

Exhibit B - Compensation Schedule

Form B1: Breakdown of Costs		MULTIPLIERS										These values will be zero if a firm uses Negotiated Billing Rates (NBRs); otherwise, use applicable Overhead and Fringe rates. Escalation not applicable to Annually Renewed contracts.																						
ALAMEDA CTC CONTRACT NUMBER:		% of budget in Current Year (CY)		30.00%		Accepted Overhead Rate		45.76%																										
		% of budget in CY+1		70.00%		Fringe Rate		100.37%																										
PROJECT NAME: BANCROFT AVENUE AND WILLIAMS STREET CROSSTOWN CORRIDORS PROJECT		% of budget in CY+2		0.00%		Negotiated Profit Rate		10.00%																										
PLAN, SPECIFICATIONS, AND ESTIMATE (PS&E)		% of budget in CY+3		0.00%		Annual Escalation Rate		3.00%																										
		Annualization Factor		1.0210																														
		Prime Consultant: Mark Thomas & Company, Inc.																																
		DATA ENTRY SECTION																								CALCULATION SECTION								
	Names and Classification	Shawn O'Keefe Principal	Sr. Aaron Silva Engineering Manager	Carlos Rodriguez Mejia, Sr. Project Engineer	Matthew Magaw Project Manager	Sr. Project Manager - PL	Project Manager - PL	Technical Lead	Design Engineer II	Design Engineer I	Survey Division Manager	Survey Manager I	Project Surveyor II	Asst Surveyor III	Survey Specialist III	Survey Technician II	2 Person Crew (OE3)†	3 Person Crew (OE3)†	Sr. Planner	Planner II	Planner I	Sr. Graphic Manager	Graphic Designer	Sr. Project Accountant	Sr. Project Coordinator	Direct Expenses (\$)	Hours	Escalated Direct Labor or NBR \$	Fringe/Overhead	Direct Expenses	TOTAL COST	Profit		
	Direct Salary Rate (Average, Actual, Max) for Current Year	\$184.69	\$120.20	\$62.80	\$79.28	\$110.00	\$70.00	\$95.00	\$60.00	\$45.00	\$140.00	\$95.00	\$80.00	\$65.00	\$85.00	\$50.00	\$155.00	\$220.00	\$65.00	\$50.00	\$40.00	\$70.00	\$45.00	\$70.00	\$65.00									
	Annualized Direct Salary Rate (or enter Negotiated Billing Rate)	\$188.57	\$122.72	\$64.12	\$80.94	\$112.31	\$71.47	\$97.00	\$61.26	\$45.95	\$142.94	\$97.00	\$81.68	\$66.37	\$86.79	\$51.05	\$158.26	\$224.62	\$66.37	\$51.05	\$40.84	\$71.47	\$45.95	\$71.47	\$66.37									
	Fully Burdened Billing Rate	\$510.54	\$332.27	\$173.60	\$219.15	\$304.07	\$193.50	\$262.61	\$165.86	\$124.39	\$387.00	\$262.61	\$221.14	\$179.68	\$234.96	\$138.21	\$428.46	\$608.14	\$179.68	\$138.21	\$110.57	\$193.50	\$124.39	\$193.50	\$179.68									
NON-CONTINGENCY TASKS/DELIVERABLES																																		
1	Project Management	56	1460	200	0	0	0	300	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	100	120	0	2236	246770	360605	0	607376	60738		
1.1	Project Management	40	800																								840	105722	154492	0	260214	26021		
1.2	Meetings and Coordination	8	400	200																							608	63422	92679	0	156101	15610		
1.3	Invoicing and Monthly Status Reports	8	60																					100	120		288	23983	35046	0	59029	5903		
1.4	Project Schedule		120																								120	14727	21520	0	36247	3625		
1.5	Quality Control		80					300																			380	38916	56869	0	95785	9579		
2	Stakeholder and Utility Coordination	0	248	584	0	80	220	0	1180	0	0	0	0	0	0	0	0	0	240	120	320	40	160	0	0	0	3192	210208	307178	0	517386	51739		
2.1	Stakeholder Coordination		80	100					180																		360	27257	39830	0	67087	6709		
2.2	Public Engagement		24	24		80	220												240	120	320	40	160				1228	74525	108903	0	183428	18343		
2.3	Utility Coordination		40	200					800																		1040	66741	97528	0	164269	16427		
2.4	Caltrans Utility Certification Documents		80	200					200																		480	34894	50990	0	85884	8588		
2.5	Right of Way Certification		24	60																							84	6793	9926	0	16718	1672		
3	35% PS&E Package	0	236	700	0	84	165	100	1120	200	16	64	98	50	86	344	500	40	0	0	0	0	0	0	26	43,125	46954	317252	463601	43125	823979	78085		
3.1	Data Collection		24	80					80																		184	12976	18961	0	31937	3194		
3.2	Base Mapping		4	16					40		16	64	98	50	86	344	500	40							26	43,125	44409	138647	202605	43125	384378	34125		
3.3	30% Plans		100	400				100	600	200																	1400	93564	136726	0	230290	23029		
3.4	30% Estimate		24	40					160																		224	15312	22375	0	37687	3769		
3.5	Traffic Operations Analysis Report		24	40																							64	5510	8052	0	13562	1356		
3.6	Photometric Analysis		4	24					40																		68	4480	6547	0	11027	1103		
3.7	Right of Way Exhibits		16	60					200																		276	18063	26395	0	44458	4446		
3.8	Environmental Document		40	40		84	165																				329	28700	41940	0	70640	7064		
4	65% PS&E Package	0	432	920	0	0	0	340	1600	900	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4192	284351	415522	0	699873	69987		
4.1	65% Plans		400	800				200	1400	800																	3600	242304	354078	0	596382	59638		
4.2	65% Engineers Estimate		16	40				40	200	100																	396	25255	36905	0	62159	6216		
4.3	65% Project Specifications		16	80				100																			196	16793	24539	0	41332	4133		
5	95% PS&E Package	0	116	500	0	0	0	244	900	480	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2240	147150	215030	0	362180	36218		
5.1	95% Plans		100	400				140	800	400																	1840	118885	173727	0	292612	29261		
5.2	95% Engineers Estimate		8	40				24	100	80																	252	15676	22907	0	38583	3858		
