



REQUEST FOR PROPOSALS FOR COMMERCIAL BANKING SERVICES

RFP NO. 57656

RFP Issue Date:
December 14, 2018

Proposal Submittal Due Date:
February 8, 2019

Purchasing Office, San Leandro City Hall,
835 E. 14th Street, San Leandro, CA 94577

TABLE OF CONTENTS

I.	INTRODUCTION	3
II.	BACKGROUND	3
III.	OBJECTIVES AND QUALIFYING REQUIREMENTS	3
IV.	SCOPE OF SERVICES	4
V.	PROPOSAL PROCESS	4
VI.	PROPOSAL REQUIREMENTS	5
VII.	SUBMITTAL REQUIREMENTS	13
VIII.	ESTIMATED SCHEDULE	13
IX.	EVALUATION OF PROPOSALS	14

Appendix Tab U – Banking Services Bid Form
Attachment A – Client Analysis Statement for October 2018 (Current Bank)

REQUEST FOR PROPOSALS FOR BANKING SERVICES

The City of San Leandro desires to solicit qualified proposals for Banking Services for its bank accounts and related depository and cash management services in accordance with this Request for Proposals (RFP). Award resulting from this RFP will be a fixed contract with an initial term of five years, through 2024.

I. INTRODUCTION

San Leandro offers residents the quiet charm and character of a community that has existed for 145 years. A well-established community with a population of 88,329 that has continued to grow since incorporation on March 21, 1872. San Leandro is proud of the many people and cultures that have contributed to its growth and development.

There are many special features San Leandro has to offer, including:

- Diverse economic base including neighborhood coffeehouses and fine restaurants, large food processing centers, regional shopping opportunities, and cutting-edge technology
- Unique “town” atmosphere and strong sense of community pride
- Distinctive neighborhoods with mature street trees and well-manicured gardens, a variety of architectural styles, special events and clusters of neighborhood-serving shops
- Home to approximately 46,900 jobs – from retail and service to high-tech, manufacturing and health service specialties.

II. BACKGROUND

The City of San Leandro currently maintains a primary commercial banking relationship with one depository institution. The City has determined that a review of the services offered by qualifying institutions is appropriate at this time. It is the City’s preference to maintain all commercial banking services with one financial institution to maximize cash flow and minimize administrative costs. The City of San Leandro seeks proposals from Financial Institutions interested in providing banking services for the City. We encourage financial institutions to submit the most comprehensive proposal possible offering the highest quality of service while providing opportunities for improving the current management of cash flow. The City is also interested in various technological advances that could improve banking, cash management, and customer service capabilities.

This RFP does not cover institutional custody services or corporate trust services.

III. OBJECTIVES AND QUALIFYING REQUIREMENTS

The intent of this RFP is to identify a financially secure federal or state institution that can offer the highest quality of service at the lowest overall cost to the City of San Leandro. The City plans to establish a five-year contract commencing May 2019, with an option to renew for an additional five years. The City desires fixed pricing for the five-year contract period. Prices in subsequent years shall be negotiated based on satisfactory customer service.

A. Qualified Depository

Any financial institution submitting a proposal must be a qualified public depository, as defined by California General Statutes, and must perform its obligation under this proposal in compliance with all applicable federal and state laws and regulations, statutes and policies.

B. Federal Reserve Member

The bank must be a member of the Federal Reserve System. The bank must be a federally or State of California chartered financial institution and in good standing among other comparable banks.

C. Capitalization

Respondents must be adequately capitalized to accommodate the City's cash and investment management needs. This includes, but is not limited to, a minimum \$10 million daylight overdraft facility, subject to credit review by the bank.

IV. SCOPE OF SERVICES

The City of San Leandro is seeking to enter into contract with a bank that has demonstrated its ability in the following areas:

- Bank Profile/Service to Public Agencies (Tabs B and C)
- Demand Deposit Accounts (Tab D)
- Deposit Compensation (Tab E)
- ACH, Wire and Other Transfers (Tab F)
- Deposit Transmittal Process (Tab G)
- Account Reconciliation (Tab H)
- Direct Deposit Relationship-State of California (Tab I)
- Direct Deposit of Payroll and Payroll Taxes (Tabs J and K)
- Overnight Sweep (Tab L)
- Balance & Detail Reporting (Tab M)
- Bankcard Processing (Tab N)
- Electronic Direct Payment Services (Tab O)
- Conversion Plan (Tab P)
- Investment Services (Tab Q)
- Service Enhancements (Tab R)
- Business Continuity Plan (Tab S)
- Banking Services Bid Form (Tab U)
- Standard Bank Fee Schedule for Government/Corporate Clients (Tab V)

V. PROPOSAL PROCESS

The City has made every effort to include sufficient information within this RFP for a financial institution to prepare a responsive and comprehensive proposal. In order to achieve an equitable dissemination of information, a pre-proposal conference call will be held to allow all interested parties to ask questions for the mutual benefit of all involved. A pre-proposal conference call has been scheduled for January 15, 2019 commencing at 2:00 p.m. Please confirm conference call participation via email to juliejenkins@sanleandro.org at least one hour prior to the start time. All representatives of financial institutions interested in submitting a proposal are encouraged to participate.

Proposal Submission: Proposals must be submitted to Julie Jenkins, Purchasing Agent, Finance Department no later than 5:00 p.m. on Friday, February 8, 2019. Late submissions or proposals delivered via fax will not be accepted.

