EXHIBIT B

COMPENSATION SCHEDULE & REIMBURSABLE EXPENSES

| Location | Building | 1st 15 months | Year 2 | Year 3 | Year 4 | Year 5 | | | | |
|------------------------------------|---|---------------|--------------|--------------|--------------|--------------|--|--|--|--|
| Base Janitorial Services | | | | | | | | | | |
| Α | City Hall | \$116,535.00 | \$96,024.84 | \$98,905.59 | \$101,872.75 | \$104,928.94 | | | | |
| В | Public Safety Building | \$90,554.70 | \$74,617.07 | \$76,855.58 | \$79,161.25 | \$81,536.09 | | | | |
| С | South Offices | \$25,605.00 | \$21,098.52 | \$21,731.48 | \$22,383.42 | \$23,054.92 | | | | |
| D | Main Library | \$208,763.85 | \$172,021.41 | \$177,182.05 | \$182,497.52 | \$187,972.44 | | | | |
| E | Public Works Service Center | \$51,585.00 | \$42,506.04 | \$43,781.22 | \$45,094.66 | \$46,447.50 | | | | |
| F | Marina Community Center | \$106,143.15 | \$87,461.96 | \$90,085.81 | \$92,788.39 | \$95,572.04 | | | | |
| G | Washington Manor Rec. Center | \$12,615.00 | \$10,394.76 | \$10,706.60 | \$11,027.80 | \$11,358.63 | | | | |
| Н | Halcyon Park Recreation Center | \$12,615.00 | \$10,394.76 | \$10,706.60 | \$11,027.80 | \$11,358.63 | | | | |
| 1 | Mulford Marina Branch Library | \$4,821.00 | \$3,972.50 | \$4,091.68 | \$4,214.43 | \$4,340.86 | | | | |
| J | Manor Branch Library | \$38,594.25 | \$31,801.66 | \$32,755.71 | \$33,738.38 | \$34,750.53 | | | | |
| K | South Branch Library | | | | | | | | | |
| L | History Museum and Theater | \$19,110.00 | \$15,746.64 | \$16,219.04 | \$16,705.61 | \$17,206.78 | | | | |
| M | Farrelly Pool Complex | \$35,220.00 | \$29,021.28 | \$29,891.92 | \$30,788.68 | \$31,712.34 | | | | |
| N | San Leandro Family Aquatic Center | \$28,140.00 | \$24,843.60 | \$25,588.91 | \$26,356.58 | \$27,147.27 | | | | |
| 0 | Boys & Girls Club | \$35,220.00 | \$29,021.28 | \$29,891.92 | \$30,788.68 | \$31,712.34 | | | | |
| Р | Water Pollution Control Plant | \$32,101.20 | \$26,451.39 | \$27,244.93 | \$28,062.28 | \$28,904.15 | | | | |
| R | Senior Community Center | \$103,544.85 | \$85,320.96 | \$87,880.59 | \$90,517.00 | \$93,232.51 | | | | |
| S | Downtown Garage | \$12,615.00 | \$10,394.76 | \$10,706.60 | \$11,027.80 | \$11,358.63 | | | | |
| Annual Totals for Base Janitorial: | | \$933,783.00 | \$771,093.43 | \$794,226.23 | \$818,053.02 | \$842,594.61 | | | | |
| Day Porter Services | | | | | | | | | | |
| A-D | City Hall, PSB, South Offices, Main Library | \$88,330.00 | \$72,783.92 | \$74,967.44 | \$77,216.46 | \$79,532.95 | | | | |

| Spray Buff Terrazzo and Marble Floors (no extra charge) | | | | | | | | | |
|---|-------------------------------|----------------|--------------|--------------|--------------|----------------|--|--|--|
| Α | City Hall | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | |
| D | Main Library | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | |
| Dusting of Library Collections | | | | | | | | | |
| D | Main Library | \$1,996.00 | \$2,055.88 | \$2,117.56 | \$2,181.08 | \$2,246.52 | | | |
| 1 | Mulford Marina Branch Library | \$600.00 | \$618.00 | \$636.54 | \$655.64 | \$675.31 | | | |
| J | Manor Branch Library | \$1,000.00 | \$1,030.00 | \$1,060.90 | \$1,092.73 | \$1,125.51 | | | |
| Allowance/Contingency | | | | | | | | | |
| Carpet cleaning, window cleaning, etc. at various locations | | \$68,430.00 | \$70,482.90 | \$72,597.39 | \$74,775.31 | \$77,018.57 | | | |
| Buildings A-R: Wax and Buff Vinyl Tile Floors (\$.12/sq. ft.) | | \$15,000.00 | \$15,450.00 | \$15,913.50 | \$16,390.91 | \$16,882.63 | | | |
| Sub Totals | | \$1,109,139.00 | \$933,514.13 | \$961,519.56 | \$990,365.14 | \$1,020,076.10 | | | |
| Grand Total | | | | | | \$5,014,613.93 | | | |