5.3	95% Project Specifications		8	60				80																			148	12589	18396	0	30984	3098		
6	100% Bid-Ready PS&E Package	0	116	264	0	0	0	136	680	240	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1436	97038	141802	0	238840	23884		
6.1	100% Plans		100	200				80	600	200																	1180	78801	115152	0	193952	19395		
6.2	Final Engineers Estimate		8	24				16	80	40																	168	10811	15798	0	26610	2661		
6.3	Final Project Specifications		8	40				40																			88	7426	10852	0	18278	1828		
7	Railroad Coordination	0	60	100	200	0	0	0	140	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	500	38541	56320	0	94860	9486		
7.1	UPRR & CPUC Coordination		60	100	200				140																		500	38541	56320	0	94860	9486		
8	Bidding and Construction Assistance (Optional)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
8.1	Bidding Assistance																										0	0	0	0	0	0	0	0
8.2	Construction Assistance																										0	0	0	0	0	0	0	0
8.3	As-Built Drawings																										0	0	0	0	0	0	0	0
TOTAL Non-On-Call Tasks/Deliverables		56	2668	3268	200	164	385	1120	5620	1820	16	64	98	50	86	344	500	40	240	120	320	40	160	100	146	43,125	60750	1341311	1960057	43125	3344493	330137		

Form B1: Breakdown of Costs		MULTIPLIERS								These values will be zero if a firm uses Negotiated Billing Rates (NBRs); otherwise, use applicable Overhead and Fringe rates. Escalation not applicable to Annually Renewed contracts.								
ALAMEDA CTC CONTRACT NUMBER:		% of budget in Current Year (CY)		80.00%		Accepted Overhead Rate		118.00%										
PROJECT NAME: BANCROFT AVENUE AND WILLIAMS STREET CROSSTOWN CORRIDORS PROJECT PLAN, SPECIFICATIONS, AND ESTIMATE (PS&E)		% of budget in CY+1		20.00%		Fringe Rate		0.00%										
		% of budget in CY+2		0.00%		Negotiated Profit Rate		10.00%										
		% of budget in CY+3		0.00%		Annual Escalation Rate		3.00%										
		Annualization Factor		1.0060														
		Subconsultant 1: Archaeological/Historical Consultants																
		DATA ENTRY SECTION										CALCULATION SECTION						
	Names and Classification	Daniel Shoup, Principal	Molly Flier-Donaldson, Senior Archaeologist	Christopher Canzonieri, Archaeologist II	Jennifer Pennel, Archaeologist I	Professional I					Direct Expenses (\$)	Hours	Escalated Direct Labor or NBR \$	Fringe/Overhead	Direct Expenses	TOTAL COST	Profit	
	Direct Salary Rate (Average, Actual, Max) for Current Year	\$82.00	\$52.00	\$47.50	\$38.75	\$36.00												
	Annualized Direct Salary Rate (or enter Negotiated Billing Rate)	\$82.49	\$52.31	\$47.79	\$38.98	\$36.22	\$0.00	\$0.00	\$0.00	\$0.00								
	Fully Burdened Billing Rate	\$197.82	\$125.44	\$114.59	\$93.48	\$86.85	\$0.00	\$0.00	\$0.00	\$0.00								
Task #																		
NON-CONTINGENCY TASKS/DELIVERABLES																		
1	Project Management	16	0	0	0	0	0	0	0	0	0	16	1320	1557	0	2877	288	
1.1	Project Management	4.00										4	330	389	0	719	72	
1.2	Meetings and Coordination	6.00										6	495	584	0	1079	108	
1.3	Invoicing and Monthly Status Reports	4.00										4	330	389	0	719	72	
1.4	Project Schedule	2.00										2	165	195	0	360	36	
1.5	Quality Control											0	0	0	0	0	0	
2	Stakeholder and Utility Coordination	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
2.1	Stakeholder Coordination											0	0	0	0	0	0	
2.2	Public Engagement											0	0	0	0	0	0	
2.3	Utility Coordination											0	0	0	0	0	0	
2.4	Caltrans Utility Certification Documents											0	0	0	0	0	0	
2.5	Right of Way Certification											0	0	0	0	0	0	
3	35% PS&E Package	16	24	32	24	16	0	0	0	0	1722.5	112	5620	6631	1723	13973	1225	
3.1	Data Collection											0	0	0	0	0	0	
3.2	Base Mapping											0	0	0	0	0	0	
3.3	30% Plans											0	0	0	0	0	0	
3.4	30% Estimate											0	0	0	0	0	0	
3.5	Traffic Operations Analysis Report											0	0	0	0	0	0	
3.6	Photometric Analysis											0	0	0	0	0	0	
3.7	Right of Way Exhibits											0	0	0	0	0	0	
3.8	Environmental Document	16	24	32	24	16					1,723	112	5620	6631	1723	13973	1225	
4	65% PS&E Package	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
4.1	65% Plans											0	0	0	0	0	0	
4.2	65% Engineers Estimate											0	0	0	0	0	0	
4.3	65% Project Specifications											0	0	0	0	0	0	
5	95% PS&E Package	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
5.1	95% Plans											0	0	0	0	0	0	
5.2	95% Engineers Estimate											0	0	0	0	0	0	
5.3	95% Project Specifications											0	0	0	0	0	0	
6	100% Bid-Ready PS&E Package	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
6.1	100% Plans											0	0	0	0	0	0	
6.2	Final Engineers Estimate											0	0	0	0	0	0	
6.3	Final Project Specifications											0	0	0	0	0	0	
7	Railroad Coordination	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
7.1	UPRR & CPUC Coordination											0	0	0	0	0	0	
8	Bidding and Construction Assistance (Optional)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
8.1	Bidding Assistance											0	0	0	0	0	0	
8.2	Construction Assistance											0	0	0	0	0	0	
8.3	As-Built Drawings											0	0	0	0	0	0	
TOTAL Non-On-Call Tasks/Deliverables		32	24	32	24	16	0	0	0	0	1,723	128	6939	8188	1723	16850	1513	

Form B1: Breakdown of Costs		MULTIPLIERS										These values will be zero if a firm uses Negotiated Billing Rates (NBRs); otherwise, use applicable Overhead and Fringe rates. Escalation not applicable to Annually Renewed contracts.							
