

SOLID WASTE – COLLECTION CONTRACTING



CITY OF SAN LEANDRO
CITY COUNCIL PRESENTATION
JULY 10, 2023



AGENDA



1. Overview and Background



4. Beautification



2. Collection Services



5. Key Business Terms



3. Support Services



6. Schedule and Next Steps

RECENT COUNCIL DIRECTION



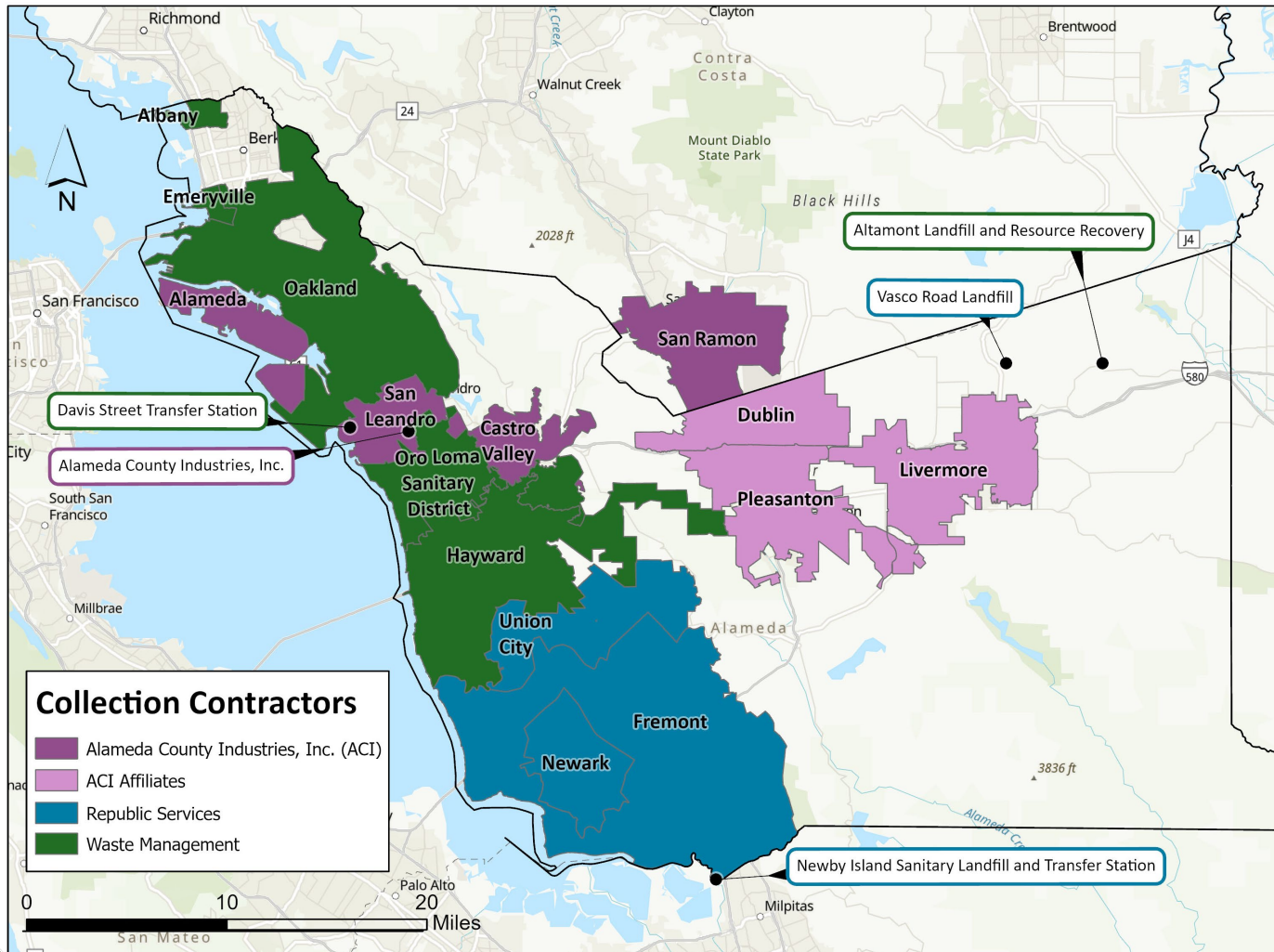
Council adopted a communications policy governing procurement process.

Council identified priorities for new collection agreement.

Council approved City extension option with ACI providing time for a competitive collection process, if needed.

Council endorsed two-step approach to collection and “post-collection” services.

REGIONAL SERVICE PROVIDERS



ACI	WM
Recyclables Processing	
Aladdin St.	Davis St.
Organics Processing	
Newby Island	Davis St./ Altamont
Solid Waste Disposal	
Vasco Rd.	Altamont

SB 1383 – KEY IMPACTS



2020

50%

Reduction of
Organic Waste
to Landfill

75%

Reduction of
Organic
Waste to
Landfill

20%

Edible Food
Recovery

2025

- Council amended the current ACI agreement in May 2022 to address SB 1383 (Amendment 14).
- SB 1383 puts compliance responsibility directly on the City.
- City currently has an SB 1383 compliant solid waste system.
- ACI has been a strong partner in ensuring compliance.

