



**REQUEST FOR PROPOSALS FOR  
CITYWIDE PEST CONTROL SERVICES**

**RFP NO. 58505**

**RFP Issue Date:  
October 20, 2020**

**Pre-Proposal Conference/Zoom Informational Meeting**

10:00 AM, Tuesday, October 27, 2020

<https://us02web.zoom.us/j/84887563279?pwd=VGg1VVNFWTVoYzk2bVYzYXF4MkRCdz09>

**Passcode: 036580**

**Proposal Submittal Due Date**

5:00 PM, Friday, November 13, 2020

sperez@sanleandro.org

Finance/Purchasing Department, 2<sup>nd</sup> Floor, City Hall,  
835 E. 14<sup>th</sup> Street, San Leandro, CA

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## REQUEST FOR PROPOSALS FOR PEST CONTROL SERVICES

The City of San Leandro is soliciting qualified proposals for citywide pest control services in accordance with this Request for Proposals (RFP). The services and tasks to be performed include the furnishing of all labor, materials, tools, equipment, supplies, services, tasks and incidental and customary work necessary to completely perform pest control services at various City locations and facilities. Award resulting from this RFP will be a fixed contract with an initial term of January 1, 2021, through June 30, 2022, with four one-year renewal options.

### **I. SCOPE OF SERVICES**

The scope of work of this contract will include all materials, transportation, labor, equipment, any and all services and materials necessary to perform pest control services and provide a pest-free environment in specified offices, buildings and/or grounds.

Only proposals from qualified pesticide applicator (operator) business duly registered and licensed in the State of California to render such services will be considered.

The selected Contractor is to provide for an environment that is free from, but not limited to, the following pests:

1. Ants and cockroaches
2. Spiders
3. Fleas and other biting insects
4. Bed Bugs
5. Termites
6. Wasps, hornets, and other stinging insects nesting in City facilities and/or parks
7. Mice, rats, and other rodents

All buildings and properties listed on the attached Cost Proposal (Attachment D) sheet shall receive monthly services for ants and roaches. In addition, all buildings will receive service for spiders at least one time per year. Specified facilities will receive bi-monthly or quarterly treatment for bed bugs, and rodents.

The City reserves the right to add or remove facilities listed on the Contract Proposal at any time, for any duration, and for any reason, during the agreement term. The Contractor will be required to quote for service for any additional facilities as requested by the City. Furthermore, the Contractor will be required to deduct costs for any facilities where services is not provided as specified in the Cost Proposal.

All Contractor personnel shall wear a uniform with proper identification whenever working in or around any City facility and service vehicles shall be clearly marked. Contractor personnel shall schedule visits with the Building Supervisor prior to providing services and check in with facility staff prior to performing any inspection or service. The contractor must perform a thorough inspection during routine service.

All pest control services shall be performed in accordance with Federal, State, and local laws and regulations. Any chemicals used during the service must be approved for its intended use and applied in a manner consistent with the regulations established by the State of California, Department of Pesticide Regulation and consistent with Federal and Cal OSHA standards.

The Contractor shall adhere to the City’s Integrated Pest Management (IPM) Policy and take special care to protect the public from any exposure to pest control traps, bait stations, and chemicals.

**Authorized Work Days and Hours**

All work shall be done Monday through Friday between the hours of 7:00 a.m. to 4:00 p.m. excluding designated City holidays and observances, unless otherwise directed by the Building Supervisor.

The following are the designated City holidays and observances:

New Year’s Day	January 1
Martin Luther King’s Birthday	Third Monday in January (observed)
Lincoln’s Birthday	Second Monday in February (observed)
Washington’s Birthday	Third Monday in February (observed)
Memorial Day	Last Monday in May
Independence Day	July 4
Labor Day	First Monday in September
Veterans’ Day	November 11
Thanksgiving	Fourth Thursday and Friday in November
Holiday Closure	Typically Christmas Eve through New Year’s Day

**Service Inspection Reports**

Contractor shall provide to the Deputy Public Works Director a monthly service report for all City Facilities by the fifth day of the succeeding month. The report shall include:

1. Date and location of service
2. Technician name and license number
3. Service description including indoor and/or outdoor application
4. List of pesticides used including: EPA #, active ingredient, undiluted quantity, and target pest
5. Notation if no pesticides were applied

The report shall be provided in an electronic format.

## **II. PROPOSAL REQUIREMENTS**

Successful proposals shall include:

1. Statement of Qualifications
2. Operations Plan
3. Exceptions to Specifications
4. References
5. Cost Proposal

Forms are included as Attachment D.

### **Qualifications**

Offers will be accepted only from Proposers who have significant experience in providing the levels of pest control specified herein. Proposals must include definitive information regarding the experience and qualifications of the Proposer. Offers will be accepted only from Proposers who have an adequate number of trained service personnel employed to provide satisfactory services to all locations specified under the proposal specifications and subsequent contract award.

No contract will be awarded to a Proposer who is not licensed in accordance with the law. The Proposer may be required, before contract award, to show that it has the necessary facilities, ability, experience, and financial resources to provide the services as specified herein in a satisfactory manner.

The City make reasonable investigations to determine the ability of the Proposer to perform the work, and the Proposer shall furnish to the City all information requested for this purpose.

### **Cost Proposal**

Prices quoted shall remain firm for a period of 90 days. Proposers are required to submit a cost proposal for all listed items (See Cost Proposal Form - Attachment D). Proposal submittals which do not respond to all items will not be considered. Proposals shall be based on a fixed monthly, bi-monthly, or quarterly rate as specified in the Cost Proposal Form. Prices for monthly services (ants and cockroaches) shall include any and all requests for call backs. Prices for periodic maintenance for spiders, rodents and bed bugs are per occurrence based on the interval specified. Proposer will provide pricing for additional vector control services per box or per call-out, as listed. Rates shall remain effective through the initial term of the contract. Any services not listed in the Cost Proposal will be provided by quotation as requested by the City.

## Non-Collusion Affidavit

The Proposer declares, by signing and submitting a proposal, that the proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the proposal is genuine and not collusive or sham; that the Proposer has not directly or indirectly induced or solicited any other Proposer to put in a false or sham proposal, and has not directly or indirectly colluded, conspired, connived, or agreed with any Proposer or anyone else to put in a sham proposal, or that anyone shall refrain from proposing; that the Proposer has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the proposal price of the Proposer or any other Proposer, or to fix any overhead, profit, or cost element of the proposal price, or of that of any other Proposer, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the proposal are true; and, further, that the Proposer has not, directly or indirectly, submitted his or her proposal price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company, association, organization, proposal depository, or to any member or agent thereof to effectuate a collusive or sham proposal.

### III. PRE-SUBMITTAL ACTIVITIES

**An informational Zoom meeting is scheduled for Tuesday, October 27, 2020 at 10am. Please use link:**

<https://us02web.zoom.us/j/84887563279?pwd=VGg1VVNFWTVoYzk2bVYzYXF4MkRCdz09>  
passcode: 036580

This meeting will be held to allow for questions and clarifications concerning the City's RFP process and subsequent contract award. Job site locations and inspections for sites are to be done by the prospective Proposers prior to the meeting. Site inspections will allow the prospective Proposers to become familiar with all conditions that may affect the performance and cost of the contract. The meeting will also be an opportunity for Proposers to get clarification on locations and specifications of the areas to be maintained. A Proposers who fails to attend the informational meeting or conduct site visits will be held responsible for any information that could have been reasonably deduced from said attendance. Failure on the part of the Proposer to familiarize themselves with all conditions shall not constitute a basis for adjustments to the price proposal or contract terms.

### IV. SUBMITTAL REQUIREMENTS

Proposer shall submit Items 1-5 as stated in ***Section II. - PROPOSAL REQUIREMENTS.*** Proposer is required to indicate the *Designated Contact* in the proposal package. Include the designated contact individual's name, address, phone number(s) and email address.

Proposals are to be submitted electronically to Sally M. Perez, Purchasing Technician, at [sperez@sanleandro.org](mailto:sperez@sanleandro.org). The subject line of the email is to clearly state: RFP 58505 City of San Leandro City Wide Pest Control Services. Proposals shall be received by the City

of San Leandro Purchasing Office no later than **5:00 p.m. on Friday, November 13, 2020.**

The email date/time stamp will be proof of receipt. Late proposals will not be considered under any circumstance. The proposal shall be signed by an individual(s) authorized to execute legal documents on behalf of the Proposer.

***Pricing information is considered confidential and must be received in a sealed envelope.*** Because this proposal is negotiable, all pricing data will remain confidential until after award is made, and there will be no public opening and reading of proposals. Please make sure that the envelope is clearly marked: RFP 58505 City of San Leandro City Wide Pest Control Services. **Sealed envelopes must be postmarked by the due date of Friday, November 13, 2020.**

**City of San Leandro**  
Sally Perez, Purchasing Agent  
Finance Department  
835 E. 14<sup>th</sup> Street  
San Leandro, CA 94577  
(510) 577-3472

Failure to provide all required submittals in completed form and/or a clearly marked original with original signatures may result in a proposal being found non-responsive and given no consideration. Proposals must be neat, complete, and fully address all information specified in ***Section II. - PROPOSAL REQUIREMENTS.***

For information concerning RFP questions, procedures and regulations (i.e., submission deadline, forms required, etc.) interested parties must contact the City's Purchasing Agent. All questions shall be submitted via email.

**CITY OF SAN LEANDRO**  
Sally Perez  
Purchasing Agent  
Email: [sperez@sanleandro.org](mailto:sperez@sanleandro.org)

**V. ESTIMATED SCHEDULE**

<b>RFP Issue Date</b>	Tuesday, October 20, 2020
<b>Zoom Informational Meeting (Site Visit to be done by Prospective Proposers)</b>	Thursday, October 29, 2020
<b>Proposal Submittal Due Date</b>	Friday, November 13, 2020
<b>Interviews, if required (Tentative)</b>	Week of November 16 - 20
<b>Selection and Notification (Tentative)</b>	November 30, 2020 (Tentative)
<b>Award of Contract (Tentative)</b>	December 21, 2020 (Tentative)

## VI. EVALUATION OF PROPOSALS

Proposals must fully address the evaluation factors, contain complete technical submittals, references and data to verify qualifications and experience and include a statement that the City contract can be executed, listing any exceptions. Proposals without sufficient submittal data to provide a complete evaluation will be considered non-responsive. As part of the technical proposal, Proposers must evaluate the City's proposal terms and conditions. Any exceptions taken to the proposal specifications and/or the City's Consulting Services Agreement must be listed as a separate item as *Exceptions to Specifications* (see Attachment D).