ALAMEDA CTC CONTRACT NUMBER:		% of budget in Current Year (CY)		100.00%		Accepted Overhead Rate		100.98%											
PROJECT NAME: BANCROFT AVENUE AND WILLIAMS STREET CROSSTOWN CORRIDORS PROJECT PLAN, SPECIFICATIONS, AND ESTIMATE (PS&E)		% of budget in CY+1		0.00%		Fringe Rate		41.76%											
		% of budget in CY+2		0.00%		Negotiated Profit Rate		10.00%											
		% of budget in CY+3		0.00%		Annual Escalation Rate		3.00%											
		Annualization Factor		1.0000															
		Subconsultant 2: Associated Right of Way Services																	
		DATA ENTRY SECTION											CALCULATION SECTION						
	Names and Classification	Matthew Schock, Principal Consultant	Steve Castellano, Managing Consultant	Ty Cademartori, Managing Consultant	Emily Plurkowski, Consultant III	Lorena Serrano, Consultant II	Nicholas Nagerios, Consultant II	Principal Consultant	Managing Consultant	Consultant III	Administrative Support	Direct Expenses (\$)	Hours	Escalated Direct Labor or NBR \$	Fringe/Overhead	Direct Expenses	TOTAL COST	Profit	
		Direct Salary Rate (Average, Actual, Max) for Current Year																	
		Annualized Direct Salary Rate (or enter Negotiated Billing Rate)																	
		Fully Burdened Billing Rate																	
Task #		\$288.80	\$224.64	\$192.57	\$154.07	\$120.16	\$102.80	\$293.72	\$253.66	\$186.91	\$98.80								
NON-CONTINGENCY TASKS/DELIVERABLES																			
1	Project Management	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
1.1	Project Management												0	0	0	0	0		
1.2	Meetings and Coordination												0	0	0	0	0		
1.3	Invoicing and Monthly Status Reports												0	0	0	0	0		
1.4	Project Schedule												0	0	0	0	0		
1.5	Quality Control												0	0	0	0	0		
2	Stakeholder and Utility Coordination	4	48	32	16	16	16	0	0	0	8	0	140	9334	13323	0	22657	2266	
2.1	Stakeholder Coordination												0	0	0	0	0	0	
2.2	Public Engagement												0	0	0	0	0	0	
2.3	Utility Coordination												0	0	0	0	0	0	
2.4	Caltrans Utility Certification Documents												0	0	0	0	0	0	
2.5	Right of Way Certification	4	48	32	16	16	16				8		140	9334	13323	0	22657	2266	
3	35% PS&E Package	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
3.1	Data Collection												0	0	0	0	0	0	
3.2	Base Mapping												0	0	0	0	0	0	
3.3	30% Plans												0	0	0	0	0	0	
3.4	30% Estimate												0	0	0	0	0	0	
3.5	Traffic Operations Analysis Report												0	0	0	0	0	0	
3.6	Photometric Analysis												0	0	0	0	0	0	
3.7	Right of Way Exhibits												0	0	0	0	0	0	
3.8	Environmental Document												0	0	0	0	0	0	
4	65% PS&E Package	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
4.1	65% Plans												0	0	0	0	0	0	
4.2	65% Engineers Estimate												0	0	0	0	0	0	
4.3	65% Project Specifications												0	0	0	0	0	0	
5	95% PS&E Package	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
5.1	95% Plans												0	0	0	0	0	0	
5.2	95% Engineers Estimate												0	0	0	0	0	0	
5.3	95% Project Specifications												0	0	0	0	0	0	
6	100% Bid-Ready PS&E Package	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
6.1	100% Plans												0	0	0	0	0	0	
6.2	Final Engineers Estimate												0	0	0	0	0	0	
6.3	Final Project Specifications												0	0	0	0	0	0	
7	Railroad Coordination	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
7.1	UPRR & CPUC Coordination												0	0	0	0	0	0	
8	Bidding and Construction Assistance (Optional)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
8.1	Bidding Assistance												0	0	0	0	0	0	
8.2	Construction Assistance												0	0	0	0	0	0	
8.3	As-Built Drawings												0	0	0	0	0	0	
TOTAL Non-On-Call Tasks/Deliverables		4	48	32	16	16	16	0	0	0	8	0.0	140	9334	13323	0	22657	2266	

Form B1: Breakdown of Costs		MULTIPLIERS										These values will be zero if a firm uses Negotiated Billing Rates (NBRs); otherwise, use applicable Overhead and Fringe rates. Escalation not applicable to Annually Renewed contracts.					
