

City of San Leandro 2018-19 Budget Amendments



City Council Meeting
City Council Chambers
June 4, 2018



Overview

- City Council Goals
- Background
- Budget considerations
- Revenues
- Expenditures
- General Fund
- Other Funds
- CIP
- City Council Action

City Council Goals

- Place San Leandro on a firm foundation for long-term fiscal sustainability
- Advance projects and programs promoting sustainable economic development, including transforming San Leandro into a center for innovation
- Provide quality public safety service and grow our partnership with the community to keep San Leandro safe
- Maintain and enhance San Leandro's infrastructure
- Support and implement programs, activities and strengthen communication that enhances the quality of life and wellness, celebrates the arts and diversity and promotes civic pride
- Maintain and support a strong positive relationship between the City, schools and the educational community

Background

- Second year of a two-year budget cycle
- January 20, 2018 City Council Planning Session
- April 9, 2018 City Council Worksession Budget Update
- May 7, 2018 City Council Approval of Master Fee Schedule and Taxes for 2018-19
- June 4, 2018 City Manager recommended budget adjustments presented to Council

Budget Considerations

- Continuing increases in the following:
 - CalPERS and health benefits
 - Service level demands
 - Facility and maintenance needs
 - Streets and roads deterioration
 - Unfunded liabilities
 - Fire contract services and equipment
- 16.67% reserve threshold and Prioritization Unfunded Liability Liquidation (PULL) Plan
- Goals and priorities alignment
- Implement projects and priorities established for:
 - Measure BB
 - Measure HH, OO, PP, NN

2018-19 All Funds Revenue Changes

- General fund:
 - Property transfer tax increase \$0.8 million
 - Sales tax decrease \$2.4 million
 - Utility Users tax decrease \$0.5 million
 - Franchise fee increase \$0.5 million
 - Business license tax increase \$0.1 million
 - 9-1-1 tax increase \$0.1 million
- Special revenue funds increase \$0.2 million State Highway Users Gas Tax
- CIP increase \$0.3 million general fund transfer for Best/San Leandro Blvd improvements
- Internal service fund increase \$1 million general fund transfer for PULL contribution

2018-19 All Funds Revenue Projection

(Dollars in Thousands)

| Fund | Adopted | Projected | Change |
|--------------------------|-----------|-----------|------------|
| General fund | \$111,700 | \$110,212 | \$ (1,488) |
| Special revenue | 24,191 | 24,406 | 215 |
| Capital projects | 7,325 | 7,625 | 300 |
| Debt service | 2,794 | 2,794 | 0 |
| Enterprise | 17,693 | 17,741 | 48 |
| Internal services | 17,746 | 18,746 | 1,000 |
| Successor agency | 7,450 | 7,450 | 0 |
| Total Operating | 188,899 | 188,974 | 74 |
| Use of fund balance | 5,386 | 1,241 | (4,145) |
| Total Revenues/Resources | \$194,285 | \$190,215 | |

City Manager Recommendation: \$1.2 Million in Targeted Expenditures matched by \$1 Million to PULL

| | Description | Estimated cost |
|----|--|----------------|
| 1. | Financial forecast consultant | \$ 50,000 |
| 2. | Emergency preparedness supplies | 65,000 |
| 3. | Personnel requests: Community Development: 1 new position Recreation & Human Services: 1 upgrade | 200,000 |
| 4. | CIP - Best/San Leandro Blvd improvements ** | 300,000 |
| 5. | Heron Bay tree removal | 50,000 |
| 6. | Boys and Girls Club support * | 300,000 |
| 7. | PULL Program funding OPEB Trust ** | 1,000,000 |
| 8. | Election costs for November 6, 2018 ballot | 250,000 |

^{*} CDBG supplement \$300,000 for locker room CIP

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^{**} General fund transfer to fund these expenditures is required

2018-19 All Funds Expenditure Projection

(Dollars in Thousands)

