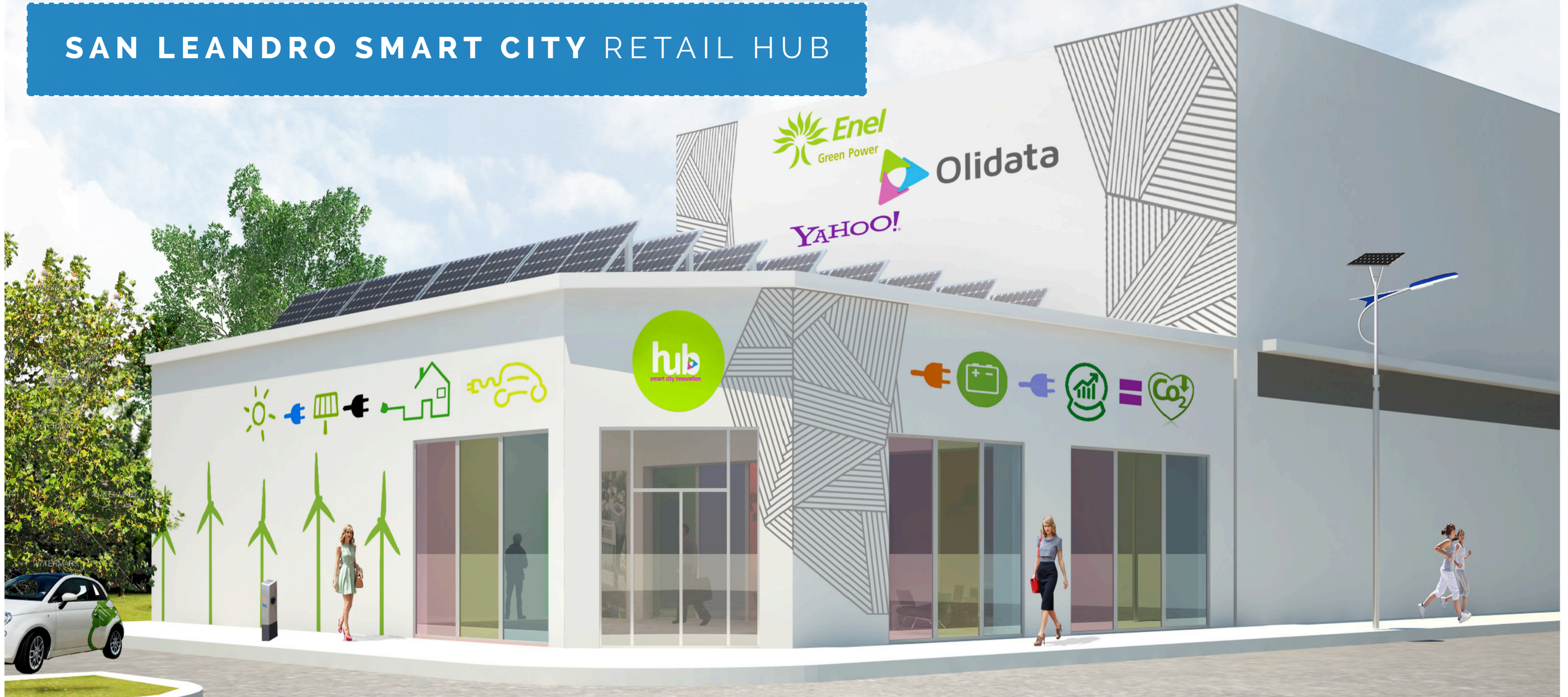
smart streets for a thriving community



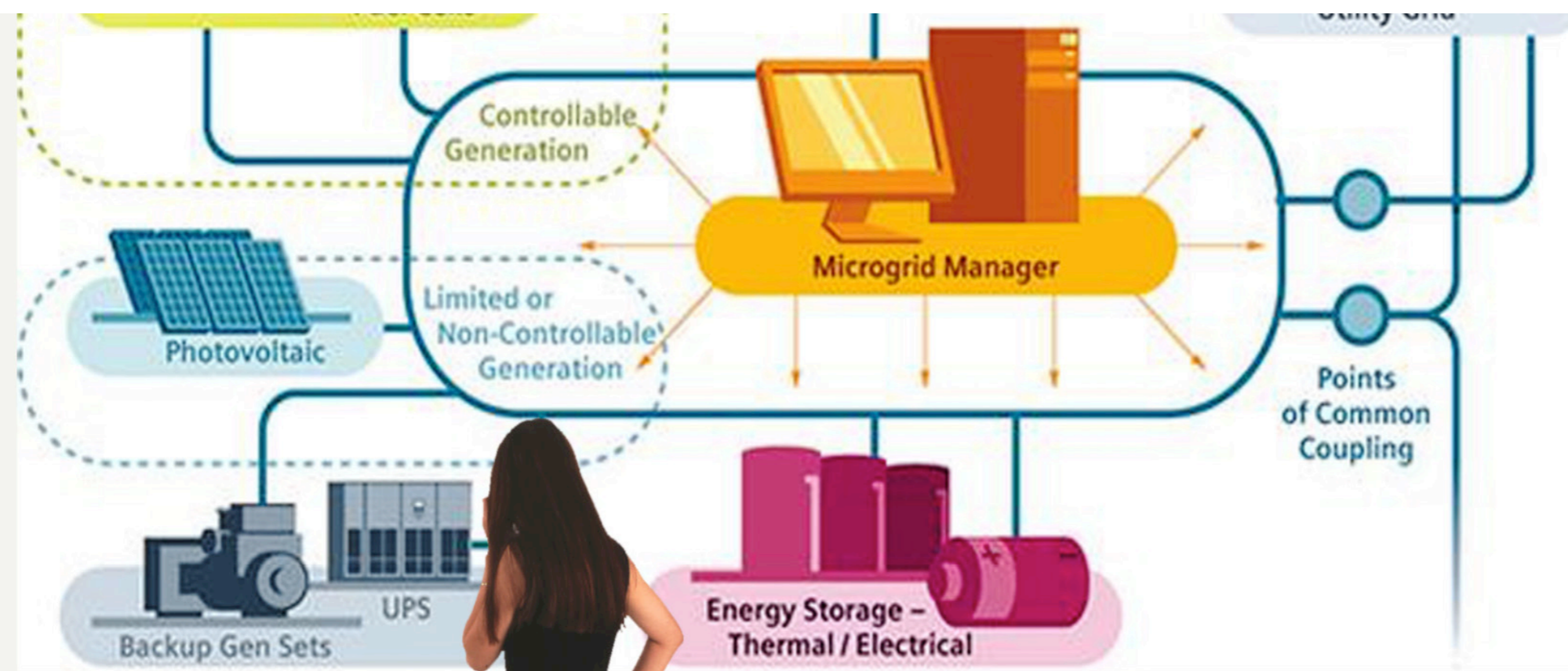
A city street enhanced with cutting-edge smart technologies that engages, educates and energizes pedestrians about the future of their city.

Anchoring the street will be a **San Leandro Smart City Retail Hub**.