ALAMEDA CTC CONTRACT NUMBER:		% of budget in Current Year (CY)		20.00%	Accepted Overhead Rate		196.00%										
PROJECT NAME: BANCROFT AVENUE AND WILLIAMS STREET CROSSTOWN CORRIDORS PROJECT PLAN, SPECIFICATIONS, AND ESTIMATE (PS&E)		% of budget in CY+1		50.00%	Fringe Rate		54.00%										
		% of budget in CY+2		27.00%	Negotiated Profit Rate		10.00%										
		% of budget in CY+3		9.00%	Annual Escalation Rate		3.00%										
		Annualization Factor		1.0998													
		Subconsultant 3: Community Design + Architecture															
		DATA ENTRY SECTION										CALCULATION SECTION					
	Names and Classification	Phil Erickson, Principal	Connie Goldade, Associate Principal	Associate	Project Urban Designer						Direct Expenses (\$)	Hours	Escalated Direct Labor or NBR \$	Fringe/Overhead	Direct Expenses	TOTAL COST	Profit
	Direct Salary Rate (Average, Actual, Max) for Current Year	\$89.75	\$70.25	\$48.00	\$44.00												
	Annualized Direct Salary Rate (or enter Negotiated Billing Rate)	\$98.71	\$77.26	\$52.79	\$48.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00							
	Task #	Fully Burdened Billing Rate	\$380.02	\$297.45	\$203.24	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00						
NON-CONTINGENCY TASKS/DELIVERABLES																	
1	Project Management	0	96	78	0	0	0	0	0	0	11,400	174	11535	28836	11400	51771	4037
1.1	Project Management		24									24	1854	4636	0	6490	649
1.2	Meetings and Coordination		48	48							3,000	96	6242	15606	3000	24848	2185
1.3	Invoicing and Monthly Status Reports		24	30							4,400	54	3438	8595	4400	16433	1203
1.4	Project Schedule											0	0	0	0	0	0
1.5	Quality Control										4,000	0	0	0	4000	4000	0
2	Stakeholder and Utility Coordination	0	24	48	0	0	0	0	0	0	501	72	4388	10970	501	15859	1536
2.1	Stakeholder Coordination		24	48							501	72	4388	10970	501	15859	1536
2.2	Public Engagement											0	0	0	0	0	0
2.3	Utility Coordination											0	0	0	0	0	0
2.4	Caltrans Utility Certification Documents											0	0	0	0	0	0
2.5	Right of Way Certification											0	0	0	0	0	0
3	35% PS&E Package	16	104	160	136	0	0	0	0	0	27,705	416	24642	61605	27705	113952	8625
3.1	Data Collection	4	8	16							25	28	1858	4644	25	6527	650
3.2	Base Mapping											0	0	0	0	0	0
3.3	30% Plans	12	88	120	112						23,840	332	19738	49345	23840	92923	6908
3.4	30% Estimate		8	24	24						3,840	56	3046	7616	3840	14502	1066
3.5	Traffic Operations Analysis Report											0	0	0	0	0	0
3.6	Photometric Analysis											0	0	0	0	0	0
3.7	Right of Way Exhibits											0	0	0	0	0	0
3.8	Environmental Document											0	0	0	0	0	0
4	65% PS&E Package	16	176	416	360	0	0	0	0	0	34,585	968	54558	136396	34585	225539	19095
4.1	65% Plans	16	140	380	340						29,465	876	48909	122272	29465	200646	17118
4.2	65% Engineers Estimate		12	20	20						3,200	52	2951	7377	3200	13528	1033
4.3	65% Project Specifications		24	16							1,920	40	2699	6747	1920	11366	945
5	95% PS&E Package	12	140	360	260	0	0	0	0	0	34,560	772	43587	108967	34560	187114	15255
5.1	95% Plans	10	108	320	240						29,440	678	37838	94594	29440	161872	13243
5.2	95% Engineers Estimate		8	24	20						3,200	52	2853	7132	3200	13185	998
5.3	95% Project Specifications	2	24	16							1,920	42	2896	7241	1920	12057	1014
6	100% Bid-Ready PS&E Package	8	116	270	210	0	0	0	0	0	13,360	604	34167	85418	13360	132945	11958
6.1	100% Plans	6	92	240	180						11,760	518	29080	72700	11760	113540	10178
6.2	Final Engineers Estimate		8	30	30						960	68	3653	9134	960	13747	1279
6.3	Final Project Specifications	2	16								640	18	1434	3584	640	5658	502
7	Railroad Coordination	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
7.1	UPRR & CPUC Coordination											0	0	0	0	0	0
8	Bidding and Construction Assistance (Optional)	8	122	138	0	0	0	0	0	0	26,800	268	17500	43751	26800	88051	6125
8.1	Bidding Assistance	2	10	6							5,200	18	1287	3217	5200	9704	450
8.2	Construction Assistance	6	100	112							14,000	218	14231	35577	14000	63807	4981
8.3	As-Built Drawings		12	20							7,600	32	1983	4957	7600	14540	694
TOTAL Non-On-Call Tasks/Deliverables		60	778	1470	966	0	0	0	0	0	148,912	3274	190377	475943	148912	815232	66632

Form B1: Breakdown of Costs		MULTIPLIERS								These values will be zero if a firm uses Negotiated Billing Rates (NBRs); otherwise, use applicable Overhead and Fringe rates. Escalation not applicable to Annually Renewed contracts.								