All proposals will be reviewed for compliance with specifications including documented capability to perform the prescribed work in a satisfactory manner. Proposals, which appear to be compliant, will be evaluated on a point system (0-100 points, with 100 being the best possible score) in accordance with the following:

CRITERIA	MAXIMUM POINTS
1. Proposal Submission – quality and completeness of proposal and adherence to the requirements	10 points
2. Qualifications	20 points
3. Operations Plan	30 points
4. References	10 points
5. Bid Price	30 points

The City intends to select a Contractor based on the quality of the proposal, work experience, references, and cost. The lowest price proposal will not necessarily be selected. The City reserves the right to select a Contractor based on its sole discretion.

The City reserves the unilateral right to amend this RFP in writing at any time. The City also reserves the right to cancel or reissue the RFP at its sole discretion. Additionally, the City may seek clarification or additional information from Proposer. All Proposers shall verify if any addendum for this project has been issued by the City and shall respond to the final written RFP and any exhibits, attachments and amendments. It is the Proposer's responsibility to ensure that all requirements of contract addendum are included in their submittal. This RFP does not commit the City of San Leandro to sign an agreement, award a contract, or to pay any costs incurred in the preparation of a response to this RFP. All documents, conversations, correspondence, etc. with the City are subject to the laws and regulations that govern the City. All Proposals submitted in response to this RFP become the property of the City and public records, and as such may be subject to public review.

The City reserves the right to reject any or all proposals and the right to waive minor irregularities in any proposals. Waiver of one irregularity does not constitute waiver of any other irregularities.

***Because this proposal is negotiable, all pricing data will remain confidential until after award is made, and there will be no public opening and reading of proposals.***



## **VII. DELIVERABLES REQUIRED OF SELECTED CONTRACTOR**

The selected Contractor(s) shall enter into a Non-Professional Services Agreement with the City of San Leandro (see Attachment A) and submit the following items ***within fifteen (15) days of notice of award:***

1. City of San Leandro business license; to be maintained throughout length of contract
2. Copy of Certificate(s) of Insurance and endorsements in compliance with the requirements of Section 4. of *Attachment A – Non-Professional Services Agreement* and naming the City of San Leandro as an additional insured
3. Completed IRS W-9 tax form
4. Self-verification form which shows compliance with the City of San Leandro Living Wage Ordinance
5. Copies of all Safety Data Sheets (SDS) for all products that may be used in the implementation phase of the contract
6. A copy of the Contractor's written safety program, IIPP, and signed list documenting safety training of all employees prior to the commencement of the contract

## **VIII. CONDITIONS**

### **Permits and Codes**

The selected Contractor shall comply with all laws, codes, rules and regulations of the State, County, and City, applicable to the work to be performed at the City's location(s) for the duration of the contract. The Contractor, who shall pay all lawful charges, shall obtain all permits lawfully required.

### **City of San Leandro Living Wage Ordinance**

This contract may be covered by the City of San Leandro Living Wage Ordinance (LWO). Bidder's attention is directed to the San Leandro Municipal Code, Title 1, Chapter 6, Article 6. Successful Bidder must submit completed self-certification form and comply with the LWO if covered.

Living Wage Guidelines and the Self-Certification Form are provided as Attachments B and C. Full text of the City of San Leandro Living Wage Ordinance (LWO) can be found online at: <https://www.sanleandro.org/civicax/filebank/blobdload.aspx?blobid=3771>

### **Public Works Contractor Registration and Prevailing Wages**

The Contractor agrees, in accordance with Section 1771.1 of the California Labor Code, that Contractor or any subcontractor shall not be qualified to bid on, be listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in Chapter 1 of Part 7 of Division 2 of the California Labor Code, unless currently registered and qualified to perform public work pursuant to California Labor Code section 1725.5. It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded. No contractor or subcontractor may be awarded a contract for public work on a public works project unless registered with the Department of Industrial Relations pursuant to California Labor Code section 1725.5. Contractor agrees, in accordance with Section 1771.4 of the California Labor Code, that if the work under this Agreement qualifies as public work, it is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

The City reserves the right to request and review the contractor's payroll records in the form of certified payroll records. In the event certified payroll records are requested, they are to be submitted via email to [jauletta@sanleandro.org](mailto:jauletta@sanleandro.org). Furthermore, the Contractor is to submit two sets: a complete set and one redacted of private employee information (name, address, and social security number).

### **Insurance Requirements**

Requirements are incorporated in Section 4 of **Attachment A, Non-Professional Services Agreement (NPSA)**. Proposers are strongly encouraged to read Section 4 carefully and review the details with their insurance agent(s) to avoid delays in the submission of deliverables if selected.

All certificates of insurance and original endorsements effecting coverage required as stated in Section 4 of **Attachment A** must be electronically submitted through the City's online insurance document management program, PINS Advantage.

### **Integrated Pest Management Policy**

The City is committed to reduce or eliminate pesticide use in public areas using alternative methods, where feasible. The selected contractor shall agree to adhere to the City of San Leandro Integrate Pest Management Policy by selecting the least toxic methods for controlling pests. Refer to **Attachment E** for policy information.

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NON-PROFESSIONAL SERVICES AGREEMENT BETWEEN  
THE CITY OF SAN LEANDRO AND  
[NAME OF CONTRACTOR]  
FOR  
[NAME OF PROJECT]  
[PROJECT NO.: XXXX.XXX (if applicable)]

THIS AGREEMENT for \_\_\_\_\_ services is made by and between the City of San Leandro (“City”) and \_\_\_\_\_ (“Contractor”) (together sometimes referred to as the “Parties”) as of \_\_\_\_\_, 20\_\_ (the “Effective Date”).

**Section 1. SERVICES.** Subject to the terms and conditions set forth in this Agreement, Contractor shall provide to City the services described in the Scope of Work attached as Exhibit A at the time and place and in the manner specified therein. In the event of a conflict in or inconsistency between the terms of this Agreement and Exhibit A, the Agreement shall prevail.

1.1 **Term of Services.** The term of this Agreement shall begin on the Effective Date and shall end on \_\_\_\_\_, the date of completion specified in Exhibit A, and Contractor shall complete the work described in Exhibit A on or before that date, unless the term of the Agreement is otherwise terminated or extended, as provided for in Section 8. The time provided to Contractor to complete the services required by this Agreement shall not affect the City’s right to terminate the Agreement, as referenced in Section 8.

1.2 **Standard of Performance.** Contractor shall perform all services required pursuant to this Agreement in the manner and according to the standards observed by a competent practitioner of the profession in which Contractor is engaged.

1.3 **Assignment of Personnel.** Contractor shall assign only competent personnel to perform services pursuant to this Agreement. In the event that City, in its sole discretion, at any time during the term of this Agreement, desires the reassignment of any such persons, Contractor shall, immediately upon receiving notice from City of such desire of City, reassign such person or persons.

1.4 **Time.** Contractor shall devote such time to the performance of services pursuant to this Agreement as may be reasonably necessary to meet the standard of performance provided in Subsection 1.2 above and to satisfy Contractor’s obligations hereunder.

1.5 **City of San Leandro Living Wage Rates.** This contract may be covered by the City of San Leandro Living Wage Ordinance (LWO). Bidder’s attention is directed to the San Leandro Municipal Code, Title 1, Chapter 6, Article 6. Successful Bidder must submit completed self-certification form and comply with the LWO if covered.

1.6 **Public Works Contractor Registration.** Contractor agrees, in accordance with Section 1771.1 of the California Labor Code, that Consultant or any subconsultant shall not be qualified to bid on, be

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listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in Chapter 1 of Part 7 of Division 2 of the California Labor Code, unless currently registered and qualified to perform public work pursuant to California Labor Code section 1725.5. It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded. No contractor or subcontractor may be awarded a contract for public work on a public works project unless registered with the Department of Industrial Relations pursuant to California Labor Code section 1725.5. Contractor agrees, in accordance with Section 1771.4 of the California Labor Code, that if the work under this Agreement qualifies as public work, it is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

**Section 2. COMPENSATION.** City hereby agrees to pay Contractor a sum not to exceed \_\_\_\_\_, notwithstanding any contrary indications that may be contained in Contractor's proposal, for services to be performed and reimbursable costs incurred under this Agreement. In the event of a conflict between this Agreement and Contractor's proposal, attached as Exhibit B, regarding the amount of compensation, the Agreement shall prevail. City shall pay Contractor for services rendered pursuant to this Agreement at the time and in the manner set forth herein. The payments specified below shall be the only payments from City to Contractor for services rendered pursuant to this Agreement. Contractor shall submit all invoices to City in the manner specified herein. Except as specifically authorized by City in writing, Contractor shall not bill City for duplicate services performed by more than one person.

Contractor and City acknowledge and agree that compensation paid by City to Contractor under this Agreement is based upon Contractor's estimated costs of providing the services required hereunder, including salaries and benefits of employees and subcontractors of Contractor. Consequently, the Parties further agree that compensation hereunder is intended to include the costs of contributions to any pensions and/or annuities to which Contractor and its employees, agents, and subcontractors may be eligible. City therefore has no responsibility for such contributions beyond compensation required under this Agreement.

**2.1 Invoices.** Contractor shall submit invoices, not more often than once a month during the term of this Agreement, based on the cost for services performed and reimbursable costs incurred prior to the invoice date. Invoices shall contain the following information:

- Serial identifications of progress bills; i.e., Progress Bill No. 1 for the first invoice, etc.;
- The beginning and ending dates of the billing period;
- A Task Summary containing the original contract amount, the amount of prior billings, the total due this period, the balance available under the Agreement, and the percentage of completion;
- At City's option, for each work item in each task, a copy of the applicable time entries or time sheets shall be submitted showing the name of the person doing the work, the hours spent by each person, a brief description of the work, and each reimbursable expense;

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- The total number of hours of work performed under the Agreement by Contractor and each employee, agent, and subcontractor of Contractor performing services hereunder;
- The Contractor's signature;
- Contractor shall give separate notice to the City when the total number of hours worked by Contractor and any individual employee, agent, or subcontractor of Contractor reaches or exceeds 800 hours within a 12-month period under this Agreement and any other agreement between Contractor and City. Such notice shall include an estimate of the time necessary to complete work described in Exhibit A and the estimate of time necessary to complete work under any other agreement between Contractor and City, if applicable.

**2.2 Monthly Payment.** City shall make monthly payments, based on invoices received, for services satisfactorily performed, and for authorized reimbursable costs incurred. City shall have 30 days from the receipt of an invoice that complies with all of the requirements above to pay Contractor.

**2.3 Final Payment.** City shall pay the last 10% of the total sum due pursuant to this Agreement within 60 days after completion of the services and submittal to City of a final invoice, if all services required have been satisfactorily performed.

**2.4 Total Payment.** City shall pay for the services to be rendered by Contractor pursuant to this Agreement. City shall not pay any additional sum for any expense or cost whatsoever incurred by Contractor in rendering services pursuant to this Agreement. City shall make no payment for any extra, further, or additional service pursuant to this Agreement.

In no event shall Contractor submit any invoice for an amount in excess of the maximum amount of compensation provided above either for a task or for the entire Agreement, unless the Agreement is modified prior to the submission of such an invoice by a properly executed change order or amendment.

