



BUILDING SUSTAINING LEADING

BRIDGE HOUSING  
CORPORATION

BRIDGE PROPERTY  
MANAGEMENT COMPANY

BAY AREA SENIOR SERVICES, INC.

BRIDGE ECONOMIC  
DEVELOPMENT CORPORATION

April 4, 2014

San Leandro City Council  
City Hall  
835 East 14<sup>th</sup> Street  
San Leandro, CA 94577

Dear San Leandro City Council:

I am writing to convey BRIDGE Housing Corporation's support of the proposal by Westlake Development Partners LLC to develop 500,000 square feet of Class A office space as part of a Technology Campus in downtown San Leandro. This project will convert a vacant site into a high-tech job center, bringing hundreds of well-paying jobs into downtown and supporting local businesses.

BRIDGE Housing Corporation is one of the nation's leading developers and managers of affordable homes. Since its founding in 1983, BRIDGE has developed over 14,000 units and over 100 properties valued at more than \$3 billion. BRIDGE has twenty-five projects currently in development, comprising over 3,600 housing units. In addition to developing homes, BRIDGE Property Management Company (BPMC) ensures that the qualities of its developments are preserved over time. BPMC directly or jointly manages a total of 63 properties, totaling 8,254 units. BPMC employs approximately 150 people and has a proven track record of managing complex buildings in dense, urban corridors while promoting job training and after-school programs for our tenants.

In 2008, BRIDGE and Westlake were planning to develop 700 units of housing in downtown San Leandro funded, in part, by State Prop 1C grant funds. The project was unable to move forward due to the economic downturn. However, Westlake played a key role in renegotiating the terms of the state grant, and transferring the development rights of the affordable housing portion (The Cornerstone) to BRIDGE.

Due to Westlake's efforts six years ago, BRIDGE is now in the process of securing financing for The Cornerstone and is expecting to commence construction of Phase I in late 2014. The Cornerstone will be located across the street from the Westlake Technology Campus at 1400 San Leandro Boulevard. In addition to developing 200 affordable units, The Cornerstone will underground over 400 parking spaces and create ground floor retail and community space, thereby activating the streetscape for community members, pedestrians and transit commuters.

We believe that Westlake's and BRIDGE's developments will create the synergies necessary to strengthen San Leandro's downtown as a thriving job center that promotes economic development, smart growth, small businesses, and affordability. We therefore wholeheartedly support Westlake's truly transformational project.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Cynthia Parker', with a long, sweeping horizontal stroke at the end.

Cynthia Parker  
President and CEO  
BRIDGE Housing Corporation



800 Davis Street ♦ San Leandro ♦ CA ♦ 94577 ♦ www.FHDailey.com ♦ Phone 510-351-5800

April 4, 2014

San Leandro City Council

Dear San Leandro City Council,

It is my pleasure to write a letter in support of Westlake Development Partners' Tech Campus being submitted for City Council approval.

Tech Campus project is imperative in revitalizing the San Leandro Downtown and surrounding businesses, creating high quality jobs, generating city revenue, significant improvement/beautification of the Davis corridor, as well as making a statement to businesses in the Bay Area that San Leandro is "the place to do business".

In conclusion, as a San Leandro Business owner and a neighbor of OSIssoft, I strongly support Westlake Development Partners' Tech Campus project.

I hope you will vote to approve this very important project, which will bring jobs, revenue and improve quality of life and bring San Leandro to the forefront of business communities throughout the Bay Area.

Sincerely,

A handwritten signature in black ink, appearing to read 'Steve Song', with a long, sweeping underline.

Steve Song  
President  
F H Dailey Chevrolet



Robbin Beebe  
Divine Home Care  
400 Estudillo Ave., Suite 100  
San Leandro, CA 94577

April 4, 2014

City of San Leandro  
c/o San Leandro City Council Members  
835 E. 14th St.  
San Leandro, CA 94577

Dear Council Members:

I won't be able to attend the City Council meeting on Monday but I wanted to make sure I had an opportunity to express my support of The New Tech Campus.

It is a historic time in San Leandro. We are at a crossroad where potential and opportunity meet. The New Technology Campus is one opportunity to give the Bay Area a prelude to where San Leandro is headed.

Are we a fresh, progressive community that thrives on vision, fueled by innovation? Or are we an archaic, outmoded city that will be passed over by other cities with more modern philosophies that are more willing to welcome new development at reasonable prices?

Private investors. Job creation. A vision fulfilled for a new, better city. Let's not let anything stand in our way of this progress.

As a business owner in San Leandro and a believer in the people and potential of San Leandro, I ask you to make the right choice and allow Westlake to continue their plans to build The New Tech Campus in San Leandro.

Sincerely,

Robbin Beebe



April 6, 2014

**City of San Leandro**

835 E. 14th Street  
San Leandro, CA 94577-3767

RE: New Building Plans for OSIssoft

To Whom It May Concern,

As a business owner in the City of San Leandro who is unable to attend the upcoming City Council meeting this Monday evening, I wanted to express in writing, my support for OSIssoft's plans to build new offices within San Leandro that can better suit their growing needs. With the City's approval of this undertaking it further strengthens the relationship between San Leandro and the business community it supports.

The tech businesses in San Leandro, like ourselves and OSIssoft, are determined to remake the business landscape in this community and push for other businesses to learn what we already know. That San Leandro is an ideal location in the Bay Area for companies, both big and small, to not only relocate to, but to expand within.

Adding unnecessary restrictions, costs or delays in moving forward sends the wrong message to potential companies who just now are realizing San Leandro is primed for growth. Not getting this done would be a huge step backwards for the entire community. I strongly support OSIssoft and the City of San Leandro, there is so much to gain, and so much progress has been made, now would be a terrible time to move backwards.

Sincerely,

**Danny Angotti**

Owner  
Atomic Productions, Inc.

Atomic Productions, Inc.  
1965 Adams Avenue  
San Leandro, CA 94577  
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April 7, 2014

City of San Leandro  
835 E. 14th Street  
San Leandro, CA 94577-3767

**RE: The San Leandro Tech Campus and New Headquarters for OSIsoft**

Dear San Leandro City Council and City Manager:

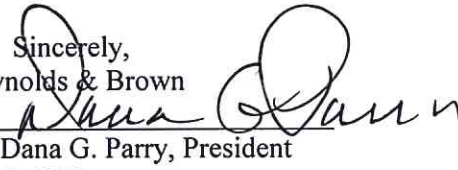
As one of the largest property owners in the City of San Leandro, I wanted to express in writing my support for Westlake's plans to build 500,000 square feet of Class A office space next to transit and in close proximity to downtown San Leandro. The project will bring millions in construction expenditures and hundreds of construction jobs for all the building trades.

This project will convert a vacant site into a high-tech job center, bring hundreds and maybe thousands of well-paying jobs near downtown and a day time population supporting local businesses for years to come.

We are excited by the City's vision to encourage the tech businesses and particularly manufacturing business in San Leandro. Like Westlake and OSIsoft, we are determined to remake the business landscape in this community and push for other businesses to uncover the under-realized potential we already know.

Adding unnecessary restrictions, costs or delays in moving forward will send the wrong message to potential companies who are now considering investment in San Leandro and I would encourage the City and its Council Members to approve this Project.

Sincerely,  
Reynolds & Brown

By:   
Dana G. Parry, President  
& CEO