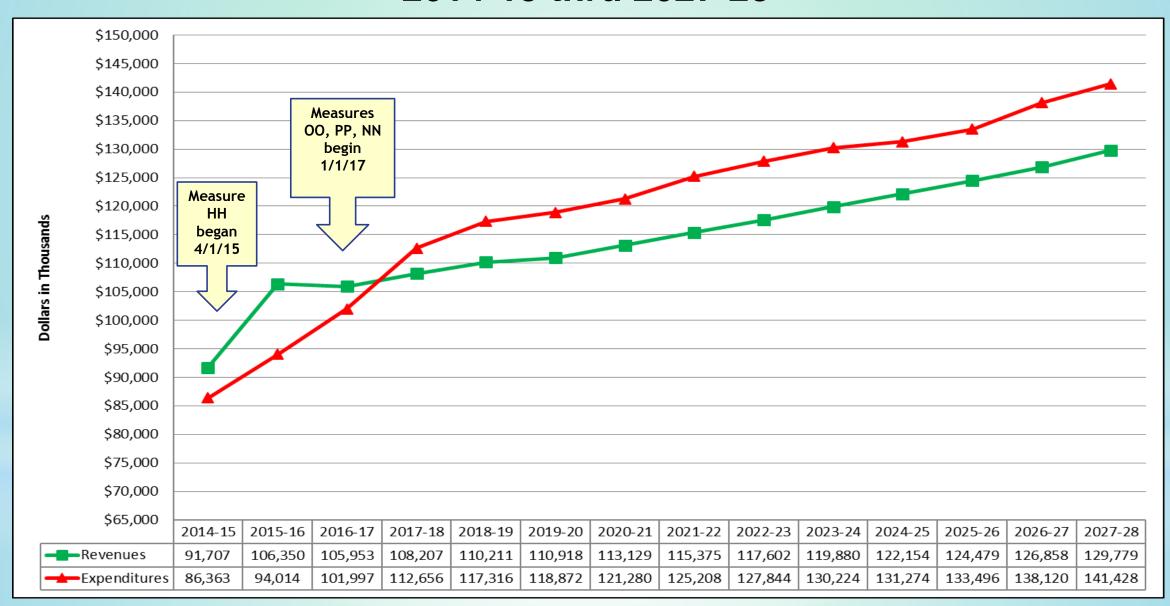
| Fund | Adopted | Projected | Change |
|------------------------------|-----------|-----------|---------|
| General fund | \$115,101 | \$117,316 | \$2,215 |
| Special revenue | 21,031 | 21,031 | 0 |
| Capital projects | 7,315 | 7,615 | 300 |
| Debt service | 2,770 | 2,770 | 0 |
| Enterprise | 19,841 | 19,841 | 0 |
| Internal services | 16,621 | 17,621 | 1,000 |
| Successor agency | 4,021 | 4,021 | 0 |
| Total Operating Expenditures | \$186 700 | \$190,215 | |

General Fund Budget Projection 2017-18 and 2018-19

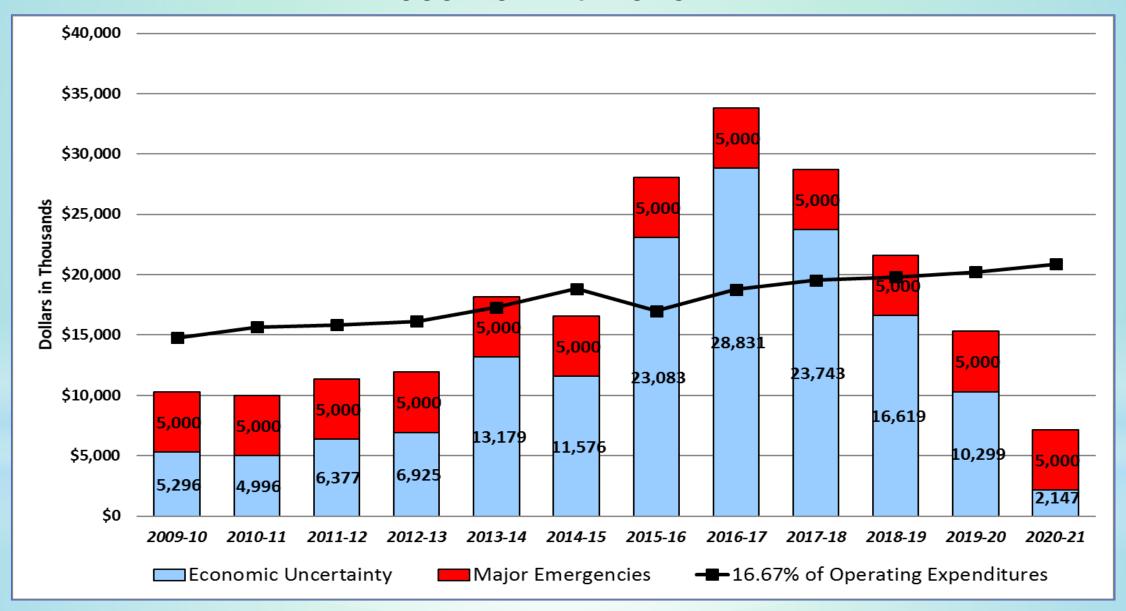
| | 2014-15 | 2015-16 | 2016-17 | 2017-18 | 2018-19 |
|--|-----------|-----------|-----------|------------|------------|
| (Dollars in thousands) | Actual | Actual | Actual | Projected | Projected |
| Revenues: | | | | | |
| Property Tax | \$ 18,898 | \$ 20,044 | \$ 20,858 | \$ 21,202 | \$ 22,156 |
| Sales Tax | 32,948 | 42,337 | 41,728 | 42,183 | 42,900 |
| Utility User's Tax | 10,359 | 10,700 | 10,932 | 11,407 | 11,340 |
| Real Property Transfer Tax | 3,920 | 4,462 | 5,459 | 4,000 | 4,000 |
| All Other Revenue | 25,582 | 28,807 | 26,976 | 29,415 | 29,815 |
| Total Operating Revenues | 91,707 | 106,350 | 105,953 | 108,207 | 110,211 |
| Expenditures: | | | | | |
| Salaries & Benefits | 39,313 | 42,562 | 44,863 | 51,382 | 55,195 |
| Services and Supplies | 8,842 | 8,833 | 9,079 | 9,848 | 9,978 |
| Fire Services Contract | 19,666 | 19,893 | 21,925 | 22,372 | 23,350 |
| Fire Equipment | - | 526 | - | 1,500 | - |
| Fire - OPEB Requirement * | (600) | - | - | - | - |
| Capital Outlay | 220 | 166 | 307 | 107 | 107 |
| Debt Service | 4,206 | 4,623 | 4,814 | 5,240 | 5,474 |
| Internal Service Fund Charges | 11,025 | 10,500 | 10,499 | 11,577 | 13,413 |
| Other | 1,107 | 1,284 | 337 | 451 | 751 |
| Transfers Out | 2,584 | 5,627 | 10,173 | 10,179 | 9,048 |
| Total Operating Expenditures | 86,363 | 94,014 | 101,997 | 112,656 | 117,316 |
| Net Revenue (Expenditure) | \$ 5,344 | \$ 12,336 | \$ 3,956 | \$ (4,449) | \$ (7,105) |
| * ACED OPER set aside actuals and hudget reflected in reserves instead of operating expenditures | | | | | |

