



4907 E. Waterloo Road
Stockton, CA 95215-2096

Telephone: (209) 931-3000
Fax: (209) 931-0239

www.cozadtrailers.com
www.reliancetrailer.com

**SALES
ORDER NO:**

QUOTE

PAGE NUMBER:

Page 1 of 1

CUSTOMER:

CASH

Sales Order Date:

03/04/19

SOLD TO: CITY OF SAN LEANDRO
DEPT. OF PUBLIC WORKS
14200 CHAPMAN ROAD
SAN LEANDRO, CA 94578

SHIP TO: CITY OF SAN LEANDRO
DEPT. OF PUBLIC WORKS
14200 CHAPMAN ROAD
SAN LEANDRO, CA 94578
FRIVERA@SANLEANDRO.ORG
JULIEJENKINS@SANLEANDRO.ORG

INVOICE/ORDER	PURCHASE ORDER	SHIP VIA	PREP BY	SHIP DATE	TERMS	DUE DATE
		WILL CALL	RH		COD	

ORDER QUANTITY	SHIP QUANTITY	BACK ORDER	STOCK CODE	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1	1	0	8-TIRE FLIP	NEW 2020 COZAD 8-TIRE AIR FLIP TAIL LOWBED; DISCOUNTED BASE PRICE	87,400.00	87,400.00
1	1	0	OPTIONS	CUSTOMER-REQUESTED OPTIONS	26,995.00	26,995.00
1	1	0	DOC	DOCUMENTATION FEES	65.00	65.00
1	1	0	DMV	CA DMV PTI TITLE / REG FEES	42.00	42.00
9	9	0	CA TIRE	CA TIRE FEES	1.75	15.75
1	1	0	DELIVERY	DELIVERY TO SAN LEANDRO	500.00	500.00

These figures are based solely on your newly revised quote dated February 28, 2019. Any variations to specifications will result in a change to all prices and taxes stated quoted herein. Estimated delivery is a minimum of 12 – 14 weeks from receipt of this signed sales order, the signed quote, and your **20% non-refundable deposit of \$22,879.00**. Please note that all approved drawings and specification sheets must also be signed and returned to our office before your unit is able to proceed into production. **Delay in returning acceptance documentation will affect the quoted delivery time.** This quote is valid for seven (7) days only. **FOB Stockton, California.**

Customer Acceptance: _____
Signature Date

Printed Name & Title: _____

ALAMEDA COUNTY

SALE AMOUNT	\$115,017.75
OTHER CHARGES	0.00
SALES TAX @ 9.75%	11,159.85
SHIPPING & HANDLING	0.00
TOTAL	\$126,177.60

PLEASE MAKE CHECKS PAYABLE TO COZAD TRAILERS

All parts will be charged a restocking fee of 25% from time of purchase. No parts will be returned after 15 days from time of purchase. All returns must have an RA# (Return Authorization). There will be No returns on special order parts. Parts must be free from usage and in the original condition as sold and packaging.

COZAD TRAILER SALES, LLC

4907 E. WATERLOO ROAD
STOCKTON, CA 95215-2096

www.cozadtrailers.com

January 31, 2019

Frank Rivera
City of San Leandro
Public Works Dept.
14200 Chapman Road
San Leandro, CA 94578

TEL: 510-577-3455
CELL: 510-965-3380
FAX: 510-351-1192
E-mail: FRivera@sanleandro.org

Dear Frank;

I am pleased to quote your agency one new 2020 Cozad Lightweight 35-ton, 2-axle, 2-frame, 8-tire New Air Flip Tail Lowbed trailer with an 8' detachable gooseneck built with 100% T-1 high tensile Swedish Strenx 700 steel. Our standard specifications are as follows:

- Gooseneck: Wide design detachable 8' with 1 pin setting
- Deck Width: 8' 6" Flat Deck Length: 23' Height: 27" unloaded; 24" loaded (est. only)
- Decking: 3" Douglas fir
- Tires: 16-ply 235/75R17.5 @ 31" ht. Wheels: STD steel disc white 8-hole--6.75 x 17.5
- Suspension: Air Ride - Ridewell Axles: 25,000 lb on 54" axle spacing
- Brakes: S-cam 12.25" x 7" on 17.5 with auto slack adjusters w/ABS
- Paint: 2 coats epoxy primer + 2 coats acrylic polyurethane paint (Sikkens Brand); Standard Cozad White or Black
- Accessories: All LED lights, wide load light plugs on side of deck, flag holders, Oversize Load sign; 1 1/4" lights on GN, deck, rear area
- Warranty: One-year warranty @ FOB Stockton, California

Estimated delivery is a minimum of 12 - 14 weeks from receipt of signed order and a 20% non-refundable deposit. Estimated delivery time is subject to change based on in-house workload at time of order placement. Estimated unit weight on steel wheels (no options) is 17,000 lbs +/- 3%.

