

SOLID WASTE SERVICES PROCUREMENT



CITY OF SAN LEANDRO
CITY COUNCIL MEETING
JUNE 3, 2024



AGENDA



1. Overview and Background



4. Key Business Terms



2. Collection Service Changes



5. Cost/Rate Impacts



3. Post- Collection Service Changes



6. Schedule and Next Steps

TIMELINE



February 2023,
Council approval of
procurement strategy

July 2023:
Council update
on collection
services

June 2023:
Amendment 15 to
extend current ACI
agreement

September 2023:
Issue RFP for collection
services

October 2023:
Council update on
post-collection
services

December 2023:
Issue RFP for post-
collection services

**November 2023 –
April 2024**
Negotiate collection
services

June 3, 2024
Council work session
to present contract
summaries

July 1, 2024
Council
approval of
final contracts

**May – June,
2024**
Finalize contract
negotiations



CURRENT COLLECTION SERVICES



Services provided by: **aci**



NEW COLLECTION SERVICES



Additional Bulky Item
Collection



Diversion Services
at City Events



Community Clean-Up
Events



Additional Services
to Washington Plaza



Added Recycling
Service Capacity



Enhanced Street Litter
Can Service



Textile Recycling

POST-COLLECTION SERVICES



Currently, services are provided by ACI. New Contracts will be with both ACI and Waste Management.



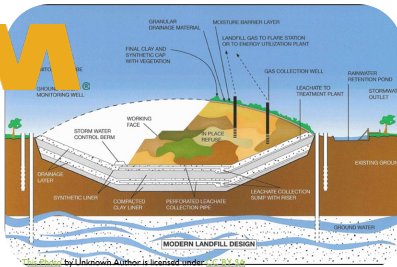
**Transfer/
Transport**



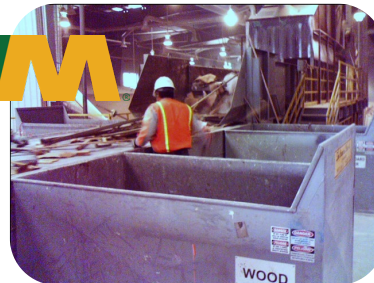
**Recyclables
Processing**



**Organics
Processing**



**Solid Waste
Disposal**



**C&D
Processing**



**Additional
Services**

**NEW
SERVICES**

KEY BUSINESS TERMS



Term and Services:

- 10 year base term with extension options
- City ability to mix-and-match services from different proposers

Compensation:

- Annual index rate adjustments
- Recyclables rate adjustment to reflect quality and value of processed material
- Revenue from sale of recyclables shared with ratepayers
- Caps on annual adjustments

Indemnification and Insurance:

- CERCLA indemnification for the City
- Required Pollution Liability Insurance

TOTAL RATE IMPACT



- The enhanced and new service contracts are estimated to increase rates approximately 2% to 5% due to:
 - New state-wide electric vehicle fleet regulations.
 - Regulatory and market changes that increase processing and disposal costs.
 - Enhancements to existing services.
 - New services provided to residents and businesses
- Final rate impact to be determined based on finalized negotiation of rates for new and enhanced services.

RATE IMPACTS OF NEW SERVICES



	Annual Cost	Monthly % Rate Change	Monthly Rate*
Base Rate (Current)		100%	\$ 31.45
Base Rate (New)	\$ 24,472,279	0.63%	\$ 31.65
Modified Bulky with Abandoned Waste	\$ (706,325)	-2.89%	\$ (0.91)
Community Clean-Up Events	\$ 11,013	0.05%	\$ 0.01
Textile Recycling	\$ 45,204	0.18%	\$ 0.06
Self-Haul Community Days (Per event; 2+/yr)	\$ 47,656	0.19%	\$ 0.06
Diversion and Monitoring Services at City-Sponsored Events	\$ 61,641	0.25%	\$ 0.08
SB 1383 Compost Procurement	\$ 64,848	0.26%	\$ 0.08
Washington Plaza Beautification and Safety Enhancements	\$ 76,643	0.31%	\$ 0.10
Additional .5 Recycling Route	\$ 226,066	0.92%	\$ 0.29
Enhanced Street Litter Container Service	\$ 351,633	1.44%	\$ 0.45
Options Subtotal	\$ 178,379	0.73%	\$ 0.23
Total Base + Options	\$ 24,650,658	1.36%	\$ 31.68

*Rate = Current monthly cost per household for a single-family dwelling with 32-gallon cart service (most common service level)

SCHEDULE AND NEXT STEPS



Finalize negotiations with both parties



Complete rate model to determine final rate impact



Bring final agreements to Council on July 1, 2024