

EXHIBIT A

SCOPE OF SERVICES AND COMPENSATION SCHEDULE

Devil Mountain Nursery will provide the following tree species for the CalFire tree planting grant from June 2022 to June 30, 2026:

| LN# | ITEM | LOC | DESCRIPTION | ORDERED | B/O | SHIPPED | PRICE /PER | EXTENSION |
|-----|---------|-------|----------------------------------|---------|-----|---------|------------|-----------|
| 1 | | | | | | | | |
| 2 | | | CAL FIRE GRANT | | | | | |
| 3 | | | CITY OF SAN LEANDRO | | | | | |
| 4 | | | INSTALLER: COMMON VISION | | | | | |
| 5 | | | INSTALLATION IN PHASES | | | | | |
| 6 | | | 2022 THROUGH MARCH 2026 | | | | | |
| 7 | | | | | | | | |
| 8 | | | ESTIMATED YEARLY BREAKDOWN | | | | | |
| 9 | | | 2023: 500 | | | | | |
| 10 | | | 2024: 1000 | | | | | |
| 11 | | | 2025: 1500 | | | | | |
| 12 | | | 2026: 500 | | | | | |
| 14 | | | | | | | | |
| 15 | 49731DM | B1X13 | CHILOPSIS LINEARIS 15 DM | 10 | | 10 | 85.99 /EA | 859.90 |
| 16 | 49741DM | C9S7 | CHILOPSIS LINEARIS STD 15 DM | 40 | | 40 | 89.99 /EA | 3599.60 |
| 17 | | B1X13 | confirmed MULTI/STD form | | | | | |
| 18 | | B1X13 | TOTAL QTY: 50 | | | | | |
| 19 | 83020DM | B1X6 | HETEROMELES ARBUTIFOLIA 15 DM | 25 | | 25 | 85.99 /EA | 2149.75 |
| 20 | | | confirmed MULTI form | | | | | |
| 21 | 12760DM | C9N5 | ACER BUERGERIANUM 15 DM | 100 | | 100 | 79.99 /EA | 7999.00 |
| 22 | 17650DM | B1X13 | AESCULUS CALIFORNICA MULTI 15 DM | 50 | | 50 | 79.99 /EA | 3999.50 |
| 23 | | B1X13 | confirmed MULTI form | | | | | |
| 24 | 21300DM | C8S5 | ALNUS RHOMBIFOLIA 10 / 15 DM | 25 | | 25 | 79.99 /EA | 1999.75 |

| LN# | ITEM | LOC | DESCRIPTION | ORDERED | B/O | SHIPPED | PRICE /PER | EXTENSION |
|-----|----------|-------|----------------------------------|---------|-----|---------|------------|-----------|
| 25 | 46662DM | B1X5 | CEANOTHUS THYR SNOW FLURRY 15 DM | 25 | | 25 | 89.99 /EA | 2249.75 |
| 26 | | | confirmed MULTI form | | | | | |
| 27 | 102600DM | C8S2 | KOELREUTERIA BIPINNATA STD 15 DM | 150 | | 150 | 79.99 /EA | 11998.50 |
| 28 | | C9N1 | confirmed STD form | | | | | |
| 29 | 106040DM | B8N10 | LAURUS NOB SARATOGA STD 15 DM | 250 | | 250 | 79.99 /EA | 19997.50 |
| 30 | | C9N1 | confirmed STD form | | | | | |
| 31 | 114830DM | C8N1 | LYONOTHAMN F ASPLENIFOLIUS 15 DM | 150 | | 150 | 95.99 /EA | 14398.50 |
| 32 | 123140DM | B1X8 | MYRICA CALIFORNICA 10 / 15 DM | 25 | | 25 | 79.99 /EA | 1999.75 |
| 33 | | | confirmed MULTI form | | | | | |
| 34 | 140110DM | C9S7 | PISTACIA CHIN KEITH DAVEY 15 DM | 250 | | 250 | 89.99 /EA | 22497.50 |
| 35 | 144645DM | B1X10 | PRUNUS ILICIFOLIA 15 DM | 248 | | 248 | 89.99 /EA | 22317.52 |
| 36 | | | confirmed MULTI form | | | | | |
| 37 | | | not available in STD form | | | | | |
| 38 | 159832DM | C1X4 | SAMBUCUS MEXICANA 15 DM | 50 | | 50 | 89.99 /EA | 4499.50 |
| 39 | | | confirmed MULTI form | | | | | |
| 40 | | | not available in STD form | | | | | |
| 41 | 147201DM | B8N5 | QUERCUS HYPOLEUCOIDES 15 DM | 100 | | 100 | 95.99 /EA | 9599.00 |
| 42 | 147522DM | C9S5 | QUERCUS RUGOSA 15 DM | 100 | | 100 | 95.99 /EA | 9599.00 |
| 43 | 147598DM | B8N6 | QUERCUS TOMENTELLA 15 DM | 100 | | 100 | 95.99 /EA | 9599.00 |
| 44 | 147660DM | B8N7 | QUERCUS WISLIZENI STD 15 DM | 100 | | 100 | 85.99 /EA | 8599.00 |
| 45 | 147040DM | B8N6 | QUERCUS AGRIFOLIA STD 15 DM | 100 | | 100 | 85.99 /EA | 8599.00 |
| 46 | 14798DM | C9S6 | QUERCUS ENGELMANNII 15 DM | 100 | | 100 | 95.99 /EA | 9599.00 |
| 47 | 147260DM | C9S6 | QUERCUS LOBATA STD 15 DM | 75 | | 75 | 85.99 /EA | 6449.25 |