COLLECTION SERVICES – SINGLE-FAMILY



Solid Waste Mandatory

Containers: Carts
Frequency: 1x/week
Rate Structure: Cost
based on capacity
Additional Services:

- Bulky collection –
Modified
 - Increase from
one to 2x/yr



Recycling Mandatory

Containers: Carts
Frequency: 1x/week
Rate Structure: Bundled
with SW, up to one
container

- Additional Services:
- Bundled cardboard
 - Household batteries
 - Motor oil
 - Cooking oil - *New*
 - Textiles - *New*



Organics Mandatory

Containers: Carts
Frequency: 1x/week
Rate Structure: Bundled
with SW, unlimited
capacity

- Additional Services:
- Kitchen pail
distribution – *New*
 - Leaf collection
 - Holiday tree col. -
Modified

COLLECTION SERVICES – MULTI-FAMILY



Solid Waste
Mandatory

Containers: Carts/bins
Frequency: 1-5x/week
Rate Structure: Cost per container
Additional Services:

- Bulky collection – *Modified*
 - Increase to 1x/year/unit
- Extra Service Tags - *New*



Recycling
Mandatory

Containers: Carts/bins
Frequency: 1-5x/week
Rate Structure: Per unit charge, unlimited service
Additional Services:

- Household batteries
- Motor oil
- Cooking oil - *New*
- Textiles - *New*



Organics
Mandatory

Containers: Carts/bins
Frequency: 1-5x/week
Rate Structure: Bundled with Recycling charge
Additional Services:

- Kitchen pails – *New*
- Move in/out kits – *New*
- Leaf collection
- Holiday tree col. - *Modified*

COLLECTION SERVICES – COMMERCIAL



Solid Waste *Mandatory*



Containers: Carts/bins
Frequency: 1-6x/week
Rate Structure: Cost
based on capacity

Recycling *Mandatory*



Containers: Carts/bins
Frequency: 1-6x/week
Rate Structure: No
charge up to 96 gal.

Organics *Mandatory*



Containers: Carts/bins
Frequency: 1-6x/week
Rate Structure: No
charge up to 96 gal.
Additional Services:

- Leaf collection – **New**

COLLECTION SERVICES – CITY



City Facilities



- Goal: Maintain current service levels.

City Events



- Staff is currently assessing baseline needs for City-sponsored events.
- Goal: Ensure City flexibility in defining annual event service needs.

SUPPORT SERVICES – CUSTOMER SERVICE



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- Recent City survey shows 79% of customer's are "very" or "somewhat" satisfied with their current service.
- City staff receive low number of complaints.
- ACI meets expectations for responsiveness.
- Goal is to capture modern "best practices" in next agreement.

SUPPORT SERVICES – EDUCATION AND OUTREACH



Goals:

- Increase City/ACI collaboration
- Ensure dedicated annual funding for education and outreach activities
- Continue ongoing SB 1383 compliance responsibilities
- Improve ability to track progress over time

BEAUTIFICATION – KEY AREAS OF CONCERN



Street Litter Cans



General Litter/ Leaf Debris



Overloaded Containers



Illegal Dumping:

- Hot Spots
- Random

Others?



Multi-Family Move in/out

BEAUTIFICATION – SAMPLE OPTIONS



	“Right-Sizing” Service	Proper Set- Out/ Collection	Rapid Response	Expanded Bulky Pickups	Targeted Outreach
General Litter					
Overloaded Containers					
Multi-Family Move- in/out					
Illegal Dumping: “Hot Spots”					
Illegal Dumping: General					
Leaf Debris					

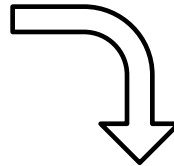
Legend

	Direct Impact
	Indirect Impact

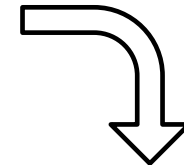
BEAUTIFICATION – NEXT STEPS



City Staff and ACI identify best options for new/expanded services to address key concerns.



Staff identifies options outside of traditional franchise services for consideration. Subject to legal review.



Council reviews menu of options that best balances potential impact with cost.

KEY BUSINESS TERMS



Current

Term:

- 10-year base
- Five, 1-year extension options

Compensation:

- Annual index rate adjustments
- No cap on annual adjustments, however, Council approval required if increase exceeds 10%

Proposed

Term:

- 10 or 15-year base
- Extension options

Compensation:

- Annual index rate adjustments
- 2-3 cost-based rate adjustments during base term
- Caps on annual adjustments

Special Rates:

- Senior rate – Pending legal review

SCHEDULE AND NEXT STEPS



Task	Jun '23	Jul '23	Aug '23	Sep '23	Oct '23	Nov '23	Dec '23	Jan '24	Feb '24	Mar '24
PHASE 1: PRELIMINARY STEPS										
Council Approves Short-Term Extension with ACI	*									
PHASE 2: DEFINE FUTURE SERVICES AND FUNDING										
Team Defines Draft Service Package										
PHASE 3: RFP PACKAGE DEVELOPMENT AND RELEASE										
Team Develops Sole-Source RFP Package for ACI										
Council Workshop on Collection Services		*								
Team Develops RFP(s) for Post-Collection Services					*					
Services; Council Briefings										
Council Approves Post-Collection Service Package					*					
Contractor(s) Prepares Proposal(s)										
PHASE 4: PROPOSAL EVALUATION										
Team Evaluates Proposal(s)										
Team Conducts Funding Analysis										
Team Negotiates Agreements; CEQA Analysis and Stakeholder Engagement, as Required; Council Briefings										
Council Award of New Contract(s)							*	*	*	
PHASE 5: PROGRAM IMPLEMENTATION										
Transition Period Commences										*

"*" Indicates Council engagement

NOTE: Elapsed timeframes for proposal development and subsequent steps may vary depending on final procurement approach as approved by the Council.

COMMUNICATION POLICY HIGHLIGHTS



- Mayor and Councilmember communications:
 - Avoid topic with potential contractors without the Mayor or another Councilmember present.
 - Provide a brief verbal report to the Council on any third-party communication regarding this topic.
 - Policy does not apply to communications on other topics.
- Mayor and Councilmember to notify City Manager of any potential conflicts of interest.
- Potential contractors may not distribute materials, or use media, internet, or public space advertising except as relates to their current programs and services.