**2.5 Hourly Fees.** Fees for work performed by Contractor on an hourly basis shall not exceed the amounts shown on the compensation schedule attached hereto as Exhibit B.

**2.6 Reimbursable Expenses.** Reimbursable expenses are specified in Exhibit B, and shall not exceed \$\_\_\_\_\_. Expenses not listed in Exhibit B are not chargeable to City. Reimbursable expenses are included in the total amount of compensation provided under this Agreement that shall not be exceeded.

**2.7 Payment of Taxes.** Contractor is solely responsible for the payment of employment taxes incurred under this Agreement and any similar federal or state taxes.

**2.8 Payment upon Termination.** In the event that the City or Contractor terminates this Agreement pursuant to Section 8, the City shall compensate the Contractor for all outstanding costs and reimbursable expenses incurred for work satisfactorily completed as of the date of written notice of termination. Contractor shall maintain adequate logs and timesheets to verify costs incurred to that date.

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- 2.9 **Authorization to Perform Services.** The Contractor is not authorized to perform any services or incur any costs whatsoever under the terms of this Agreement until receipt of authorization from the Contract Administrator.
- 2.10 **Liquidated Damages.** Failure of Contractor to respond to problems referred to it by City within the time limits established in Subsection 1.2 of this Agreement shall result in liquidated damages as set forth in Exhibit A.

**Section 3. FACILITIES AND EQUIPMENT.** Except as set forth herein, Contractor shall, at its sole cost and expense, provide all facilities and equipment that may be necessary to perform the services required by this Agreement. City shall make available to Contractor only the facilities and equipment listed in this section, and only under the terms and conditions set forth herein. Contractor shall make a written request to City to use facilities or equipment not otherwise listed herein.

- 3.1 **Safety Requirements.** In accordance with generally accepted construction practices and state law, Contractor shall be solely and completely responsible for conditions on the jobsite, including safety of all persons and property during performance of the work. This requirement shall apply continuously and not be limited to normal working hours.

Contractor shall take all necessary precautions and provide all necessary safeguards to prevent personal injury and property damage. Contractor shall provide protection for all persons including, but not limited to, its employees and employees of its subcontractors; members of the public; and employees, agents, and representatives of the City and regulatory agencies that may be on or about the work.

The services of the City in conducting review and inspection of Contractor's performance is not intended to include review of the adequacy of Contractor's work methods, equipment, bracing or scaffolding, or safety measures, in, on, or near any Contractor jobsite.

All work and materials shall be in strict accordance with all applicable state, city, county, and federal rules, regulations and codes, with specific attention to the United States Department of Labor Occupational Health and Safety Administration (OSHA) requirements. Contractor shall be solely responsible for compliance with all city, county, and state explosive transport, storage, and blasting requirements and for any damages caused by such operations.

Contractor is hereby informed that work on City property could be hazardous. Contractor shall carefully instruct all personnel working on City property that all conditions of the property are potentially hazardous work areas as to potential dangers and shall provide such necessary safety equipment and instructions as are necessary to prevent injury to personnel and damage to property. Special care shall be exercised relative to work underground.

In addition to complying with all other safety regulations, Contractor shall abide by any and all other City requirements contained in any specifications, special conditions or manuals, which shall be made available by City upon request.

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Contractor shall provide and maintain all necessary safety equipment such as fences, barriers, signs, lights, walkways, guards, and fire prevention and fire-fighting equipment and shall take such other action as is required to fulfill its obligations under this section. It is the intent of the City to provide a safe working environment under normal conditions. CONTRACTOR IS ADVISED THAT CITY'S OPERATIONS AND PROPERTY ARE INHERENTLY HAZARDOUS BECAUSE OF CONDITIONS SUCH AS CONFINED SPACES, POTENTIALLY EXPLOSIVE ATMOSPHERES, AND POSSIBLE EXPOSURE TO PATHOGENS.

Contractor shall maintain all portions of the jobsite in a neat, clean, and sanitary condition at all times. If required by the City, toilets shall be furnished by Contractor where needed for use of its employees and their use shall be strictly enforced. Contractor shall not use the City's existing sanitary facilities, unless previously authorized by the City.

Contractor shall keep adequate first aid facilities and supplies available and instruction in first aid for its employees shall be given.

City reserves the right to require that Contractor bring onto the project or engage the services of a licensed safety engineer at any time during the term of this Agreement. If Contractor does not have a licensed safety engineer on staff, then City may require that Contractor engage a subcontractor or subconsultant as the project's safety engineer. Contractor shall bear all costs in connection with meeting the requirements of this section.

**Section 4. INSURANCE REQUIREMENTS.** Before fully executing this Agreement, Contractor, at its own cost and expense, unless otherwise specified below, shall procure the types and amounts of insurance listed below against claims for injuries to persons or damages to property that may arise from or in connection with the performance of the work hereunder by the Contractor and its agents, representatives, employees, and subcontractors. Consistent with the following provisions, Contractor shall provide proof satisfactory to City of such insurance that meets the requirements of this section and under forms of insurance satisfactory in all respects, and that such insurance is in effect prior to beginning work. Contractor shall maintain the insurance policies required by this section throughout the term of this Agreement. The cost of such insurance shall be included in the Contractor's bid. Contractor shall not allow any subcontractor to commence work on any subcontract until Contractor has obtained all insurance required herein for the subcontractor(s) and provided evidence to City that such insurance is in effect. VERIFICATION OF THE REQUIRED INSURANCE SHALL BE SUBMITTED AND MADE PART OF THIS AGREEMENT PRIOR TO EXECUTION. Contractor shall maintain all required insurance listed herein for the duration of this Agreement.

**4.1 Workers' Compensation.**

**4.1.1 General Requirements.** Contractor shall, at its sole cost and expense, maintain Statutory Workers' Compensation Insurance and Employer's Liability Insurance for any and all persons employed directly or indirectly by Contractor. The Statutory Workers' Compensation Insurance and Employer's Liability Insurance shall be provided with limits of not less than \$1,000,000 per accident. In the alternative, Contractor may rely on a self-insurance program to meet these requirements, but only if the program of self-insurance complies fully with the provisions of the California Labor Code. Determination of whether a

self-insurance program meets the standards of the California Labor Code shall be solely in the discretion of the Contract Administrator.

The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents, and subcontractors.

**4.1.2 Submittal Requirements.** To comply with Subsection 4.1, Contractor shall submit the following:

- a. Certificate of Workers' Compensation Insurance in the amounts specified in the section; and
- b. Waiver of Subrogation Endorsement as required by the section.

**4.2 Commercial General and Automobile Liability Insurance.**

**4.2.1 General Requirements.** Contractor, at its own cost and expense, shall maintain commercial general liability insurance for the term of this Agreement in an amount not less than \$2,000,000 and automobile liability insurance for the term of this Agreement in an amount not less than \$1,000,000 per occurrence, combined single limit coverage for risks associated with the work contemplated by this Agreement. If a Commercial General Liability Insurance or an Automobile Liability form or other form with a general aggregate limit is used, either the general aggregate limit shall apply separately to the work to be performed under this Agreement or the general aggregate limit shall be at least twice the required occurrence limit. Such coverage shall include but shall not be limited to, protection against claims arising from bodily and personal injury, including death resulting therefrom, and damage to property resulting from activities contemplated under this Agreement, including the use of owned and non-owned automobiles.

**4.2.2 Minimum Scope of Coverage.** Commercial general coverage shall be at least as broad as Insurance Services Office Commercial General Liability occurrence form CG 0001 (most recent edition) covering comprehensive General Liability on an "occurrence" basis. Automobile coverage shall be at least as broad as Insurance Services Office Automobile Liability form CA 0001, Code 1 (any auto). No endorsement shall be attached limiting the coverage.

**4.2.3 Additional Requirements.** Each of the following shall be included in the insurance coverage or added as a certified endorsement to the policy:

- a. The Insurance shall cover on an occurrence or an accident basis, and not on a claims-made basis.
- b. City, its officers, officials, employees, and volunteers are to be covered as additional insureds as respects: liability arising out of work or operations performed by or on behalf of the Contractor; or automobiles owned, leased, hired, or borrowed by the Contractor.



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- c. Contractor hereby agrees to waive subrogation which any insurer or contractor may require from vendor by virtue of the payment of any loss. Contractor agrees to obtain any endorsements that may be necessary to affect this waiver of subrogation.
- d. For any claims related to this Agreement or the work hereunder, the Contractor's insurance coverage shall be primary insurance as respects the City, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the City, its officers, officials, employees, or volunteers shall be excess of the Contractor's insurance and shall not contribute with it.

**4.2.4 Submittal Requirements.** To comply with Subsection 4.2, Contractor shall submit the following:

- a. Certificate of Liability Insurance in the amounts specified in the section;
- b. Additional Insured Endorsement as required by the section;
- c. Waiver of Subrogation Endorsement as required by the section; and
- d. Primary Insurance Endorsement as required by the section.

**4.3 Cyber Liability Insurance – Not Applicable**

**4.4 All Policies Requirements.**

**4.4.1 Acceptability of Insurers.** All insurance required by this section is to be placed with insurers with a Bests' rating of no less than A:VII.

**4.4.2 Verification of Coverage.** Prior to beginning any work under this Agreement, Contractor shall furnish City with complete copies of all Certificates of Liability Insurance delivered to Contractor by the insurer, including complete copies of all endorsements attached to the policies. All copies of Certificates of Liability Insurance and certified endorsements shall show the signature of a person authorized by that insurer to bind coverage on its behalf. If the City does not receive the required insurance documents prior to the Contractor beginning work, it shall not waive the Contractor's obligation to provide them. The City reserves the right to require complete copies of all required insurance policies at any time.

**4.4.3 Deductibles and Self-Insured Retentions.** Contractor shall disclose to and obtain the written approval of City for the self-insured retentions and deductibles before beginning any of the services or work called for by any term of this Agreement. At the option of the City, either: the insurer shall reduce or eliminate such deductibles or self-insured retentions as respects the City, its officers, employees, and volunteers; or the Contractor shall provide a financial guarantee satisfactory to the City guaranteeing payment of losses and related investigations, claim administration and defense expenses.

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**4.4.4 Wasting Policies.** No policy required by this Section 4 shall include a “wasting” policy limit (i.e. limit that is eroded by the cost of defense).

**4.4.5 Endorsement Requirements.** Each insurance policy required by Section 4 shall be endorsed to state that coverage shall not be canceled by either party, except after 30 days’ prior written notice has been provided to the City.

**4.4.6 Subcontractors.** Contractor shall include all subcontractors as insureds under its policies or shall furnish separate certificates and certified endorsements for each subcontractor. All coverages for subcontractors shall be subject to all of the requirements stated herein.

**4.5 Submittal of Proof of Insurance Coverage.** All certificates of insurance and original endorsements effecting coverage required in this Section 4 must be electronically submitted through the City’s online insurance document management program, PINS Advantage. Contractor shall comply with all requirements provided by City related to the PINS Advantage program.