ALAMEDA CTC CONTRACT NUMBER:		% of budget in Current Year (CY)		75.00%		Accepted Overhead Rate		99.36%										
PROJECT NAME: BANCROFT AVENUE AND WILLIAMS STREET CROSSTOWN CORRIDORS PROJECT PLAN, SPECIFICATIONS, AND ESTIMATE (PS&E)		% of budget in CY+1		25.00%		Fringe Rate		72.25%										
		% of budget in CY+2		0.00%		Negotiated Profit Rate		10.00%										
		% of budget in CY+3		0.00%		Annual Escalation Rate		3.00%										
		Annualization Factor		1.0075														
		Subconsultant 4: Earth Mechanics, Inc.																
		DATA ENTRY SECTION										CALCULATION SECTION						
	Names and Classification	Principal	Principal Engineer / Geologist	Senior Engineer / Geologist	Sr. Project Engineer / Geologist	Project Engineer / Geologist	Sr. Staff Engineer / Geologist	Staff Engineer / Geologist	Senior Technician	Technician	Direct Expenses (\$)	Hours	Escalated Direct Labor or NBR \$	Fringe/Overhead	Direct Expenses	TOTAL COST	Profit	
		Direct Salary Rate (Average, Actual, Max) for Current Year	\$109.10	\$83.50	\$81.50	\$63.40	\$55.80	\$55.70	\$43.00	\$56.00	\$32.70							
		Annualized Direct Salary Rate (or enter Negotiated Billing Rate)	\$109.92	\$84.13	\$82.11	\$63.88	\$56.22	\$56.12	\$43.32	\$56.42	\$32.95							
Task #	Fully Burdened Billing Rate	\$328.40	\$251.34	\$245.32	\$190.84	\$167.96	\$167.66	\$129.44	\$168.57	\$98.43								
NON-CONTINGENCY TASKS/DELIVERABLES																		
1	Project Management	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.1	Project Management											0	0	0	0	0	0	
1.2	Meetings and Coordination											0	0	0	0	0	0	
1.3	Invoicing and Monthly Status Reports											0	0	0	0	0	0	
1.4	Project Schedule											0	0	0	0	0	0	
1.5	Quality Control											0	0	0	0	0	0	
2	Stakeholder and Utility Coordination	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
2.1	Stakeholder Coordination											0	0	0	0	0	0	
2.2	Public Engagement											0	0	0	0	0	0	
2.3	Utility Coordination											0	0	0	0	0	0	
2.4	Caltrans Utility Certification Documents											0	0	0	0	0	0	
2.5	Right of Way Certification											0	0	0	0	0	0	
3	35% PS&E Package	40	0	100	120	0	140	100	0	0	73,763	500	32462	55707	73763	161932	8817	
3.1	Data Collection	40		100	120		140	100			73,763	500	32462	55707	73763	161932	8817	
3.2	Base Mapping											0	0	0	0	0	0	
3.3	30% Plans											0	0	0	0	0	0	
3.4	30% Estimate											0	0	0	0	0	0	
3.5	Traffic Operations Analysis Report											0	0	0	0	0	0	
3.6	Photometric Analysis											0	0	0	0	0	0	
3.7	Right of Way Exhibits											0	0	0	0	0	0	
3.8	Environmental Document											0	0	0	0	0	0	
4	65% PS&E Package	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
4.1	65% Plans											0	0	0	0	0	0	
4.2	65% Engineers Estimate											0	0	0	0	0	0	
4.3	65% Project Specifications											0	0	0	0	0	0	
5	95% PS&E Package	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
5.1	95% Plans											0	0	0	0	0	0	
5.2	95% Engineers Estimate											0	0	0	0	0	0	
5.3	95% Project Specifications											0	0	0	0	0	0	
6	100% Bid-Ready PS&E Package	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
6.1	100% Plans											0	0	0	0	0	0	
6.2	Final Engineers Estimate											0	0	0	0	0	0	
6.3	Final Project Specifications											0	0	0	0	0	0	
7	Railroad Coordination	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
7.1	UPRR & CPUC Coordination											0	0	0	0	0	0	
8	Bidding and Construction Assistance (Optional)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
8.1	Bidding Assistance											0	0	0	0	0	0	
8.2	Construction Assistance											0	0	0	0	0	0	
8.3	As-Built Drawings											0	0	0	0	0	0	
TOTAL Non-On-Call Tasks/Deliverables		40	0	100	120	0	140	100	0	0	73,763	500	32462	55707	73763	161932	8817	

Form B1: Breakdown of Costs		MULTIPLIERS										These values will be zero if a firm uses Negotiated Billing Rates (NBRs); otherwise, use applicable Overhead and Fringe rates. Escalation not applicable to Annually Renewed contracts.					