*addition of available options listed below may add to tare weight. Please note-financing must be in place prior to completion; balance of sale is due upon completion of trailer. This quote is good for seven (7) days only. All trailer sales are F.O.B Stockton, CA

Base Unit Price: \$ 89,900.00 plus options and applicable taxes & fees**

AVAILABLE OPTIONS LISTED BELOW; <u>ADD PRICING TO BASE UNIT PRICE</u>			YES	NO
Optional	Gooseneck support bracket to hold gooseneck between tractor frame & gooseneck for detaching	\$ 2,500.00	X	
Optional	15,000 lb electric winch with battery; mounted in gooseneck w/ 75" cable hook	\$ 3,750.00	X	
Optional	Meritor air inflation system - constant air to tires for better tire wear @ \$750 per axle x 2	\$ 1,500.00	X	
Optional	Crossmembers on 12" centers in lieu of std 24" center for HD forklift	\$ 2,500.00	X	
Optional	Full screen in gooseneck-top to bottom to load small equip up in gooseneck area (added wt 200 lbs)	\$ 2,250.00	X	
Optional	Machined alum. 8-hole 17.5 wheels @ \$285 ea x 8 + 4 Polished alum. outside \$340 (less wt 248 lbs)	\$ 2,620.00	X	
Optional	1 set of 2 each 12" W x 38" L steel gooseneck fenders (moveable, bolt-in design to load sm equip)	\$ 1,500.00		X
Optional	Rear steel tray 6' x 34" wide x 2 3/4" deep	\$ 800.00	X	
Optional	Recessed deck D-rings 1 each corner @ \$250 ea x 4	\$ 1,000.00	X	
Optional	Air Weigh air scale system installed onto trailer only- not into tractor- newest model avail.	\$ 950.00	X	
Optional	D-Rings -Spaced evenly 4 on each side of the deck and in the front and rear @ \$65 ea x 8	\$ 520.00	X	
Optional	1 complete spare on a 8-hole 17.5 machined aluminum wheel (Mounted on gooseneck) steel \$485	\$ 725.00	X	
Optional	1 set of 12 each 3" heavy duty outriggers; 12 clips per side	\$ 1,500.00	X	
Optional	Tool box with steel lid and pin to lock-built recessed in front deck	\$ 700.00	X	
Optional	1 set of 2' L x 12" W Steel front loading ramps (estimated weight is 42 lbs per ramp) (These ramps are not covered under the standard Cozad warranty)	\$ 950.00		X
Optional	1 set of 2' L x 12" W Aluminum front loading ramps (estimated weight is 34 lbs per ramp) (These ramps are not covered under the standard Cozad warranty)	\$ 1,380.00	X	
Optional	Longer gooseneck @ 9' w/2 pins in lieu of std. 8' (for a 14,000 to 15,000 lb front axle tractor)	\$ 1,500.00	X	
Optional	1 piece per side of 3" x 12" x 23' Apitong outside deck board (added wt 300 lbs)	\$ 1,000.00	X	
Optional	3/8" steel cleats on ramp and tire area down onto deck; 3 - 5" rubber strips for smooth-drum rollers w/traction plate in between for small forklifts	\$ 1,800.00	X	
Optional	Standard Cozad White paint	No Charge	X	

**Federal Excise Tax @ 12%, California State Sales Tax, tire recycling fees, DMV license fees, trip permit fees, and doc fees

Thank you for your interest in Cozad Trailers. Please feel free to call me if you have any questions or require any further information.

Tom Pistacchio: _____

Customer Approval: _____

COZAD FINANCING AVAILABLE!

Date: _____ Deposit Amount: \$ _____