**4.6 Remedies.** In addition to any other remedies City may have if Contractor fails to provide or maintain any insurance policies or policy endorsements to the extent and within the time herein required, City may, at its sole option exercise any of the following remedies, which are alternatives to other remedies City may have and are not the exclusive remedy for Contractor’s breach:

- Obtain such insurance and deduct and retain the amount of the premiums for such insurance from any sums due under the Agreement;
- Order Contractor to stop work under this Agreement or withhold any payment that becomes due to Contractor hereunder, or both stop work and withhold any payment, until Contractor demonstrates compliance with the requirements hereof; and/or
- Terminate this Agreement.

**Section 5. INDEMNIFICATION AND CONTRACTOR’S RESPONSIBILITIES.** Contractor shall indemnify, defend with counsel acceptable to City, and hold harmless City and its officers, officials, employees, agents and volunteers from and against any and all liability, loss, damage, claims, expenses, and costs (including without limitation, attorney’s fees and costs and fees of litigation) (collectively, “Liability”) of every nature arising out of or in connection with Contractor’s performance of the Services or its failure to comply with any of its obligations contained in this Agreement, except such Liability caused by the sole negligence or willful misconduct of City.

Contractor shall also indemnify, defend and hold harmless the City from all suits or claims for infringement of any patent rights, copyrights, trade secrets, trade names, trademarks, service marks, or any other proprietary rights of any person or persons because of the City or any of its officers, employees, volunteers, or agents use of articles, products things, or services supplied in the performance of Contractor’s services

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under this Agreement, however, the cost to defend charged to Contractor shall not exceed Contractor's proportionate percentage fault.

The Contractor's obligation to defend and indemnify shall not be excused because of the Contractor's inability to evaluate Liability or because the Contractor evaluates Liability and determines that the Contractor is not liable to the claimant. The Contractor must respond within 30 days, to the tender of any claim for defense and indemnity by the City, unless this time has been extended by the City. If the Contractor fails to accept or reject a tender of defense and indemnity within 30 days, in addition to any other remedy authorized by law, so much of the money due the Contractor under and by virtue of this Agreement as shall reasonably be considered necessary by the City, may be retained by the City until disposition has been made of the claim or suit for damages, or until the Contractor accepts or rejects the tender of defense, whichever occurs first.

Notwithstanding the forgoing, to the extent this Agreement is a "construction contract" as defined by California Civil Code Section 2782, as may be amended from time to time, such duties of Contractor to indemnify shall not apply when to do so would be prohibited by California Civil Code Section 2782.

If this Agreement involved construction or maintenance then all provisions of this Agreement pursuant to which Contractor agrees to indemnify the City against liability for damages arising out of bodily injury to persons or damage to property relative to the construction, alteration, repair, addition to, subtraction from, improvement to, or maintenance of, any building, road, or other structure, project, development, or improvement attached to real estate, shall not apply to damages caused by or resulting from the active or sole negligence or willful misconduct of the City. The indemnifications provided herein shall not be limited to damages, compensation or benefits payable under insurance policies, workers' compensation acts, disability benefit acts, or other employees' benefit acts.

In the event that Contractor or any employee, agent, or subcontractor of Contractor providing services under this Agreement is determined by a court of competent jurisdiction or the California Public Employees Retirement System (PERS) to be eligible for enrollment in PERS as an employee of City, Contractor shall indemnify, defend, and hold harmless City for the payment of any employee and/or employer contributions for PERS benefits on behalf of Contractor or its employees, agents, or subcontractors, as well as for the payment of any penalties and interest on such contributions, which would otherwise be the responsibility of City.

## **Section 6.     STATUS OF CONTRACTOR.**

- 6.1     Independent Contractor.** At all times during the term of this Agreement, Contractor shall be an independent contractor and shall not be an employee of City. City shall have the right to control Contractor only insofar as the results of Contractor's services rendered pursuant to this Agreement and assignment of personnel pursuant to Subsection 1.3; however, otherwise City shall not have the right to control the means by which Contractor accomplishes services rendered pursuant to this Agreement. Notwithstanding any other City, state, or federal policy, rule, regulation, law, or ordinance to the contrary, Contractor and any of its employees, agents, and subcontractors providing services under this Agreement shall not qualify for or become entitled to, and hereby agree to waive any and all claims to, any compensation, benefit, or any incident of employment by City, including but not limited to eligibility to enroll in the California Public Employees Retirement System

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(PERS) as an employee of City and entitlement to any contribution to be paid by City for employer contributions and/or employee contributions for PERS benefits.

- 6.2 **Contractor Not an Agent.** Except as City may specify in writing, Contractor shall have no authority, express or implied, to act on behalf of City in any capacity whatsoever as an agent. Contractor shall have no authority, express or implied, pursuant to this Agreement to bind City to any obligation whatsoever.

## Section 7. **LEGAL REQUIREMENTS.**

- 7.1 **Governing Law.** The laws of the State of California shall govern this Agreement.
- 7.2 **Compliance with Applicable Laws.** Contractor and any subcontractors shall comply with all laws applicable to the performance of the work hereunder.
- 7.3 **Other Governmental Regulations.** To the extent that this Agreement may be funded by fiscal assistance from another governmental entity, Contractor and any subcontractors shall comply with all applicable rules and regulations to which City is bound by the terms of such fiscal assistance program.
- 7.4 **Licenses and Permits.** Contractor represents and warrants to City that Contractor and its employees, agents, and any subcontractors have all licenses, permits, qualifications, and approvals of whatsoever nature that are legally required to practice their respective professions. Contractor represents and warrants to City that Contractor and its employees, agents, any subcontractors shall, at their sole cost and expense, keep in effect at all times during the term of this Agreement any licenses, permits, and approvals that are legally required to practice their respective professions. In addition to the foregoing, Contractor and any subcontractors shall obtain and maintain during the term of this Agreement valid Business Licenses from City.
- 7.5 **Nondiscrimination and Equal Opportunity.** Contractor shall not discriminate, on the basis of a person's race, religion, color, national origin, age, physical or mental handicap or disability, medical condition, marital status, sex, or sexual orientation, against any employee, applicant for employment, subcontractor, bidder for a subcontract, or participant in, recipient of, or applicant for any services or programs provided by Contractor under this Agreement. Contractor shall comply with all applicable federal, state, and local laws, policies, rules, and requirements related to equal opportunity and nondiscrimination in employment, contracting, and the provision of any services that are the subject of this Agreement, including but not limited to the satisfaction of any positive obligations required of Contractor thereby.

Contractor shall include the provisions of this Subsection in any subcontract approved by the Contract Administrator or this Agreement.

## Section 8. **TERMINATION AND MODIFICATION.**

- 8.1 **Termination.** City may cancel this Agreement at any time and without cause upon written notification to Contractor.

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Contractor may cancel this Agreement upon 60 days' written notice to City and shall include in such notice the reasons for cancellation.

In the event of termination, Contractor shall be entitled to compensation for services performed to the effective date of termination; City, however, may condition payment of such compensation upon Contractor delivering to City any or all documents, photographs, computer software, video and audio tapes, and other materials provided to Contractor or prepared by or for Contractor or the City in connection with this Agreement.

- 8.2 Extension.** City may, in its sole and exclusive discretion, extend the end date of this Agreement beyond that provided for in Subsection 1.1. Any such extension shall require a written amendment to this Agreement, as provided for herein. Contractor understands and agrees that, if City grants such an extension, City shall have no obligation to provide Contractor with compensation beyond the maximum amount provided for in this Agreement. Similarly, unless authorized by the Contract Administrator, City shall have no obligation to reimburse Contractor for any otherwise reimbursable expenses incurred during the extension period.
- 8.3 Amendments.** The Parties may amend this Agreement only by a writing signed by all the Parties.
- 8.4 Assignment and Subcontracting.** City and Contractor recognize and agree that this Agreement contemplates personal performance by Contractor and is based upon a determination of Contractor's unique personal competence, experience, and specialized personal knowledge. Moreover, a substantial inducement to City for entering into this Agreement was and is the professional reputation and competence of Contractor. Contractor may not assign this Agreement or any interest therein without the prior written approval of the Contract Administrator. Contractor shall not subcontract any portion of the performance contemplated and provided for herein, other than to the subcontractors noted in the proposal, without prior written approval of the Contract Administrator.
- 8.5 Survival.** All obligations arising prior to the termination of this Agreement and all provisions of this Agreement allocating liability between City and Contractor shall survive the termination of this Agreement.
- 8.6 Options upon Breach by Contractor.** If Contractor materially breaches any of the terms of this Agreement, City's remedies shall included, but not be limited to, the following:
- 8.6.1** Immediately terminate the Agreement;
  - 8.6.2** Retain the plans, specifications, drawings, reports, design documents, and any other work product prepared by Contractor pursuant to this Agreement;
  - 8.6.3** Retain a different contractor to complete the work described in Exhibit A not finished by Contractor; or

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**8.6.4** Charge Contractor the difference between the cost to complete the work described in Exhibit A that is unfinished at the time of breach and the amount that City would have paid Contractor pursuant to Section 2 if Contractor had completed the work.

**Section 9. KEEPING AND STATUS OF RECORDS.**

- 9.1 Records Created as Part of Contractor's Performance.** All reports, data, maps, models, charts, studies, surveys, photographs, memoranda, plans, studies, specifications, records, files, or any other documents or materials, in electronic or any other form, that Contractor prepares or obtains pursuant to this Agreement and that relate to the matters covered hereunder shall be the property of the City. Contractor hereby agrees to deliver those documents to the City upon termination of the Agreement. It is understood and agreed that the documents and other materials, including but not limited to those described above, prepared pursuant to this Agreement are prepared specifically for the City and are not necessarily suitable for any future or other use. City and Contractor agree that, until final approval by City, all data, plans, specifications, reports and other documents are confidential and will not be released to third parties without prior written consent of both Parties.
- 9.2 Contractor's Books and Records.** Contractor shall maintain any and all ledgers, books of account, invoices, vouchers, canceled checks, and other records or documents evidencing or relating to charges for services or expenditures and disbursements charged to the City under this Agreement for a minimum of 3 years, or for any longer period required by law, from the date of final payment to the Contractor to this Agreement.
- 9.3 Inspection and Audit of Records.** Any records or documents that Subsection 9.2 of this Agreement requires Contractor to maintain shall be made available for inspection, audit, and/or copying at any time during regular business hours, upon oral or written request of the City. Under California Government Code Section 8546.7, if the amount of public funds expended under this Agreement exceeds \$10,000.00, the Agreement shall be subject to the examination and audit of the State Auditor, at the request of City or as part of any audit of the City, for a period of 3 years after final payment under the Agreement.

