

SALES REPRESENTATIVE

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SHIP TO

Luis Torres
 San Leandro Police Dept. - CA
 901 E. 14th Street
 San Leandro, CA 94577
 US

BILL TO

San Leandro Police Dept. - CA
 ATTN: Finance Dept.
 835 E. 14th Street
 San Leandro, CA 94577
 US

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
20140	TASER 7 DUTY CARTRIDGE REPLENISHMENT PROGRAM	110	0.00	0.00	0.00
80011	BASIC EVIDENCE.COM LICENSE: 5 YEAR	11	0.00	0.00	0.00
85114	EVIDENCE.COM INCLUDED STORAGE (GB)-5 YEAR CONTRACT	110	0.00	0.00	0.00
85114	EVIDENCE.COM INCLUDED STORAGE (GB)-5 YEAR CONTRACT	4,400	0.00	0.00	0.00
20141	TASER 7 EVIDENCE.COM LICENSE	110	0.00	0.00	0.00
73420	AXON RECORDS LICENSE: 5 YEAR	110	0.00	0.00	0.00
80051	AXON AUTO TAGGING SERVICE ADD-ON: 5 YEAR	110	0.00	0.00	0.00
20141	TASER 7 EVIDENCE.COM LICENSE	1	0.00	0.00	0.00
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	12	468.00	468.00	5,616.00
85110	EVIDENCE.COM INCLUDED STORAGE	360	0.00	0.00	0.00
Hardware					
20008	TASER 7 HANDLE, HIGH VISIBILITY, CLASS III	110	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	110	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	220	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	220	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	220	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	220	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	220	0.00	0.00	0.00
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	220	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL	132	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR	132	0.00	0.00	0.00
20063	TASER 7 HOLSTER - SAFARILAND, RIGHT HAND	110	0.00	0.00	0.00
74200	DOCK AND CORE, TASER 7	2	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR	2	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	2	0.00	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	0.00	0.00	0.00
20016	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE)	24	0.00	0.00	0.00
20017	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	24	0.00	0.00	0.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	220	0.00	0.00	0.00
70112	AXON SIGNAL UNIT	30	279.00	279.00	8,370.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	20	499.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	20	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	20	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	20	0.00	0.00	0.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	3	1,495.00	0.00	0.00
Other					
73453	OFFICER SAFETY PLAN 7 PLUS	110	0.00	0.00	0.00
73460	EVIDENCE.COM UNLIMITED PLUS DOCK TAP: 5 YEAR	110	0.00	0.00	0.00
75000	SIGNAL SIDEARM ADHESIVE MOUNT	110	0.00	0.00	0.00
75001	SIGNAL SIDEARM ADHESIVE MOUNT REMOVAL KIT	110	0.00	0.00	0.00
73410	AXON AWARE PLUS V SERVICE LINE: 5 YEAR	110	0.00	0.00	0.00
73465	Performance Service: 5 Year	110	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)					
20147	AXON DEVELOPED OCULUS TRAINING CONTENT ACCESS	1	0.00	0.00	0.00
20135	OCULUS GO STANDALONE VIRTUAL REALITY HEADSET	1	0.00	0.00	0.00
20146	TASER 7 ONLINE TRAINING CONTENT ACCESS	110	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	2	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	0.00	0.00	0.00
73455	OFFICER SAFETY PLAN 7 PLUS ANNUAL PAYMENT	110	2,388.00	2,023.90	222,629.00
73490	REDACTION ASSISTANT 51-150 SWORN AGENCY-WIDE LICENSE: 5 YEAR	1	0.00	0.00	0.00
73570	CITIZEN FOR COMMUNITIES 51-150 SWORN AGENCY-WIDE LICENSE: 5	1	0.00	0.00	0.00
Services					
85147	CEW STARTER	1	2,750.00	0.00	0.00
				Subtotal	236,615.00
				Estimated Shipping	0.00
				Estimated Tax	22,522.41
				Total	259,137.41

Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
20008	TASER 7 HANDLE, HIGH VISIBILITY, CLASS III	3	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR	3	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 1 - AB3 Delivery (Est. Ship Date Q1 2020)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
73303	5 YEAR OFFICER SAFETY PLAN 7 AB3 CAMERA	110	0.00	0.00	0.00
74210	AXON BODY 3 - 8 BAY DOCK	14	1,495.00	0.00	0.00
73304	5 YEAR OFFICER SAFETY PLAN 7 AB3 DOCK 8 BAY	14	0.00	0.00	0.00