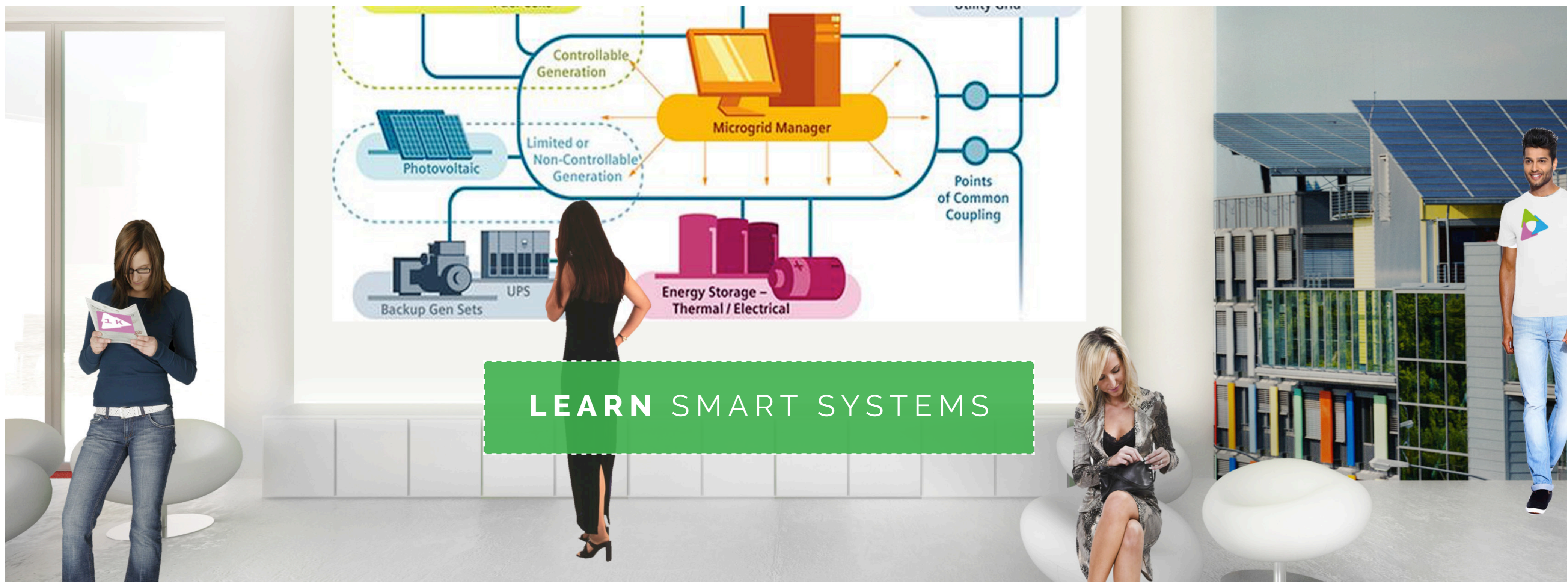
SAN LEANDRO SMART CITY RETAIL HUB

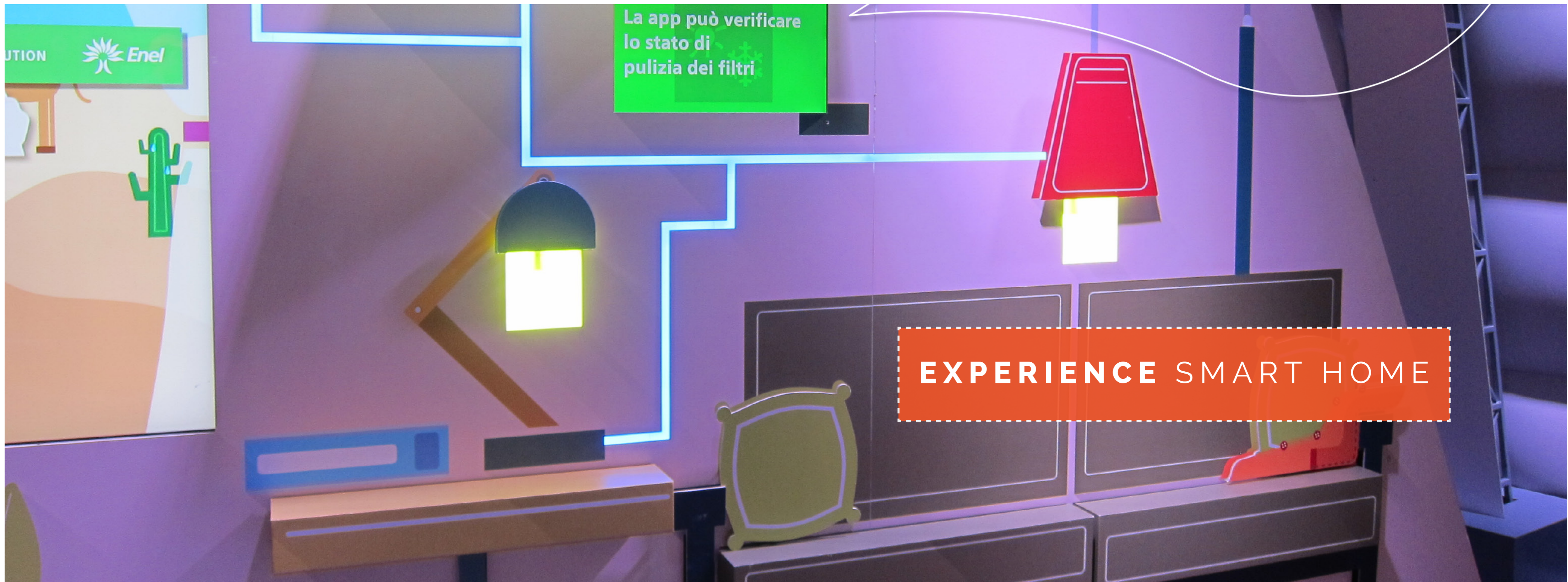


SMART CITY COWORKING + INCUBATOR



LEARN SMART SYSTEMS





ZipPower

Moving Community Power Forward

InnovationRow

Smart Streets for a Thriving Community

Industry Focus

Next Generation Workplace District

Citizen Focus

Downtown San Leandro

Impact · Transformation · City Pride

Engagement · Education · Ecosystem



Fiscal



Safety



Infrastructure



Education



Innovation



Quality



Engagement



Investment



Olidata is a 32 year old public company and a leader in Information Technology. Since 2011, Olidata has been committed to innovations and technologies that enable Smart City solutions.



Felipe Cano
President



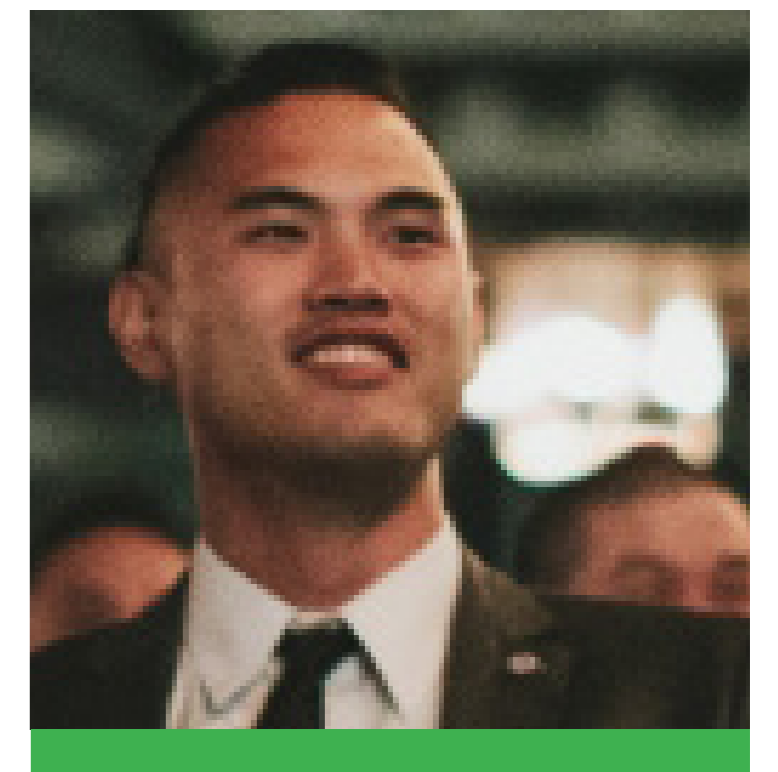
Alberto Colombo
Executive Officer



Greg Thomson
Operations Officer



Mark Chasan
Strategy Officer



Derick Lee
Civic Engagement

A team with expertise, resources and belief in renewable cities.

Cities



Integrator



Capital



Software



Hardware



Performance



Utilities



Real Estate



Marketing





MUTUAL BENEFITS

Human energy, experienced management and team resources

Capital investment with technical and social leadership

Market-based approach, including economies of scale

Best of breed partners in technology and domain expertise

Program solutions and marketing channels

Vision with strategy and execution

International project expertise

Collaborate on program and favorable financial mechanisms

Community outreach and supportive engagement

Entitlements and expedited permitting

Business incentives