ALAMEDA CTC CONTRACT NUMBER:		% of budget in Current Year (CY)		25.00%		Accepted Overhead Rate		118.33%									
PROJECT NAME: BANCROFT AVENUE AND WILLIAMS STREET CROSSTOWN CORRIDORS PROJECT PLAN, SPECIFICATIONS, AND ESTIMATE (PS&E)		% of budget in CY+1		45.00%		Fringe Rate		60.79%									
		% of budget in CY+2		30.00%		Negotiated Profit Rate		10.00%									
		% of budget in CY+3		0.00%		Annual Escalation Rate		3.00%									
		Annualization Factor		1.0318													
		Subconsultant 5: Fehr & Peers															
		DATA ENTRY SECTION										CALCULATION SECTION					
	Names and Classification	Geoff Rubendall, Principal	Senior Engineer	Hallett Modi, Principal	Engineer/Planner II	Technician III	Sr. Business Services III				Direct Expenses (\$)	Hours	Escalated Direct Labor or NBR \$	Fringe/Overhead	Direct Expenses	TOTAL COST	Profit
	Direct Salary Rate (Average, Actual, Max) for Current Year	\$99.52	\$53.37	\$94.23	\$46.88	\$49.52	\$43.75	\$0.00	\$0.00	\$0.00							
	Annualized Direct Salary Rate (or enter Negotiated Billing Rate)	\$102.68	\$55.07	\$97.22	\$48.37	\$51.09	\$45.14	\$0.00	\$0.00	\$0.00							
	Task # Fully Burdened Billing Rate	\$315.27	\$169.07	\$298.51	\$148.51	\$156.87	\$138.59	\$0.00	\$0.00	\$0.00							
NON-CONTINGENCY TASKS/DELIVERABLES																	
1	Project Management	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.1	Project Management											0	0	0	0	0	0
1.2	Meetings and Coordination											0	0	0	0	0	0
1.3	Invoicing and Monthly Status Reports											0	0	0	0	0	0
1.4	Project Schedule											0	0	0	0	0	0
1.5	Quality Control											0	0	0	0	0	0
2	Stakeholder and Utility Coordination	0	32	32	0	0	8	0	0	0	0	72	5234	9376	0	14610	1461
2.1	Stakeholder Coordination		32	32			8					72	5234	9376	0	14610	1461
2.2	Public Engagement											0	0	0	0	0	0
2.3	Utility Coordination											0	0	0	0	0	0
2.4	Caltrans Utility Certification Documents											0	0	0	0	0	0
2.5	Right of Way Certification											0	0	0	0	0	0
3	35% PS&E Package	121	250	84	460	110	129	0	0	0	5,200	1154	68051	121893	5200	195144	18994
3.1	Data Collection											0	0	0	0	0	0
3.2	Base Mapping											0	0	0	0	0	0
3.3	30% Plans	30	50	60	100	50	36					326	20684	37049	0	57733	5773
3.4	30% Estimate	16	30	8	40		12					106	6549	11731	0	18280	1828
3.5	Traffic Operations Analysis Report	30	80	8	160	30	39				5,200	347	19296	34563	5200	59059	5386
3.6	Photometric Analysis	45	90	8	160	30	42					375	21522	38550	0	60073	6007
3.7	Right of Way Exhibits											0	0	0	0	0	0
3.8	Environmental Document											0	0	0	0	0	0
4	65% PS&E Package	250	580	40	1650	190	339	0	0	0	0	3049	166317	297907	0	464224	46422
4.1	65% Plans	200	500	40	1490	190	303					2723	147414	264047	0	411461	41146
4.2	65% Engineers Estimate	25	40		80		18					163	9452	16930	0	26382	2638
4.3	65% Project Specifications	25	40		80		18					163	9452	16930	0	26382	2638
5	95% PS&E Package	112	208	0	500	40	108	0	0	0	0	968	54058	96828	0	150885	15089
5.1	95% Plans	80	160		420	40	88					788	43356	77660	0	121016	12102
5.2	95% Engineers Estimate	16	24		40		10					90	5351	9584	0	14935	1493
5.3	95% Project Specifications	16	24		40		10					90	5351	9584	0	14935	1493
6	100% Bid-Ready PS&E Package	66	110	0	210	30	53	0	0	0	0	469	26917	48214	0	75131	7513
6.1	100% Plans	40	70		160	30	38					338	18949	33942	0	52891	5289
6.2	Final Engineers Estimate	10	16		20		6					52	3146	5635	0	8781	878
6.3	Final Project Specifications	16	24		30		9					79	4822	8637	0	13459	1346
7	Railroad Coordination	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
7.1	UPRR & CPUC Coordination											0	0	0	0	0	0
8	Bidding and Construction Assistance (Optional)	28	84	0	0	0	14	0	0	0	0	126	8133	14567	0	22700	2270
8.1	Bidding Assistance	4	4				1					9	676	1211	0	1887	189
8.2	Construction Assistance	24	80				13					117	7456	13356	0	20812	2081
8.3	As-Built Drawings											0	0	0	0	0	0
TOTAL Non-On-Call Tasks/Deliverables		577	1264	156	2820	370	651	0	0	0	5,200	5838	328709	588784	5200	922694	91749

Form B1: Breakdown of Costs		MULTIPLIERS										These values will be zero if a firm uses Negotiated Billing Rates (NBRs); otherwise, use applicable Overhead and Fringe rates. Escalation not applicable to Annually Renewed contracts.																					
