

| Location | # of Service Mowing Days (a) | Price Per Mow Service | Monthly Fee Paid to Vendor (b) | Annualized Fee paid to Vendor | # of Service Edging Days (c) | Price Per Edging Service | Monthly Fee Paid to Vendor (b) | Annualized Fee Paid to Vendor | Weed Abatement Monthly Fee Paid to Vendor | Annualized Fee Paid to Vendor | Aeration Annual Occurrences | Aeration Per Service (d) | Detatching Annual Occurrences | Detatching Per Service (d) | Fertilizing Annual Occurrences | Fertilization Per Service (d) | NOTES/ EXCEPTIONS |
|---|------------------------------|-----------------------|--------------------------------|-------------------------------|------------------------------|--------------------------|--------------------------------|-------------------------------|---|-------------------------------|--|--------------------------|--|----------------------------|--------------------------------|-------------------------------|--|
| Bonaire Park | 44 | \$ 156.23 | \$ 572.84 | \$ 6,874.12 | 22 | \$ 70.27 | \$ 128.84 | \$ 1,546.02 | \$ 72.34 | \$ 868.08 | 1 | \$ 785.66 | | \$ 1,232.40 | 1 | \$ 2,423.21 | |
| Chabot Park | 44 | \$ 52.47 | \$ 192.38 | \$ 2,308.58 | 22 | \$ 36.62 | \$ 67.14 | \$ 805.66 | \$ - | \$ - | | \$ 149.69 | | \$ 234.80 | 1 | \$ 461.68 | No Weed Abatement |
| Cherry Grove Park | 44 | \$ 121.06 | \$ 443.89 | \$ 5,326.64 | 22 | \$ 84.36 | \$ 154.65 | \$ 1,855.82 | \$ 43.40 | \$ 520.80 | 1 | \$ 506.41 | | \$ 794.37 | | \$ 1,561.93 | |
| Tony B Santos Park | 44 | \$ 43.10 | \$ 158.03 | \$ 1,896.40 | 22 | \$ 22.89 | \$ 41.96 | \$ 503.53 | \$ 143.55 | \$ 1,722.60 | 1 | \$ 93.00 | | \$ 145.88 | 1 | \$ 286.84 | |
| Floresta Park | 44 | \$ 94.52 | \$ 346.57 | \$ 4,158.85 | 22 | \$ 57.82 | \$ 106.01 | \$ 1,272.06 | \$ - | \$ - | | \$ 248.24 | | \$ 389.40 | | \$ 765.66 | No Weed Abatement |
| Halcyon Park | 44 | \$ 163.42 | \$ 599.21 | \$ 7,190.48 | 22 | \$ 88.60 | \$ 162.44 | \$ 1,949.28 | \$ 228.59 | \$ 2,743.08 | 1 | \$ 656.63 | | \$ 1,030.01 | | \$ 2,025.25 | |
| Marina Park (Spraying Tree Wells) | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | \$ - | \$ - | | | | | | | Include Pricing on Extra Pricing Sheet Row 5 - EP 3 |
| Marina Park (Turf) | 44 | \$ 626.12 | \$ 2,295.77 | \$ 27,549.28 | 44 | \$ 225.12 | \$ 825.43 | \$ 9,905.12 | \$ 140.68 | \$ 1,688.16 | 1 | \$ 2,604.47 | | \$ 4,085.44 | 1 | \$ 8,033.00 | |
| Memorial Park | 44 | \$ 97.88 | \$ 358.88 | \$ 4,306.50 | 22 | \$ 67.73 | \$ 124.18 | \$ 1,490.12 | \$ - | \$ - | | \$ 232.97 | | \$ 365.44 | 1 | \$ 718.55 | No weed abatement |
| San Leandro Ball Park | 44 | \$ 127.47 | \$ 467.39 | \$ 5,608.68 | 22 | \$ 75.65 | \$ 138.69 | \$ 1,664.22 | \$ 350.36 | \$ 4,204.32 | 1 | \$ 536.01 | 1 | \$ 840.80 | 1 | \$ 1,653.22 | Also include in edging price per service: Edge/string trim infield grass lines, baseball diamond, baselines and warning track |