**Section 10. MISCELLANEOUS PROVISIONS.**

- 10.1 Attorneys' Fees.** If a party to this Agreement brings any action, including an action for declaratory relief, to enforce or interpret the provision of this Agreement, the prevailing party shall be entitled to reasonable attorneys' fees in addition to any other relief to which that party may be entitled. The court may set such fees in the same action or in a separate action brought for that purpose.
- 10.2 Venue.** In the event that either party brings any action against the other under this Agreement, the Parties agree that trial of such action shall be vested exclusively in the state courts of California in the County of Alameda or in the United States District Court for the Northern District of California.
- 10.3 Severability.** If a court of competent jurisdiction finds or rules that any provision of this Agreement is invalid, void, or unenforceable, the provisions of this Agreement not so

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adjudged shall remain in full force and effect. The invalidity in whole or in part of any provision of this Agreement shall not void or affect the validity of any other provision of this Agreement.

10.4 **No Implied Waiver of Breach.** The waiver of any breach of a specific provision of this Agreement does not constitute a waiver of any other breach of that term or any other term of this Agreement.

10.5 **Successors and Assigns.** The provisions of this Agreement shall inure to the benefit of and shall apply to and bind the successors and assigns of the Parties.

10.6 **Conflict of Interest.** Contractor may serve other clients, but none whose activities within the corporate limits of City or whose business, regardless of location, would place Contractor in a "conflict of interest," as that term is defined in the Political Reform Act, codified at California Government Code Section 81000 et seq.

Contractor shall not employ any City official in the work performed pursuant to this Agreement. No officer or employee of City shall have any financial interest in this Agreement that would violate California Government Code Section 1090 et seq.

Contractor hereby warrants that it is not now, nor has it been in the previous 12 months, an employee, agent, appointee, or official of the City. If Contractor was an employee, agent, appointee, or official of the City in the previous 12 months, Contractor warrants that it did not participate in any manner in the forming of this Agreement. Contractor understands that, if this Agreement is made in violation of California Government Code Section 1090 et seq., the entire Agreement is void and Contractor will not be entitled to any compensation for services performed pursuant to this Agreement, including reimbursement of expenses, and Contractor will be required to reimburse the City for any sums paid to the Contractor. Contractor understands that, in addition to the foregoing, it may be subject to criminal prosecution for a violation of California Government Code Section 1090 et seq., and, if applicable, will be disqualified from holding public office in the State of California.

10.7 **Solicitation.** Contractor agrees not to solicit business at any meeting, focus group, or interview related to this Agreement, either orally or through any written materials.

10.8 **Contract Administration.** This Agreement shall be administered by \_\_\_\_\_ ("Contract Administrator"). All correspondence shall be directed to or through the Contract Administrator or his or her designee.

10.9 **Notices.** Any written notice to Contractor shall be sent to:  
\_\_\_\_\_  
\_\_\_\_\_  
[EMAIL ADDRESS MUST BE INCLUDED]\_\_\_\_\_

Any written notice to City shall be sent to:  
Jennifer Auletta, Deputy Public Works Director  
City of San Leandro – Public Works Department

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14200 Chapman Rd  
San Leandro, CA 94578  
jauletta@sanleandro.org

With a copy to:  
City of San Leandro  
Department of Finance  
c/o Purchasing Agent  
835 East 14th Street  
San Leandro, CA 94577

**10.10 Integration.** This Agreement, including the scope of work attached hereto and incorporated herein as Exhibits A, B, C [and D] represents the entire and integrated agreement between City and Contractor and supersedes all prior negotiations, representations, or agreements, either written or oral.

- Exhibit A            Scope of Services
- Exhibit B            Compensation Schedule & Reimbursable Expenses
- Exhibit C            COVID-19 Compliance Requirements
- Exhibit D             California Labor Code Section 1720 Information

**10.11 Counterparts.** This Agreement may be executed in multiple counterparts, each of which shall be an original and all of which together shall constitute one agreement.

**10.12 Certification per Iran Contracting Act of 2010.** In the event that this contract is for one million dollars (\$1,000,000.00) or more, by Contractor's signature below Contractor certifies that Contractor, and any parent entities, subsidiaries, successors or subunits of Contractor are not identified on a list created pursuant to subdivision (b) of Section 2203 of the California Public Contract Code as a person engaging in investment activities in Iran as described in subdivision (a) of Section 2202.5, or as a person described in subdivision (b) of Section 2202.5 of the California Public Contract Code, as applicable.



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The Parties have executed this Agreement as of the Effective Date. The persons whose signatures appear below certify that they are authorized to sign on behalf of the respective Party.

CITY OF SAN LEANDRO

[NAME OF CONSULTANT]

\_\_\_\_\_  
Jeff Kay, City Manager

\_\_\_\_\_  
[NAME, TITLE]

Attest:

\_\_\_\_\_  
Consultant's DIR Registration Number  
(if applicable)

\_\_\_\_\_  
Leticia I. Miguel, City Clerk

Budget Approved:

Approved as to Fiscal Authority:

\_\_\_\_\_  
Susan Hsieh, Finance Director

\_\_\_\_\_  
Account Number

Approved as to Form:

\_\_\_\_\_  
Richard D. Pio Roda, City Attorney

\_\_\_\_\_  
Debbie Pollart, Public Works Director

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**EXHIBIT A**

**SCOPE OF SERVICES**

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**EXHIBIT B**

**COMPENSATION SCHEDULE & REIMBURSABLE EXPENSES**

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**EXHIBIT C****REQUIREMENTS RELATED TO THE COVID-19 PANDEMIC AND  
THE CITY OF SAN LEANDRO'S EMERGENCY DECLARATION**

The novel coronavirus ("COVID-19") has been declared a worldwide pandemic by the World Health Organization. The City of San Leandro is currently in a local emergency and state of emergency due to the COVID-19 pandemic.

COVID-19 is extremely contagious and is believed to spread mainly from person-to-person contact, through touched surfaces, and in airborne particles. As a result, federal, state, and local governments, including the City of San Leandro, and federal, state, county, and local health agencies recommend social distancing and additional cleaning protocols to limit the spread of the disease. The City has taken steps and put in place preventative measures recommended by federal, state, county, and local health agencies to reduce the spread of COVID-19. These measures include steps each person must take to prevent the spread of COVID-19 and include, but are not limited to, requiring face coverings, frequent hand washing and/or use of hand sanitizer, social distancing where possible, limiting of person-to-person contact, frequent cleanings of high-touch surfaces, and avoiding entering any building if they have COVID-19 symptoms.

Contractor shall obey all local orders and abide by all applicable preventative measures recommended by federal, state, county and local health agencies and any preventative measures specifically implemented by the City. This includes, but is not limited to, the guidance for best construction practices published by California Department of Public Health and Cal OSHA, Alameda County Order 20-14a Appendix B1 (Updated Small Construction Safety Protocol), and Appendix B2 (Updated Large Construction Safety Protocol), and all other applicable orders and guidance promulgated by federal, state, and local government agencies. In addition, Contractor agrees when entering any City buildings, Contractor will follow all COVID-19 related signage, wear a face covering, follow all social distancing protocols, and abide by any other COVID-19 preventative measure that are in place when performing the services described in this Agreement. Contractor shall also adhere to any subsequently communicated COVID-19 preventative measures as directed by City staff. The COVID-19 preventative measures are subject to change over time, and Contractor shall maintain knowledge of and adhere to the current COVID-19 preventative measures when interacting with City employees, officials, volunteers, agents, and representatives, when entering City buildings, and while performing the services described in this Agreement.

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**EXHIBIT D**

**PROVISIONS REQUIRED FOR PUBLIC WORKS CONTRACTS  
PURSUANT TO CALIFORNIA LABOR CODE SECTION 1720 ET SEQ.**

**HOURS OF WORK:**

- A. In accordance with California Labor Code Section 1810, 8 hours of labor in performance of the services described in Exhibit A shall constitute a legal day's work under this contract.
- B. In accordance with California Labor Code Section 1811, the time of service of any worker employed in performance of the services described in Exhibit A is limited to 8 hours during any one calendar day, and 40 hours during any one calendar week, except in accordance with California Labor Code Section 1815, which provides that work in excess of 8 hours during any one calendar day and 40 hours during any one calendar week is permitted upon compensation for all hours worked in excess of 8 hours during any one calendar day and 40 hours during any one calendar week at not less than one-and-one-half times the basic rate of pay.
- C. The Contractor and its subcontractors shall forfeit as a penalty to the City \$25 for each worker employed in the performance of the services described in Exhibit A for each calendar day during which the worker is required or permitted to work more than 8 hours in any one calendar day, or more than 40 hours in any one calendar week, in violation of the provisions of California Labor Code Section 1810 and following.

**WAGES:**

- A. In accordance with California Labor Code Section 1773.2, the City has determined the general prevailing wages in the locality in which the services described in Exhibit A are to be performed for each craft or type of work needed to be as published by the State of California Department of Industrial Relations, Division of Labor Statistics and Research, a copy of which is on file in the City Public Works Office and shall be made available on request. The Contractor and subcontractors engaged in the performance of the services described in Exhibit A shall pay no less than these rates to all persons engaged in performance of the services or work.
- B. In accordance with California Labor Code Section 1775, the Contractor and any subcontractors engaged in performance of the services described in Exhibit A shall comply with California Labor Code Section 1775, which establishes penalties per day for each worker engaged in the performance of the services described in Exhibit A that the Contractor or any subcontractor pays less than the specified prevailing wage. The amount of such penalty shall be determined by the Labor Commissioner and shall be based on consideration of the mistake, inadvertence, or neglect of the Contractor or subcontractor in failing to pay the correct rate of prevailing wages, or the previous record of the Contractor or subcontractor in meeting applicable prevailing wage obligations, or the willful failure by the Contractor or subcontractor to pay the correct rates of prevailing wages. A mistake, inadvertence, or neglect in failing to pay the correct rate of prevailing wages is not excusable if the Contractor or subcontractor had knowledge of their obligations under the California Labor Code. The Contractor or subcontractor shall pay the difference between the prevailing wage rates and the amount paid to each worker for each calendar day or portion thereof

## DRAFT

for which each worker was paid less than the prevailing wage rate. If a subcontractor worker engaged in performance of the services described in Exhibit A is not paid the general prevailing per diem wages by the subcontractor, the Contractor is not liable for any penalties therefore unless the Contractor had knowledge of that failure or unless the Contractor fails to comply with all of the following requirements:

1. The contract executed between the Contractor and the subcontractor for the performance of part of the services described in Exhibit A shall include a copy of the provisions of California Labor Code Sections 1771, 1775, 1776, 1777.5, 1813, and 1815.
  2. The Contractor shall monitor payment of the specified general prevailing rate of per diem wages by the subcontractor by periodic review of the subcontractor's certified payroll records.
  3. Upon becoming aware of a subcontractor's failure to pay the specified prevailing rate of wages, the Contractor shall diligently take corrective action to halt or rectify the failure, including, but not limited to, retaining sufficient funds due the subcontractor for performance of the services described in Exhibit A.
  4. Prior to making final payment to the subcontractor, the Contractor shall obtain an affidavit signed under penalty of perjury from the subcontractor that the subcontractor has paid the specified general prevailing rate of per diem wages for employees engaged in the performance of the services described in Exhibit A and any amounts due pursuant to California Labor Code Section 1813.
- C. In accordance with California Labor Code Section 1776, the Contractor and each subcontractor engaged in performance of the services described in Exhibit A shall keep accurate payroll records showing the name, address, social security number, work, straight time and overtime hours worked each day and week, and the actual per diem wages paid to each journeyman, apprentice, worker, or other employee employed in performance of the services described in Exhibit A. Each payroll record shall contain or be verified by a written declaration that it is made under penalty of perjury, stating both of the following:
1. The information contained in the payroll record is true and correct.
  2. The employer has complied with the requirements of California Labor Code Sections 1771, 1811, and 1815 for any work performed by the employer's employees on the public works project.