ALAMEDA CTC CONTRACT NUMBER:		% of budget in Current Year (CY)	100.00%	Accepted Overhead Rate		131.92%																											
PROJECT NAME: BANCROFT AVENUE AND WILLIAMS STREET CROSSTOWN CORRIDORS PROJECT PLAN, SPECIFICATIONS, AND ESTIMATE (PS&E)		% of budget in CY+1	0.00%	Fringe Rate		53.13%																											
		% of budget in CY+2	0.00%	Negotiated Profit Rate		10.00%																											
		% of budget in CY+3	0.00%	Annual Escalation Rate		3.00%																											
Annualization Factor		1.0000																															
		Subconsultant 6: Geocon Consultants, Inc.																		Project Summary													
		DATA ENTRY SECTION										CALCULATION SECTION								CALCULATION SECTION													
Form B1	Names and Classification	Richard Day Principal Geologist	TBD Senior Eng/Geo/Sci	TBD Senior Project Eng/Geo/Sci	TBD Project Eng/Geo/Sci	TBD Senior Staff Eng/Geo/Sci	TBD Staff Eng/Geo/Sci	TBD Field Technician (PW)	TBD CAD / Drafting	TBD Word Processor	Pamela Murcell Certified Industrial Hygienist	Direct Expenses (\$)	Hours	Escalated Direct Labor or NBR \$	Fringe/Overhead	Direct Expenses	TOTAL COST	Profit	Hours	Escalated Direct Labor or NBR \$	Fringe/Overhead	Direct Expenses	Total Cost	Profit	Total Cost + Profit	% of Total Non-Contingency Labor Costs							
		Direct Salary Rate (Average, Actual, Max) for Current Year																															
		Annualized Direct Salary Rate (or enter Negotiated Billing Rate)																															
		Fully Burdened Billing Rate											\$250.84	\$235.17	\$188.13	\$172.46	\$144.24	\$122.29	\$125.42	\$167.75	\$109.74	\$195.97											
Task #																																	
NON-CONTINGENCY TASKS/DELIVERABLES																																	
1	Project Management	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2426	\$ 259,625	\$ 390,999	\$ 11,400	\$ 662,024	\$ 65,062	\$ 727,086	12.9%							
1.1	Project Management												0	0	0	0	0	0	868	\$ 107,906	\$ 159,517	\$ -	\$ 267,423	\$ 26,742	\$ 294,165	5.3%							
1.2	Meetings and Coordination												0	0	0	0	0	0	710	\$ 70,159	\$ 108,869	\$ 3,000	\$ 182,028	\$ 17,903	\$ 199,931	3.5%							
1.3	Invoicing and Monthly Status Reports												0	0	0	0	0	0	346	\$ 27,751	\$ 44,030	\$ 4,400	\$ 76,181	\$ 7,178	\$ 83,359	1.4%							
1.4	Project Schedule												0	0	0	0	0	0	122	\$ 14,892	\$ 21,715	\$ -	\$ 36,607	\$ 3,661	\$ 40,268	0.7%							
1.5	Quality Control												0	0	0	0	0	0	380	\$ 38,916	\$ 56,869	\$ 4,000	\$ 99,785	\$ 9,579	\$ 109,364	1.9%							
2	Stakeholder and Utility Coordination	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3476	\$ 229,165	\$ 340,847	\$ 501	\$ 570,513	\$ 57,001	\$ 627,514	11.3%							
2.1	Stakeholder Coordination												0	0	0	0	0	0	504	\$ 36,879	\$ 60,176	\$ 501	\$ 97,556	\$ 9,706	\$ 107,262	1.9%							
2.2	Public Engagement												0	0	0	0	0	0	1228	\$ 74,525	\$ 108,903	\$ -	\$ 183,428	\$ 18,343	\$ 201,771	3.6%							
2.3	Utility Coordination												0	0	0	0	0	0	1040	\$ 66,741	\$ 97,528	\$ -	\$ 164,269	\$ 16,427	\$ 180,696	3.3%							
2.4	Caltrans Utility Certification Documents												0	0	0	0	0	0	480	\$ 34,894	\$ 50,990	\$ -	\$ 85,884	\$ 8,588	\$ 94,472	1.7%							
2.5	Right of Way Certification												0	0	0	0	0	0	224	\$ 16,126	\$ 23,249	\$ -	\$ 39,376	\$ 3,938	\$ 43,313	0.8%							
3	35% PS&E Package	9	10	64	0	84	32	32	26	9	3	47,725	269	13596	25158	47725	86479	3875	49405	\$ 461,622	\$ 734,595	\$ 199,240	\$ 1,395,458	\$ 119,622	\$ 1,515,079	23.7%							
3.1	Data Collection												0	0	0	0	0	0	712	\$ 47,295	\$ 79,313	\$ 73,788	\$ 200,395	\$ 213,056	\$ 213,056	2.5%							
3.2	Base Mapping												0	0	0	0	0	0	44409	\$ 138,647	\$ 202,605	\$ 43,125	\$ 384,378	\$ 34,125	\$ 418,503	6.8%							
3.3	30% Plans												0	0	0	0	0	0	2058	\$ 133,986	\$ 223,119	\$ 23,840	\$ 380,945	\$ 35,711	\$ 416,656	7.1%							