^{*} ACFD OPEB set aside actuals and budget reflected in reserves instead of operating expenditures

General Fund Forecast 2014-15 thru 2027-28



General Fund Reserves 2009-10 thru 2020-21



Net Post Employment Liabilities

| | Description | % of ARC | 2018-19 Annual Required Contribution (ARC) | Overall |
|---|---|-------------|---|----------|
| 1 | Miscellaneous unfunded CalPERS | 100% | \$ 8.1M | \$ 82.4M |
| 2 | Safety unfunded CalPERS | 100% | 7.2M | 74.1M |
| 3 | Miscellaneous/Safety unfunded OPEB | 176% | 0.96M | 5.2M |
| 4 | Fire Department unfunded OPEB * City's portion, ACFD pays difference | 35% | 2.75M | 27.1M |
| | Total | | \$19.01M | \$188.8M |

Recommended City Council Action - Revenues

City Council adopt proposed resolution for City Manager Recommended Amendments to the 2018-19 Budget:

| Fund | Revenue Amendment | 2018-19 Proposed Revenue |
|------------------------|----------------------|-----------------------------|
| General Fund | \$ (1,488,682) | \$ 110,211,073 |
| Special Revenue | 214,820 | 24,406,034 |
| Capital Projects | 300,000 | 7,625,000 |
| Debt Service | 0 | 2,793,911 |
| Enterprise Funds | 48,250 | 17,741,404 |
| Internal Service Funds | 1,000,000 | 18,746,359 |
| Successor Agency | 0 | 7,450,000 |
| Total Operating | 74,388 | 188,973,781 |

Recommended City Council Action - Expenditures

City Council adopt proposed resolution for City Manager Recommended Amendments to the 2018-19 Budget:

| Fund | Expenditure Amendment | 2018-19 Proposed Expenditures |
|------------------------|--------------------------|-------------------------------|
| General Fund | \$ 2,215,000 | \$ 117,315,922 |
| Special Revenue | 0 | 21,031,002 |
| Capital Projects | 300,000 | 7,615,000 |
| Debt Service | 0 | 2,769,786 |
| Enterprise Funds | 0 | 19,841,418 |
| Internal Service Funds | 1,000,000 | 17,620,816 |
| Successor Agency | 0 | 4,021,258 |
| Total Operating | | \$ 190,215,202 |