Year 1 - AB3 Delivery (Est. Ship Date Q1 2020) (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	14	42.00	0.00	0.00
73200	AXON BODY 3 - NA01	110	699.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	110	0.00	0.00	0.00
74023	LG POCKET MOUNT, 6 IN, AXON RAPIDLOCK	110	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	110	0.00	0.00	0.00
73303	5 YEAR OFFICER SAFETY PLAN 7 AB3 CAMERA	3	0.00	0.00	0.00
73200	AXON BODY 3 - NA01	3	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	3	0.00	0.00	0.00
74023	LG POCKET MOUNT, 6 IN, AXON RAPIDLOCK	3	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	3	0.00	0.00	0.00
Other					
71019	NORTH AMERICA POWER CORD	14	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	12	468.00	468.00	5,616.00
85110	EVIDENCE.COM INCLUDED STORAGE	360	0.00	0.00	0.00
Hardware					
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	220	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	220	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	220	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	220	0.00	0.00	0.00
Other					
73455	OFFICER SAFETY PLAN 7 PLUS ANNUAL PAYMENT	110	2,388.00	2,208.90	242,979.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	0.00	0.00	0.00

Year 2 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)					
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	2	0.00	0.00	0.00
				Subtotal	248,595.00
				Estimated Tax	23,690.46
				Total	272,285.46

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	12	468.00	468.00	5,616.00
85110	EVIDENCE.COM INCLUDED STORAGE	360	0.00	0.00	0.00
Hardware					
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	220	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	220	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	220	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	220	0.00	0.00	0.00
73311	8-BAY DOCK AXON BODY CAMERA REFRESH ONE	14	0.00	0.00	0.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	220	0.00	0.00	0.00
Other					
73455	OFFICER SAFETY PLAN 7 PLUS ANNUAL PAYMENT	110	2,388.00	2,208.90	242,979.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	2	0.00	0.00	0.00
73309	AXON BODY CAMERA REFRESH ONE	110	0.00	0.00	0.00
75000	SIGNAL SIDEARM ADHESIVE MOUNT	110	249.00	0.00	0.00
75001	SIGNAL SIDEARM ADHESIVE MOUNT REMOVAL KIT	110	0.00	0.00	0.00
				Subtotal	248,595.00
				Estimated Tax	23,690.46
				Total	272,285.46

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	12	468.00	468.00	5,616.00
85110	EVIDENCE.COM INCLUDED STORAGE	360	0.00	0.00	0.00
Hardware					
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	220	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	220	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	220	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	220	0.00	0.00	0.00
Other					
73455	OFFICER SAFETY PLAN 7 PLUS ANNUAL PAYMENT	110	2,388.00	2,208.90	242,979.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	2	0.00	0.00	0.00
Subtotal					248,595.00
Estimated Tax					23,690.46
Total					272,285.46

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	12	468.00	468.00	5,616.00
85110	EVIDENCE.COM INCLUDED STORAGE	360	0.00	0.00	0.00
Hardware					
20015	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART	220	0.00	0.00	0.00
20014	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, STANDOFF (3	220	0.00	0.00	0.00
20013	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)	220	0.00	0.00	0.00
20012	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE)	220	0.00	0.00	0.00

Year 5 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
73312	8-BAY DOCK AXON BODY CAMERA REFRESH TWO	14	0.00	0.00	0.00
Other					
73455	OFFICER SAFETY PLAN 7 PLUS ANNUAL PAYMENT	110	2,388.00	2,208.90	242,979.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	2	0.00	0.00	0.00
73310	AXON BODY CAMERA REFRESH TWO	110	0.00	0.00	0.00
				Subtotal	248,595.00
				Estimated Tax	23,690.46
				Total	272,285.46

Grand Total	1,348,279.25
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Discounts (USD)

Quote Expiration: 06/30/2019

List Amount	1,492,863.00
Discounts	261,868.00
Total	1,230,995.00

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	259,137.41
Spares	0.00
Year 1 - AB3 Delivery (Est. Ship Date Q1 2020)	0.00
Year 2	272,285.46
Year 3	272,285.46
Year 4	272,285.46
Year 5	272,285.46
Grand Total	1,348,279.25

Notes

100% discounted body-worn camera and dock hardware contained in "Year 1" reflects a TAP replacement for hardware purchased in quote Q-03646 (executed contract #00002705). This refreshed hardware will be covered under the Technology Assurance Plan (TAP) and will be eligible for 2 replacements. This will take place at the 30 and 60 month marks of this new contract.

The parties agree that Axon is granting a credit of \$20,350.00 (applied to Year 1 Payment) for trade-in of CEW hardware. This credit is based on a ship date range of 6/16/2019-6/30/2019, resulting in a 7/15/2019 contract start date. Any change in this ship date and resulting contract start date will result in modification of this credit value which may result in additional fees due to or from Axon.

Officer Safety Plan Includes:

- Evidence.com Pro License
- Upgrades to your purchased AXON cameras and Docks at years 2.5 and 5 under TAP
- Extended warranties on AXON cameras and Docks for the duration of the Plan
- Unlimited Storage for your AXON devices and data from the Evidence Mobile App
- One TASER CEW of your choice with a 4 year extended warranty (5 years total of warranty coverage)
- One CEW holster and battery pack of your choice
- 40 GB of included storage for other digital media
- Additional terms apply. Please refer to the Evidence.com Master Service Agreement for a full list of terms and conditions for the Officer Safety Plan.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____

Date: _____

Name (Print): _____

Title: _____

PO# (Or write
N/A): _____

Please sign and email to Chris Morton at cmorton@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-205013-43553.982CM

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