

Banking RFP Ranking

Weighted Ranking

Eval Criteria	BNP/ BOTW	JPM	WFB	Max Score	Notes
1	0.15	0.15	0.15	0.15	internet services
2	0.15	0.15	0.15	0.15	training
3	0.15	0.15	0.15	0.15	references
4	0.45	0.9	1.35	1.35	basic service cost (Tab U)
5	0.3	0.3	0.3	0.3	# of local and state banking customers
6	0.15	0.3	0.45	0.45	investment in community; residents employed; CRA rating
7	0.05	0.15	0.1	0.15	market capitalization rank as of 5/1/19
8	0.3	0.3	0.3	0.3	# of customers
Score	1.7	2.4	2.95	3	

Evaluation Criteria

- 1 • Ability to provide efficient and user-friendly web-based products and services
- 2 • Ability to support products and provide training on site
- 3 • Reliability, experience, and quality of customer service
- 4 • Overall cost
- 5 • Experience in providing services to the public sector
- 6 • Community involvement and related Community Reinvestment Act contributions
- 7 • Financial strength and capitalization
- 8 • Dedication to the Government market