| LN# | ITEM | LOC | DESCRIPTION | ORDERED | B/O | SHIPPED | PRICE /PER | EXTENSION |
|-----|----------|-------|---------------------------------|---------|-----|---------|--------------|------------|
| 48 | 76060DM | C9S10 | GINKGO BILOBA AUTUMN GOLD 15 DM | 213 | | 213 | 89.99 /EA | 19167.87 |
| 49 | 48000DM | B1X14 | CERCIS OCCIDENT MLT 10/ 15 DM | 20 | | 20 | 89.99 /EA | 1799.80 |
| 50 | 48030DM | C8S8 | CERCIS OCCIDENTALIS STD 15 DM | 80 | | 80 | 95.99 /EA | 7679.20 |
| 51 | | C8S8 | confirmed MULTI/STD form | | | | | |
| 52 | | | TOTAL QTY: 100 | | | | | |
| 53 | 125480DM | B8N3 | OLEA MAJESTIC BEAUTY STD 15 DM | 25 | | 25 | 95.99 /EA | 2399.75 |
| 54 | | B1X14 | confirmed variety and STD form | | | | | |
| 55 | 25140DM | B8N16 | ARBUTUS X MARINA STD 15 DM | 25 | | 25 | 85.99 /EA | 2149.75 |
| 56 | | C8N7 | confirmed STD form | | | | | |
| 57 | 104420DM | C8N7 | LAGER MUSKOGEE STD 15 DM | 50 | | 50 | 85.99 /EA | 4299.50 |
| 58 | | C8N7 | confirmed variety and STD form | | | | | |
| 59 | 162150DM | C9N11 | SEQUOIA SEMP APTOS BLUE 15 DM | 100 | | 100 | 85.99 /EA | 8599.00 |
| 60 | 138990DM | C7N8 | PINUS ELGARICA 15 DM | 150 | | 150 | 85.99 /EA | 12898.50 |
| 61 | 58910DM | C7N10 | CUPRESSUS MACROCARPA 15 DM | 100 | | 100 | 85.99 /EA | 8599.00 |
| 62 | 171540DM | B8N1 | TRISTANIA CONFERTA 15 DM | 150 | | 150 | 85.99 /EA | 12898.50 |
| 63 | 15584DM | C9N1 | ACER R REDPOINTE 15 DM | 150 | | 150 | 85.99 /EA | 12898.50 |
| 64 | | C9N1 | | | | | | |
| 65 | FREIGHT | | DELIVERY FREIGHT CHARGE | 1 | | 1 | 27079.89 /EA | 27079.89 * |
| 66 | | | 8% of material value per load. | | | | | |
| 67 | | | Minimum site delivery fee is | | | | | |
| 68 | | | \$150.00. | | | | | |
| 69 | | | | | | | | |
| 70 | DEPOSIT | | DEPOSIT AGREEMENT | 1 | | 1 | /EA | *N |

| LN# | ITEM | LOC | DESCRIPTION | ORDERED | B/O | SHIPPED | PRICE | /PER | EXTENSION |
|-----|------|-----|-------------------------------|---------|-----|---------|-------|------|-----------|
| 71 | | | A NON-REFUNDABLE deposit of | | | | | | |
| 72 | | | \$(_____), representing | | | | | | |
| 73 | | | approximately 25% of the | | | | | | |
| 74 | | | total order is required to | | | | | | |
| 75 | | | initiate the order and secure | | | | | | |
| 76 | | | material. | | | | | | |
| 77 | | | | | | | | | |
| 78 | | | _____ | | | | | | |
| 79 | | | Customer Signature & Date | | | | | | |
| | | | EBS - JW | | | | | | |

(HOI-FEI)

TAXABLE 303078.53
NON-TAXABLE 0.00
SUBTOTAL 303078.53

TOTAL TAX 32,580.94
TOTAL AMOUNT 335,659.47



PULLER:

DRIVER:

X _____
By signing this box you accept the terms on the back of the invoice.

The first payment of \$83,914.87 (25% of total order) will be made in December 2022 as a deposit. Subsequent payments will be made as trees are ordered.