| San Leandro Family Aquatic Center | 44 | \$ 45.52 | \$ 166.92 | \$ 2,003.04 | 22 | \$ 26.20 | \$ 48.04 | \$ 576.50 | \$ - | \$ - | | \$ 77.87 | | \$ 122.14 | | \$ 240.16 | No weed abatement |
| Siempre Verde Park | 44 | \$ 63.69 | \$ 233.53 | \$ 2,802.36 | 22 | \$ 41.72 | \$ 76.49 | \$ 917.88 | \$ 187.98 | \$ 2,255.76 | 1 | \$ 99.20 | | \$ 155.60 | 1 | \$ 305.95 | |
| Stenzel Park | 44 | \$ 262.84 | \$ 963.75 | \$ 11,564.96 | 22 | \$ 153.68 | \$ 281.74 | \$ 3,380.94 | \$ 828.85 | \$ 9,946.20 | 1 | \$ 1,107.72 | 1 | \$ 1,737.60 | 1 | \$ 3,416.56 | Also include in edging price per service: Edge/ string trim infield grass lines of fields 1-4 and baseball diamond of field 2. |
| Thrasher Park | 44 | \$ 112.40 | \$ 412.13 | \$ 4,945.60 | 22 | \$ 72.14 | \$ 132.25 | \$ 1,586.99 | \$ 262.68 | \$ 3,152.16 | 1 | \$ 431.00 | 1 | \$ 676.07 | 1 | \$ 1,329.33 | Also include in edging price per service: Edge/ string trim infield grass lines and warning track. |
| Toyon Park | 44 | \$ 89.22 | \$ 327.14 | \$ 3,925.68 | 22 | \$ 28.92 | \$ 53.02 | \$ 636.25 | \$ 185.76 | \$ 2,229.12 | 1 | \$ 223.13 | | \$ 350.00 | 1 | \$ 688.19 | |
| Washington ManorPark | 44 | \$ 339.44 | \$ 1,244.61 | \$ 14,935.36 | 22 | \$ 150.62 | \$ 276.14 | \$ 3,313.73 | \$ 676.08 | \$ 8,112.96 | | \$ 1,516.77 | | \$ 2,379.24 | | \$ 4,678.18 | Edge during each mow visit |
| Benedict | 44 | \$ 28.67 | \$ 105.12 | \$ 1,261.48 | 22 | \$ 15.75 | \$ 28.88 | \$ 346.50 | \$ 14.45 | \$ 173.40 | | \$ 27.85 | | \$ 43.68 | 1 | \$ 85.88 | |
| Root Park | 44 | \$ 35.68 | \$ 130.83 | \$ 1,569.92 | 22 | \$ 26.24 | \$ 48.11 | \$ 577.36 | \$ 37.27 | \$ 447.24 | 1 | \$ 58.71 | | \$ 92.10 | 1 | \$ 181.08 | |
| Washington Mannor MS | 44 | \$ 106.98 | \$ 392.27 | \$ 4,707.19 | 22 | \$ 37.05 | \$ 67.92 | \$ 815.04 | \$ - | \$ - | 1 | \$ 533.90 | | \$ 837.50 | | \$ 1,646.73 | No weed abatement |
| Totals All Columns | | | | \$ 112,935.13 | | | | \$ 33,143.02 | | \$ 38,063.88 | | \$ 9,889.20 | | \$ 15,512.46 | | \$ 30,501.40 | |
| (a) Over 12 months, turf will be mowed 44 times based on: Weekly during the growing season (March through October) and bi-weekly during the months of November through February ; This anticipates cancellation of some mows over 52 weeks based on weather generally in November and/or December and/or January. Pricing is Per Mow Service, which will be calculated on annual basis and monthly basis. | | | | | | | | | | | | | | | | | |
| (b) Monthly fee = # of Service Mowing Days X \$ per Mow Service divided by 12 = Monthly Fee | | | | | | | | | | | | | | | | | |
| (c) Edging shall be done every other service visit unless otherwise noted in NOTES | | | | | | | | | | | | | | | | | |
| (d) Aeration, Fertilization and DeThatcing are priced as Extra Work/Alternates to include here but also requested is a per square foot pricing on the Extra Pricing Worksheet. The City will determine the frequency and schedule with the Contractor. Broadleaf spraying/overseeding is also requested as a per square foot pricing on the Extra Pricing Worksheet | | | | | | | | | | | | | | | | | |