The payroll records required pursuant to California Labor Code Section 1776 shall be certified and sent directly to the Labor Commissioner, and available for inspection by the Owner and its authorized representatives, the Division of Labor Standards Enforcement, the Division of Apprenticeship Standards of the Department of Industrial Relations and shall otherwise be available for inspection in accordance with California Labor Code Section 1776.

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- D. In accordance with California Labor Code Section 1777.5, the Contractor, on behalf of the Contractor and any subcontractors engaged in performance of the services described in Exhibit A, shall be responsible for ensuring compliance with California Labor Code Section 1777.5 governing employment and payment of apprentices on public works contracts.
  
- E. In case it becomes necessary for the Contractor or any subcontractor engaged in performance of the services described in Exhibit A to employ for the services described in Exhibit A any person in a trade or occupation (except executive, supervisory, administrative, clerical, or other non manual workers as such) for which no minimum wage rate has been determined by the Director of the Department of Industrial Relations, the Contractor or subcontractor shall pay the minimum rate of wages specified therein for the classification which most nearly corresponds to services described in Exhibit A to be performed by that person. The minimum rate thus furnished shall be applicable as a minimum for such trade or occupation from the time of the initial employment of the person affected and during the continuance of such employment.

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# CITY OF SAN LEANDRO LIVING WAGE ORDINANCE

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## Guidelines for Compliance & Frequently Asked Questions July 2020

### **Guidelines for Compliance with the Living Wage Ordinance (LWO)**

#### **Service Providers**

##### For Profit Service Providers

Affects for-profit entities that provide services to the City valued at \$25,000 or greater within the City's fiscal year; and which has six (6) or more employees.

Any employee working on City services under contract with the City is covered by the LWO for the time spent performing said services.

##### Non-Profit Service Providers

Affects non-profit entities that provide services to the City valued at \$100,000 or more within the City's fiscal year; and which has six (6) or more employees

Any employee working more than 25% of their time on the City-contracted services being procured by the City under the contract with the employer is subject to.

#### **Lessees**

Affects lessee's of public property, licensees, concessionaires and franchises that generate \$350,000 or more in annual (calendar) gross receipts.

Any employee who spends more than 25% of their working time on the leased property or engaged in work directly related to the license, concession or franchise is subject to.

#### **Financial Aid Recipients**

Affects any entity receiving more than \$100,000 in City grants, loans, or other cash/non-cash assistance within the City's fiscal year. Compliance is required for the duration of one year for each \$100,000 of assistance, pro-rated up to a maximum duration of five (5) years after receiving said aide.

Any employees who spend more than 25% of their working time engaged in work directly related to the purposes for which the City's aid was provided are subject to.

#### **Subcontractors/Sub-Lessees**

Affects both for-profit and non-profit employers that enter into a subcontract with the primary employer/contractor and assumes some of the obligations of the primary employer/contractor.

Subcontractor's and sub-lessee's are also subject to the same living wage provisions and requirements as the primary employer or lessee. Employees who are or would be covered

## CITY OF SAN LEANDRO LIVING WAGE ORDINANCE

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under the state prevailing wage rate requirement would only be covered by the Ordinance if their current prevailing wage rate was lower than the living wage rate.

### **Compensation**

Covered businesses are required to pay no less than \$17.14 per hour or \$15.64 with health benefits valued at least \$1.50 per hour, subject to annual CPI adjustment.

### **Reporting and Compliance**

Covered businesses self-verify compliance and are subject to periodic re-verification and audit of living wage related records.

# CITY OF SAN LEANDRO LIVING WAGE ORDINANCE

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## Frequently Asked Questions

### **1. What is the City of San Leandro's Living Wage Ordinance?**

"Living wage" is an hourly wage level that sets wages at a level higher than the Federal or State minimum wage. The City of San Leandro Ordinance specifies that an hourly wage and a health benefit dollar level be applied to certain contracts, agreements and leases between the City and for-profit and non-profit entities. It does not apply to every business in the City.

### **2. When does the Living Wage take effect and when do businesses have to start complying and provide higher wages to their employees?**

September 1, 2007 is the effective date. Applicable businesses must comply with the Ordinance when they enter into a lease, contract or concessionaire or other agreement with the City of San Leandro, or when an existing agreement is amended to benefit the business.

For example, if a lease contract expires in two years, compliance would not be required for the two years the lease remains in effect and unchanged. New contracts entered into or amended thereto affecting financial aid or extending the term after the effective date are subject to the Ordinance. Covered employees would be entitled to the higher wage on the effective date of the new or modified contract or agreement.

All contracts and agreements with the City of San Leandro will include the requirement that the Living Wage Ordinance shall be complied with.

### **3. What is the required Living Wage rate?**

Covered businesses are required to pay no less than \$17.14 per hour, which includes wages and employer health benefits. Health benefits must be valued at \$1.50 per hour in order to be counted towards the requirement. In other words, an employee not receiving any employer health benefits would receive an hourly wage of at least \$17.14, while one receiving health benefits would receive an hourly wage of at least \$15.64.

The living wage rate will be adjusted annually in July to reflect the consumer price index.

### **4. Are there any other required employee benefits specified?**

Yes. It specifies that employees must receive at least 22 days off per year (calendar) for sick leave, vacation, holiday, or personal necessity. At least 12 of the required days off shall be compensated at the same rate as regular compensation while 10 of the required 22 days may be uncompensated days off. Part-time employees shall be entitled to accrue compensated days off in increments proportional to that accrued by full-time employees.

## **CITY OF SAN LEANDRO LIVING WAGE ORDINANCE**

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Employees shall be eligible to use accrued days off after the first 6 months of satisfactory employment or in accordance with the employer's policy, whichever is sooner.

### **5. What types of employee's are covered by the Ordinance? And does it cover full-time and part-time employees?**

Employees spending at least 25% of their work time on a City of San Leandro contract are covered, as long as they work for a business applicable under the terms of a covered agreement or contract. Both part-time and full-time employees are covered if they meet those criteria. Employees who are or would be covered under the state prevailing wage rate requirement would only be covered by the Ordinance if their current prevailing wage rate was lower than the living wage rate.

Please see "Guidelines for Compliance" for additional detail.

### **6. What types of businesses are covered by the San Leandro Living Wage Ordinance?**

The Living Wage Ordinance applies to entities providing services to the City of San Leandro via contract or agreement, lessees of the City and recipients of City financial aid. Please see "Guidelines for Compliance" for the thresholds and criteria for each type of employer, lessee, financial aid recipient, or subcontractor and lessee.

### **7. Does the Living Wage Ordinance apply to sub-contractors or sub-lessees?**

Subcontractor's and sub-lessee's are also subject to the same living wage provisions and requirements as the primary employer or lessee. Employees who are or would be covered under the state prevailing wage rate requirement would only be covered by the Ordinance if their current prevailing wage rate was lower than the living wage rate. For example, employees of a firm hired to do building improvements for the contractor would be subject to the prevailing wage requirements under state law.

### **8. Does the Living Wage Rate affect tenants of a financial aid recipient?**

It depends on the circumstances, for example, if a developer receives a \$500,000 city loan to rehab a commercial building and the tenants pay the market rate, they would not be subject to the LWO. However, the benefitting developer or business (and successors) would be subject to the LWO.

### **9. What types of employees are exempt?**

The Ordinance shall not be applicable to employees under 18 years of age, volunteers, qualified temporary employees working for the City of San Leandro, other government employees, employees that participate in a job training program, qualified disabled employees covered by a sub-minimum wage certificate or equivalent, interns or employees receiving academic credit through a job training program, employees already subject to the State's prevailing wage requirement (if living wage rate is higher than the prevailing wage rate, then the living wage rate would apply) , employees while working stand-by or on-call

## **CITY OF SAN LEANDRO LIVING WAGE ORDINANCE**

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duty, and any other employee where the application of the Ordinance would be prohibited by State or Federal law.

### **10. Are any exemptions or waivers allowed for a business?**

Following City Manager review and recommendation, the City Council may approve waivers with or without conditions to any of the Living Wage provisions, upon determination that such action is in the best interest of the City.

### **11. What other types of businesses are not covered by the City of San Leandro Living Wage Ordinance?**

Commodity suppliers and suppliers of goods (paper, office supplies, equipment, etc.) and their employees are not covered.

### **12. What steps are in place to prevent discrimination or employer retaliation against the provisions of the Ordinance?**

Retaliation and discrimination against any person on account of having inquired into or having claimed a violation of the Ordinance is unlawful. Any employee who alleges violation of any of the Living Wage requirements may report such acts to the City. The City may investigate such complaints and take appropriate action to enforce the Ordinance.

### **13. How do the worker retention provisions of the Ordinance work?**

Briefly, any business that replaces another business in a lease, contract, subcontract, etc. is required to offer employment to the employees of the prior tenant or contractor for a period of 90 days. If the new business already has its own employees, then employment must be offered on the basis of seniority to its own and the prior employees. Managerial, supervisory, professional, paraprofessional, and confidential and office employees are exempted from this provision.

### **14. How is the Living Wage Ordinance enforced? Are there penalties against businesses found not to be complying?**

Employers self-verify compliance. The City may also periodically require employer re-verification and review the businesses living wage related records. Each business is required to allow access to its workforce and living wage related records by authorized City of San Leandro representatives to ensure compliance.

Violations of the Living Wage Ordinance are subject to fines of up to \$5,000, and/or the City may terminate the violator's agreement. Any person may bring action against a business in the Superior Court of California to enforce the measure.

## CITY OF SAN LEANDRO LIVING WAGE ORDINANCE

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### 15. Who can answer more questions about the Ordinance; and where can I get a copy of it?

The Finance Department of the City currently administers the Living Wage Ordinance. Please contact the department at 510-577-3376 if you have any questions. You may obtain a copy of the Ordinance from the Finance Department; or it is available on the City's website at: <http://www.sanleandro.org/depts/finance/livwage/default.asp>

**CITY OF SAN LEANDRO**  
**Living Wage Ordinance Self Verification Form for Providers of Personal Services**

TO BE COMPLETED BY ALL PERSONS OR ENTITIES ENGAGING IN A CONTRACT FOR  
 SERVICES WITH THE CITY OF SAN LEANDRO.

