

EXHIBIT A

SCOPE OF SERVICES

Consultant will provide services in the development and implementation of workplans to assist in the implementation of City Economic Development Strategy, including:

- Innovation Action Strategy
- Workforce Partnership Strategy
- Update and implement small business Technical Advising Workplan
- Implementation-related real estate advisory, development planning, analysis, technical support, grant applications and/or advisory work

EXHIBIT B**COMPENSATION SCHEDULE & REIMBURSABLE EXPENSES**

After the full execution of this contract, specific timelines and sequence of work (including start upon notice to proceed and completion) will be determined by the Contract Administrator and the Contractor following the development of workplans or before work begins, as appropriate, and may be adjusted during the term of the contract.

Total compensation will be 67,000 (Sixty-Seven Thousand Dollars and No Cents) allocated to the following tasks.

Task 1 Innovation Action Strategy	\$32,000
Task 2 Workforce Partnership Strategy	\$7,000
Task 3 Update and Implement Small Business Technical Advisory Workplan	\$12,000
Task 4 Implementation-related real estate advisory, development planning, analysis, technical support, grant applications and/or advisory work	\$13,000
Contingency	\$3,000

No reimbursable expenses are allowed.

Partial payment will be made based on monthly invoices.

Compensation may be shifted by the Contract Administrator among tasks with written approval of Consultant.