| | | | | | | | | grand total | | | Grand Total Base Services Only - mow, edge, weed | \$ 184,142.03 | Grand Total=Base Services + Extra Services with selected frequencies | \$ 214,615.82 | Monthly Payment | \$ 17,884.65 | 7 month total = \$125,192.55 |

| EXTRA Price - Contractor to insert pricing here - Shown in \$ or portions of a \$ | | | |
|--|---|---|-----------------------|
| | | | PRICING |
| EP1 | Weed Abatement Parking Lot Island between Entrance and Exit Driveway at Thrasher Park* | Monthly Fee fully inclusive of any and all required spraying | \$ 49.32 |
| EP2 | Weed Abatement Manor Park - Perimeter mulched area adjacent to turf areas * | Monthly Fee fully inclusive of any and all required spraying | \$ 485.18 |
| EP3 | Spray Tree Wells * - Marina Park | Monthly Fee fully inclusive of any and all required spraying to maintain standard | \$ 135.55 |
| | <i>*Fee paid by City will be inclusive of all treatments need to remove the weeds, not a per application fee.</i> | | |
| EP4 | Pest Control - Turf Areas | Per Rodent Trap | \$ 46.50 |
| EP5 | Pest Control - Turf Areas - Baiting | Per Hour | \$ 56.00 |
| | <u>Labor Rates; inclusive of all wages, benefits, taxes</u> | | |
| EP6 | General Laborer (Basic Labor Tasks/Repairs) | Hour | \$ 56.00 |
| EP7 | Irrigation Technician (General Irrigation Repairs) | Hour | \$ 80.00 |
| EP8 | Irrigation Specialist (Technical Irrigation Repairs) | Hour | \$ 80.00 |
| EP9 | Minimum Service Call Charge | Per Call | \$ 300.00 |
| EP10 | Markup on material cost | Percentage above cost | thirty eight per cent |
| EP11 | Markup on subcontractor cost (if necessary) | Percentage above cost | twenty eight per cent |
| | <u>Other Services</u> | | |
| EP12 | Aeration - Turf | Per Square Foot | \$ 0.00510 |
| EP13 | Fertilization - Turf -City will provide the fertilizer - this is the application price only | Per Square Foot | \$ 0.00250 |
| EP14 | Fertilization - Landscape Areas | Per Square Foot | \$ 0.01825 |
| EP15 | Dethatching - Turf | Per Square Foot | \$ 0.00800 |
| EP16 | Broadleaf Spraying/Overseeding 30 days after treatment - Seed application rate = 5lbs per 1000 square feet- Turf | Per Square Foot Per Application | \$ 0.02300 |
| EP17 | Sod-Turf (including labor and materials installed; remove old) | Per Square Foot | \$ 4.00000 |
| | <u>BULK MATERIAL</u> | | |
| EP18 | Shredded Bark (including labor and material installed) | Per cubic yard | \$ 150.00 |
| EP19 | Topsoil (including labor and material installed) | Per cubic yard | \$ 145.00 |
| EP20 | Soil Amendment (including labor and material installed) | Per cubic yard | \$ 145.00 |
| EP21 | Bender/Headerboard (including labor and material installed) 2x6 Benda board | Per foot | \$ 20.00 |
| EP22 | Compost/Mulch (including delivery, labor and material installed) | Per Cubic Yard | \$ 150.00 |