The San Leandro Municipal Code Title 1, Chapter 6, San Leandro's Living Wage Ordinance (LWO), provides that contractors who engage in a specified amount of business with the City (except where specifically exempted) under contracts which furnish services to or for the City during the City's fiscal year shall comply with all provisions of this ordinance. The LWO requires a City contractor to provide City mandated minimum compensation to all eligible employees, as defined in the Ordinance. In order to determine whether this contract is subject to the terms of the LWO, please respond to the questions below. Please note that the LWO applies to those contracts where the contractor has achieved a cumulative dollar contracting amount with the City. Therefore, even if the LWO is inapplicable to this contract, change orders to this contract or the entering into of subsequent contracts may make them subject to compliance with the LWO. Furthermore, the contract may become subject to the LWO if the status of the Contractor's employees change (i.e. additional employees are hired) so that Contractor falls within the scope of the Ordinance.

**SECTION I**

1. IF YOU ARE A FOR-PROFIT BUSINESS, PLEASE ANSWER THE FOLLOWING QUESTIONS

a. During the period of July 1 -June 30 of the current city fiscal year, have you entered into contracts, including the present contract, bid, or proposal, with the City of San Leandro for a cumulative amount of \$25,000.00 or more?

YES \_\_\_\_ NO \_\_\_\_

If no, this contract is NOT subject to the requirements of the LWO, and you may continue to Section II. If yes, please continue to question 1(b).

b. Do you have six (6) or more employees?

YES \_\_\_\_ NO \_\_\_\_

If you have answered, "YES" to questions 1(a) and 1(b) this contract IS subject to the LWO. If you responded "NO" to 1(b) this contract IS NOT subject to the LWO. Please continue to Section II.

2. IF YOU ARE A NON-PROFIT BUSINESS, AS DEFINED BY SECTION 501(C) OF THE INTERNAL REVENUE CODE OF 1954, PLEASE ANSWER THE FOLLOWING QUESTIONS.

a. During the period of July 1 -June 30 of the current city fiscal year, have you entered into contracts, including the present contract, bid, or proposal, with the City of San Leandro for a cumulative amount of \$100,000.00 or more?

YES \_\_\_\_ NO \_\_\_\_

If no, this Contract is NOT subject to the requirements of the LWO, and you may continue to Section II. If yes, please continue to question 2(b).

b. Do you have six (6) or more employees?

YES \_\_\_\_ NO \_\_\_\_

If you have answered, "YES" to questions 2(a) and 2(b) this contract IS subject to the LWO. If you responded "NO" to 2(b) this contract IS NOT subject to the LWO. Please continue to Section II on the following page.

**SECTION II**

Please read, complete, and sign the following:

THIS CONTRACT **IS** SUBJECT TO THE LIVING WAGE ORDINANCE.   
THIS CONTRACT **IS NOT** SUBJECT TO THE LIVING WAGE ORDINANCE.

The undersigned, on behalf of himself or herself individually and on behalf of his or her business or organization, hereby certifies that he or she is fully aware of San Leandro's Living Wage Ordinance, and the applicability of the Living Wage Ordinance, and the applicability of the subject contract, as determined herein. The undersigned further agrees to be bound by all of the terms of the Living Wage Ordinance, as mandated in the San Leandro Municipal Code, Title 1, Chapter 6.

If, at any time during the term of the contract, the answers to the questions posed herein change so that Contractor would be subject to the LWO, Contractor will promptly notify the City Manager in writing. Contractor further understands and agrees that the failure to comply with the LWO, this verificatino, or the terms of the Contract as it applies to the LWO, shall constitute a default of the Contract and the City Manager may terminate the contract and pursue any other legal remedies available to the city, including debarment. If the contractor is a for-profit business and the LWO is applicable to this contract, the contractor must pay a living wage to all employees engaged in work directly related to the contract with the City. If the contractor is a non-profit business and the LWO is applicable to this contract, the contractor must pay a living wage to all employees who spend 25% or more of their compensated time engaged in work directly related to the contract with the City.

These statements are made under penalty of perjury under the laws of the state of California.

Printed Name: \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Business Entity: \_\_\_\_\_

Contract Description/Specification No: \_\_\_\_\_

**SECTION III**

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\* \* FOR ADMINISTRATIVE USE ONLY -- PLEASE PRINT CLEARLY \* \* \*

I have reviewed this Living Wage Ordinance Self Verification form, in addition to verifying Contractor's total dollar amount contract commitments with the City in the past twelve (12) months, and determined that this Contract IS / IS NOT (circle one) subject to San Leandro's Living Wage Ordinance.

Department Name \_\_\_\_\_ Department Representative \_\_\_\_\_



## STATEMENT OF QUALIFICATIONS

1. Number of years of continuous business operation performing pest control services: \_\_\_\_\_years.

2. Is your company:

- CORPORATION
- PARTNERSHIP
- INDIVIDUALLY OWNED

3. Describe your business base in the immediate geographical area (50 mile radius from the City of San Leandro – City Hall):

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4. Describe the types of services you provide:

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5. Number of full-time employees: \_\_\_\_\_ employees.

6. Number of supervisors: \_\_\_\_\_ supervisors.

a. How many supervisors have:

Less than 3 years supervisory experience: \_\_\_\_\_

3-5 years supervisory experience: \_\_\_\_\_

More than 5 years supervisory experience: \_\_\_\_\_

7. Describe the qualifications of supervisory and management personnel who would be responsible for overseeing the contract for the City of San Leandro:

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8. List the point of contact for services if you are awarded the contract with the City of San Leandro:

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

Office Phone: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

Email: \_\_\_\_\_

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Name/Title of Designated Contact

Signature

Date

## OPERATIONS PLAN

Provide a detailed plan that addresses the following (use a separate sheet if needed):

1. Describe your implementation/start up plan(s) for this proposal, including the setup of a monthly schedule with the Building Supervisor:

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2. How will personnel/supervisors address the reoccurrence of pests between treatments when called out by the City:

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3. How will you respond to an emergency call out as such for a wasp infestation at a park:

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4. How will you respond to complaints from the public:

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Name/Title of Designated Contact

Signature

Date



## REFERENCES

No.	Company Information	Years Provided Service
1.	Company Name: Company Address: Contact Name: Contact Phone: Contact Email:	
2.	Company Name: Company Address: Contact Name: Contact Phone: Contact Email:	
3.	Company Name: Company Address: Contact Name: Contact Phone: Contact Email:	
4.	Company Name: Company Address: Contact Name: Contact Phone: Contact Email:	
5.	Company Name: Company Address: Contact Name: Contact Phone: Contact Email:	

**Note:** Please provide current phone number and indicate if Contact Person is no longer with Company/Agency.

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 Name/Title of Designated Contact

Signature

Date

## COST PROPOSAL WORKSHEET

No.	Location	Bldg Size (Sq Ft)	Instructions	Price Per Interval	Annual Price
<b>1</b>	<b>City Hall</b> 835 E 14th St	73,799	Coordinate service with Building Supervisor		
			Monthly Inspection/Service:		\$ -
			Quarterly Bed Bug Inspection:		\$ -
			Quarterly Bait - Rodents:		\$ -
			Annual Service for Spiders:		\$ -
<b>2</b>	<b>Police Department</b> 901 E. 14th St.	25,054	Escort required for this site		
			Monthly Inspection/Service:		\$ -
			Quarterly Bait - Rodents:		\$ -
			Annual Service for Spiders:		\$ -
<b>3</b>	<b>South Offices</b> 999 E. 14 <sup>th</sup> St. (Building under construction)	8,143	Escort required for this site		
			Monthly Service:		\$ -
			Quarterly Bait - Rodents:		\$ -
			Annual Service for Spiders:		\$ -
<b>4</b>	<b>Main Library</b> 300 Estudillo Ave Commercial Kitchen Facilities	78,000	Check-in with onsite staff		
			Monthly Inspection/Service:		\$ -
			Quarterly Bed Bug Inspection:		\$ -
			Quarterly Bait - Rodents:		\$ -
			Annual Service for Spiders:		\$ -
<b>5</b>	<b>Manor Branch Library</b> 1241 Manor Bl	10,344	Check-in with onsite staff		
			Monthly Inspection/Service:		\$ -
			Quarterly Bed Bug Inspection:		\$ -
			Quarterly Bait - Rodents:		\$ -
			Annual Service for Spiders:		\$ -
<b>6</b>	<b>Casa Peralta &amp; History Museum</b> 320 W. Estudillo Ave	13,300	Limited operating schedule – coordinate service with Building Supervisor		
			Monthly Inspection/Service:		\$ -
			Annual Service for Spiders:		\$ -

**USE EXCEL SPREADSHEET**

COST PROPOSAL WORKSHEET

No.	Location	Bldg Size (Sq Ft)	Instructions	Price Per Interval	Annual Price
7	<b>Mulford Branch Library</b> 13699 Aurora Dr	1,590	Limited operating schedule – coordinate service with Building Supervisor		
			Monthly Inspection/Service:		\$ -
			Annual Service for Spiders:		\$ -
8	<b>South Branch Library</b> 14799 E.14th St	1,400	Limited operating schedule – coordinate service with Building Supervisor		
			Monthly Inspection/Service:		\$ -
			Annual Service for Spiders:		\$ -
9	<b>Senior Community Center</b> 13909 E. 14th St Commercial Kitchen Facilities	21,000	Check-in with onsite staff		
			Monthly Inspection/Service:		\$ -
			Quarterly Bed Bug Inspection:		\$ -
			Quarterly Bait - Rodents:		\$ -
			Annual Service for Spiders		\$ -
10	<b>Marina Community Center</b> 15301 Wicks Blvd Commercial Kitchen Facilities	24,000	Check-in with onsite staff		
			Monthly Service:		\$ -
			Quarterly Bed Bug Inspection:		\$ -
			Quarterly Bait - Rodents:		\$ -
			Annual Service for Spiders		\$ -
11	<b>Boys &amp; Girls Club</b> 401 Marina Bl (Building under construction)	16,000	Check-in with onsite staff		
			Monthly Service:		\$ -
			Bi-monthly Bait - Rodents:		\$ -
			Annual Service for Spiders:		\$ -
12	<b>San Leandro Family Aquatic Center</b> 14900 Zelma St	11,000	Check-in with onsite staff		
			Monthly Service:		\$ -
			Quarterly Bait - Rodents:		\$ -
			Annual Service for Spiders:		\$ -