3.4	30% Estimate												0	0	0	0	0	0	386	\$ 24,907	\$ 41,722	\$ 3,840	\$ 70,469	\$ 6,663	\$ 77,132	1.3%							
3.5	Traffic Operations Analysis Report												0	0	0	0	0	0	411	\$ 24,806	\$ 42,615	\$ 5,200	\$ 72,621	\$ 6,742	\$ 79,363	1.3%							
3.6	Photometric Analysis												0	0	0	0	0	0	443	\$ 26,002	\$ 45,097	\$ -	\$ 71,100	\$ 7,110	\$ 78,210	1.4%							
3.7	Right of Way Exhibits												0	0	0	0	0	0	276	\$ 18,063	\$ 26,395	\$ -	\$ 44,458	\$ 4,446	\$ 48,904	0.9%							
3.8	Environmental Document	9	10	64		84	32	32	26	9	3	47,725	269	13596	25158	47725	86479	3875	710	\$ 47,915	\$ 73,729	\$ 49,448	\$ 171,092	\$ 12,164	\$ 183,257	2.4%							
4	65% PS&E Package	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	8209	\$ 505,226	\$ 849,825	\$ 34,585	\$ 1,389,637	\$ 135,505	\$ 1,525,142	26.8%							
4.1	65% Plans												0	0	0	0	0	0	7199	\$ 438,626	\$ 740,397	\$ 29,465	\$ 1,208,489	\$ 117,902	\$ 1,326,391	23.3%							
4.2	65% Engineers Estimate												0	0	0	0	0	0	611	\$ 37,657	\$ 61,211	\$ 3,200	\$ 102,068	\$ 9,887	\$ 111,955	2.0%							
4.3	65% Project Specifications												0	0	0	0	0	0	399	\$ 28,943	\$ 48,216	\$ 1,920	\$ 79,079	\$ 7,716	\$ 86,795	1.5%							
5	95% PS&E Package	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3980	\$ 244,794	\$ 420,825	\$ 34,560	\$ 700,179	\$ 66,562	\$ 766,741	13.2%							
5.1	95% Plans												0	0	0	0	0	0	3306	\$ 200,079	\$ 345,981	\$ 29,440	\$ 575,500	\$ 54,606	\$ 630,106	10.8%							
5.2	95% Engineers Estimate												0	0	0	0	0	0	394	\$ 23,880	\$ 39,624	\$ 3,200	\$ 66,703	\$ 6,350	\$ 73,053	1.3%							
5.3	95% Project Specifications												0	0	0	0	0	0	280	\$ 20,835	\$ 35,220	\$ 1,920	\$ 57,976	\$ 5,606	\$ 63,581	1.1%							
6	100% Bid-Ready PS&E Package	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2509	\$ 158,122	\$ 275,434	\$ 13,360	\$ 446,916	\$ 43,356	\$ 490,272	8.6%							
6.1	100% Plans												0	0	0	0	0	0	2036	\$ 126,830	\$ 221,793	\$ 11,760	\$ 360,383	\$ 34,862	\$ 395,246	6.9%							
6.2	Final Engineers Estimate												0	0	0	0	0	0	288	\$ 17,611	\$ 30,567	\$ 960	\$ 49,138	\$ 4,818	\$ 53,956	1.0%							
6.3	Final Project Specifications												0	0	0	0	0	0	185	\$ 13,682	\$ 23,073	\$ 640	\$ 37,395	\$ 3,675	\$ 41,070	0.7%							
7	Railroad Coordination	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	500	\$ 38,541	\$ 56,320	\$ -	\$ 94,860	\$ 9,486	\$ 104,346	1.9%							
7.1	UPRR & CPUC Coordination												0	0	0	0	0	0	500	\$ 38,541	\$ 56,320	\$ -	\$ 94,860	\$ 9,486	\$ 104,346	1.9%							
8	Bidding and Construction Assistance (Optional)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	394	\$ 25,633	\$ 58,318	\$ 26,800	\$ 110,751	\$ 8,395	\$ 119,146	1.7%							
8.1	Bidding Assistance												0	0	0	0	0	0	27	\$ 1,963	\$ 4,428	\$ 5,200	\$ 11,591	\$ 639	\$ 12,230	0.1%							
8.2	Construction Assistance												0	0	0	0	0	0	335	\$ 21,687	\$ 48,933	\$ 14,000	\$ 84,620	\$ 7,062	\$ 91,682	1.4%							
8.3	As-Built Drawings												0	0	0	0	0	0	32	\$ 1,983	\$ 4,957	\$ 7,600	\$ 14,540	\$ 694	\$ 15,234	0.1%							
TOTAL Non-On-Call Tasks/Deliverables		9	10	64	0	84	32	32	26	9	3	47,725	269	13596	25158	47725	86479	3875	70899	\$ 1,922,728	\$ 3,127,162	\$ 320,447	\$ 5,370,337	\$ 504,989	\$ 5,875,326	0.943690265							

Form B2: Breakdown of Costs Summary

**PROJECT NAME: BANCROFT AVENUE AND WILLIAMS STREET
CROSTOWN CORRIDORS PROJECT
PLAN, SPECIFICATIONS, AND ESTIMATE (PS&E)**

Total Non-Contingency Hours	70899
Total Non-Contingency Labor Costs	\$ 5,049,890.32
Total Non-Contingency Direct Expenses	\$ 320,446.50
Total Non-Contingency Costs	\$ 5,370,336.82
Total Non-Contingency Profit	\$ 504,989.03
Total Non-Contingency Cost + Profit	\$ 5,875,325.86

Total Contingency Hours	0
Total Contingency Labor Costs	\$ -
Total Contingency Direct Expenses	\$ -
Total Contingency Costs	\$ -
Total Contingency Profit	\$ -
Total Contingency Cost + Profit	\$ -