## COST PROPOSAL WORKSHEET

No.	Location	Bldg Size (Sq Ft)	Instructions	Price Per Interval	Annual Price
<b>13</b>	<b>Farrelly Pool</b> 864 Dutton Ave <i>(Building under construction)</i>	6,000	Limited operating schedule – coordinate service with Building Supervisor		
			Monthly Service:		\$ -
			Quarterly Bait - Rodents:		\$ -
			Annual Service for Spiders:		\$ -
<b>14</b>	<b>Washington Manor Park Rec. Building</b> 14900 Zelma St	2,100	Check-in with onsite staff		
			Monthly Service:		\$ -
			Annual Service for Spiders:		\$ -
<b>15</b>	<b>Halcyon Park Recreation Building</b> 1245 147th Ave	2,100	Check-in with onsite staff		
			Monthly Service:		\$ -
			Annual Service for Spiders:		\$ -
<b>16</b>	<b>Fire Station #9</b> 450 Estudillo Ave Commercial Kitchen Facilities	9,204	Check-in with onsite staff		
			Monthly Service:		\$ -
			Annual Service for Spiders:		\$ -
<b>17</b>	<b>Fire Station #10</b> 2194 Williams St Commercial Kitchen Facilities	12,510	Check-in with onsite staff		
			Monthly Service:		\$ -
			Annual Service for Spiders:		\$ -
<b>18</b>	<b>Fire Station #11</b> 14903 Catalina St Commercial Kitchen Facilities	10,000	Check-in with onsite staff		
			Monthly Service:		\$ -
			Annual Service for Spiders:		\$ -
<b>19</b>	<b>Fire Station #12</b> 1065 143rd Ave Commercial Kitchen Facilities	10,178	Check-in with onsite staff		
			Monthly Service:		\$ -
			Annual Service for Spiders:		\$ -
<b>20</b>	<b>Fire Station #13</b> 637 Fargo Ave Commercial Kitchen Facilities	3,600	Check-in with onsite staff		
			Monthly Service:		\$ -
			Annual Service for Spiders:		\$ -

**USE EXCEL SPREADSHEET**

COST PROPOSAL WORKSHEET

No.	Location	Bldg Size (Sq Ft)	Instructions	Price Per Interval	Annual Price
<b>21</b>	<b>Public Works Services Center</b> 14200 Chapman Rd	42,180	Check-in with onsite staff		
			Monthly Service:		\$ -
			Monthly Bait - Rodents:		\$ -
			Annual Service for Spiders:		\$ -
<b>22</b>	<b>Water Pollution Control Plant</b> 3000 Davis St	19,940	Check-in with onsite staff		
			Monthly Service:		\$ -
			Monthly Bait - Rodents:		\$ -
			Bi-annual Service for Spiders:		\$ -
<b>23</b>	<b>San Leandro Marina</b> Harbor Master's Office Public/Private Restrooms 40 Mulford Pt.	22,082	Keys required for locked restrooms		
			Monthly Service:		\$ -
			Quarterly Bait - Rodents:		\$ -
			Bi-annual Service for Spiders:		\$ -
<b>24</b>	<b>Downtown Trash Enclosures</b> Washinhton Ave at W. Joaquin Washinton Ave at W. Juana	1,000	Request key code for entry		
			Monthly Bait - Rodents:		\$ -
<b>25</b>	<b>Thrasher Park</b> 1300 Davis St	1,120	Contact Park Maintenance Staff to Access		
			Quarterly Bait - Rodents:		\$ -
<b>Total</b>					\$ -

Call-out Services				
Vector Control Pricing		Per box as needed		\$ -
Wasp/Hornet/Flying Insect Control		Per call-out		\$ -
Spiders and other insect control		Per call-out		\$ -

Name/Title of Designated Contact

Signature

**USE EXCEL SPREADSHEET**

## **City of San Leandro Integrated Pest Management (IPM) Policy**

This strategy was developed to provide an ongoing specific program to further reduce the amount and toxicity of pesticides used on City property and, where feasible, to eliminate pesticide use in public areas using alternative methods. The methods outlined in this policy will promote a healthier environment for our parks and reduce chemical run off into our sensitive creeks leading into the Bay.

### **Purpose**

The purpose of this IPM Policy is to ensure that the City:

- Reduces and eliminates the use of pesticide products that pose known, likely, or probable human health or environmental risks;
- Promotes the use of non-hazardous and/or reduced risk alternatives that benefit human health and the environment, including incorporation of Bay Friendly Landscaping Guidelines when feasible;
- Applies pesticides in a manner that protects and enhances our region's natural resources and public health;
- Maintains a leadership role in developing both ecologically sensitive and aesthetically pleasing landscapes and structures; and
- Practices a consistent standard of environmental stewardship by departments managing structures, landscapes, and other grounds.

When possible, it is recommended that City staff and contractors performing work on the City's behalf employ non-chemical management tactics first. Staff shall evaluate alternatives such as using mulching or composting to keep weeds down in areas that have traditionally been treated with pesticides. These types of treatments will also help to reduce run-off into the creeks and the Bay. Chemicals are to be applied only by applicators that have been trained in application methods, IPM techniques, and safety precautions, including the use of personal protective equipment, storage and handling, and environmental concerns.

Before treating areas with pesticides, staff shall consider the utilization of alternative methods for the control of pests. The City shall provide for the utilization of least-toxic pesticides that will provide acceptable control of the pest(s). If pesticides are to be used, no treatments shall be done two days prior to a forecast rain event. Staff shall ensure that every effort is made to prevent run-off of the treated area and that there is not overspray into/onto non-target areas. When buildings are treated, staff shall ensure that irrigation in the affected area is off for 24 hours to prevent run-off into non-target areas.

Development of specific pest maintenance practices shall be done utilizing contemporary and applicable IPM research and IPM literature. For example: Staff shall consider targeting a problem area only instead of treating an entire complex/building. Consideration shall be made to eliminate the practice of treating buildings every month even when pest problems do not exist. These practices will reduce pesticide use and save the City money.

Insect and rodent pests enter and infest structures when they find food, water, access, and shelter. IPM emphasizes eliminating sources of food and water, and limiting the ways pests enter or find refuge in a building. IPM practices would include caulking holes and cracks, removing clutter, and installing door sweeps.

Recognizing that pest management is an on-going and evolving discipline, this policy shall be subject to change and other updating modifications as needed to reflect new laws, information, techniques, equipment and materials.

### **Reviewing Plans for New Construction and Landscape Projects**

Poorly-planned landscape designs may require intensive maintenance and greater reliance on pesticides for pest control than landscapes created with IPM design specifications. In planning, designing, and installing landscape owned and managed by the City, site objectives shall include future management and maintenance practices that protect and enhance natural ecosystems. A landscape, facility, or road right-of-way should be planned and designed taking into account parameters that will enhance the intended use of the land and minimize pest problems.

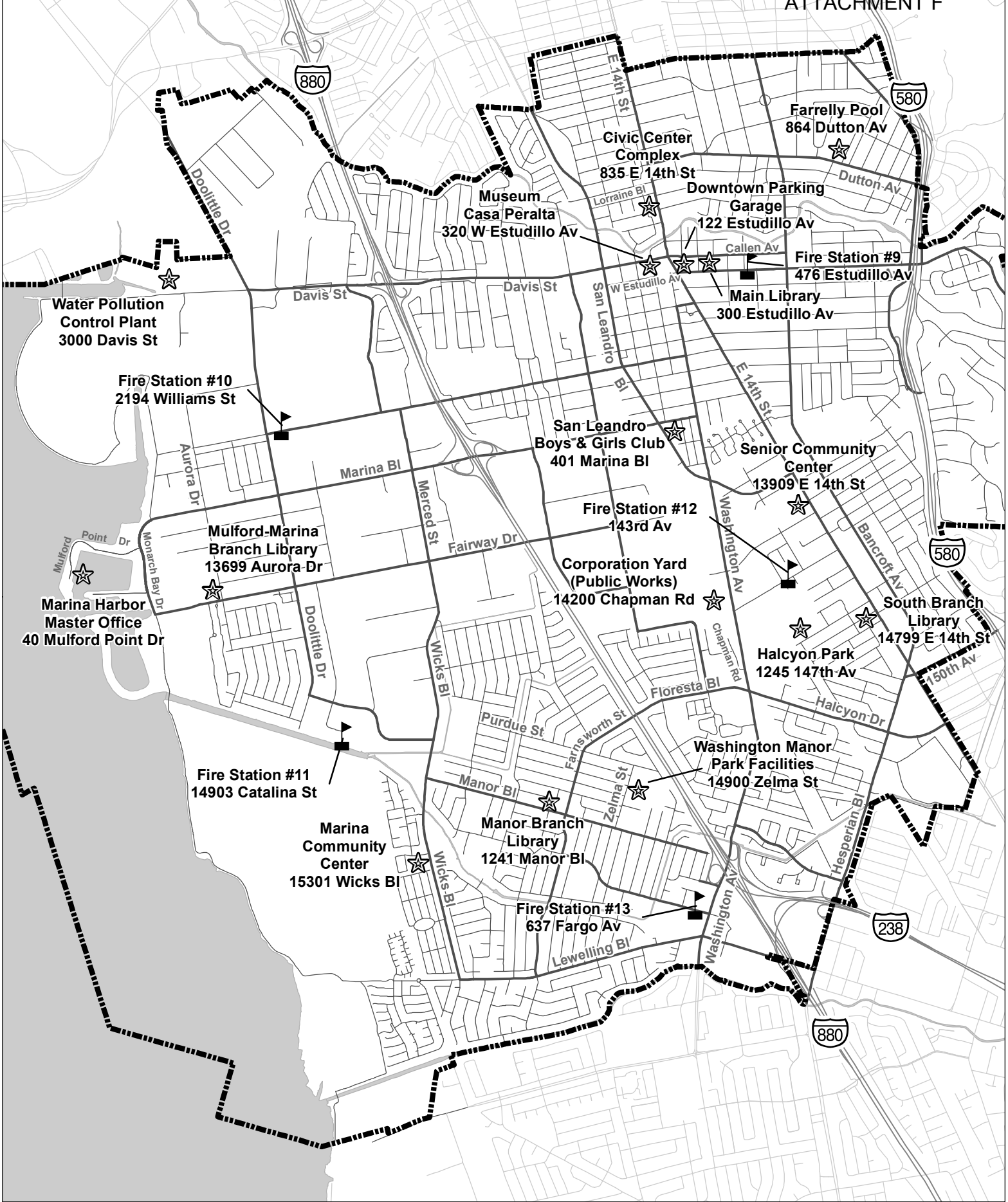
### **Contractors**

When a department enters into a new contract or extends the term of an existing contract that authorizes a contractor to apply pesticides to City property, the contract shall obligate the contractor to comply with all provisions of this IPM Policy. The City shall ensure that contractors train their staff on the proper use and application of pesticides.

### **Precautionary Principle**

It is the policy of the City to adopt, properly implement and practice low risk/least hazardous Integrated Pest Management with the goal of minimizing the risk of pesticide exposure to staff, the environment, and the public. The City understands that pesticide use will not be eliminated but by following the guidelines outlined in this policy staff can greatly reduce the amount of pesticides being used.

All aspects of the program will be in accordance with federal and state laws and regulations and county policies. All departments within the City must conform to the IPM Strategy.



# CITY OF SAN LEANDRO

## City Facilities