Proposals shall consist of narrative materials (Tabs A-Z) and cost proposals (Tabs U and V), vendor qualifications/experience, and references. An original and four copies of the complete narrative and cost proposals are required. The form of the RFP may be found and downloaded at: [City of San Leandro - Current RFPs/RFQs](#)

All financial institutions are encouraged to be creative and innovative in responding to this RFP. Discuss any creative pricing or payment options the bank can provide. Describe alternate approaches to the requested services where feasible or additional services offered or recommended, which may not be specifically requested but of benefit to the City.

Proposal Format: A proposing financial institution must follow the instructions for preparing the proposal in the prescribed format. Please answer the questions in section tabs (A through Z) using the number sequence shown. Do not include any extraneous or marketing information.

No Proposal: If a service requirement or section of the proposal cannot be met by a proposer, then “No Proposal” should be indicated on the Bid Form (Tab U) and in the relevant tabbed section of the proposal. An alternative equivalent service may be offered.

Contracted Services: If a service is provided by a third party, please indicate this clearly on the Bid Form (Tab U).

Cover Letter: (One page preferred.) The letter should designate the proposing bank, the address of the bank office where the relationship will be domiciled, the address of the local branch, if different, and be signed by an authorized bank officer. No pricing information should be included in the cover letter.

VI. PROPOSAL REQUIREMENTS

Successful proposals shall include:

Tab A - Table of Contents: (Two page maximum) Table of Contents should follow the RFP format.

Tab B - Bank Services to Public Sector: (Three page maximum) Please respond to the following sections:

Bank Overview - General overview of bank, governmental client service philosophy, corporate organization including identification of the government services unit, location of corporate, processing center, and branch localities. Also please provide any relevant information regarding a correspondent bank relationship.

Experience – Describe the bank’s direct experience in servicing public sector clients. Please include: the number of public agency clients, the dollar amount of public funds on deposit, and bank’s knowledge of and adherence to the California Government Code and other applicable laws. Will the bank be able to comply with transaction confirmations and respond

to other requests for data as needed from the City's auditors?

Relationship Management – Identify the size and scope of your public banking unit, bank officers responsible for the City's accounts, what each person's role and responsibilities will be, and the relevant credentials and experience of each person on the relationship management team. Please specify the name and title of who will be designated as the bank's relationship manager for the City. Please describe what sets the bank's government banking unit apart from others. Does the bank provide a toll-free number for Customer Service?

CRA Rating and Other Community Involvement – Provide the bank's CRA rating and describe in detail, specific projects and community involvement activity in Alameda County. Are donations or *in-kind* contributions made to public agencies? If so, please give examples of recent contributions. What types of incentives will your bank offer City employees to open accounts and have their paychecks direct deposited? What provisions will your bank make for employees to cash their checks if they do not have an account with your bank?

Tab C - References: (One page maximum) Please provide three (3) local government references that are of similar size and scope of service utilization as the City. Include the following information for each reference:

- Contact Name & Title
- Name and Address of Government
- Telephone Number
- Number of Years as Customer and Services Provided

Tab D - Demand Deposit Accounts: (Two page maximum) The City currently uses three (3) accounts. The Payroll Account is a Zero Balance Account. All accounts have checks issued.

Please describe in detail the ability of the bank to provide the above deposit services for the accounts named below:

1. City of San Leandro-General Account
2. City of San Leandro-Payroll
3. City of San Leandro-Workers' Compensation Account

Tab E - Deposit Compensation: (Two page maximum) The City compensates for bank services primarily with compensating balances and is charged for any deficiencies based on monthly account analysis.

1. List the bank's Earnings Credit Rate (ECR), and how it is calculated and applied.
2. List the bank's actual ECR for the past 12 months.
3. Please explain, in detail, how and when the FDIC assessment is computed and charged.
4. Please detail exactly which types of items and services can be applied against the City's account analysis in addition to standard bank services, i.e., merchant bankcard processing, armored car

service, bank courier service, etc.

5. What procedure is used to make any adjustments to Account Analysis statements and how long does it take for adjustments to take effect?
6. Please state the negative collected balance charge that the City will pay and, in detail, explain how this charge is computed. Is the rate quoted in this proposal good for the term of the contract? Please provide escalation clauses.

Tab F – ACH, Wire and Other Transfers: (Two page maximum)

Please describe the bank's on-line transfer service capability and what specifically is recommended for the City's use and consideration.

1. What is the funding requirement for ACH payments? Are same-day payments possible? Please include deadlines for same and next day payments.
2. What is the process for initiating wire transfers? Please include deadlines.
3. Describe the financial institution's incoming and outgoing electronic money transfer services. Include safeguards and security measures offered by your service.
4. Please provide a description or sample of the bank's funds transfer agreement. How are authorization levels established for transfers?

Tab G – Deposit Transmittal Process (Two page maximum) The City currently utilizes an armored car service at 6 locations: City Hall (5 days), Marina Community Center (2 days), Main Library (1 day), Senior Community Center (2 days), San Leandro Marina (1 day), and Family Aquatic Center (1 day).

1. What are the cut-off times for deposits at the bank's Processing Center to ensure same day credit? Where is the Processing Center/Cash Vault located?
2. What are the cut-off times for deposits at the bank's local branch to ensure same day credit? Is there additional charge for after banking hours processing fee?
3. What is the required deposit preparation for checks?
4. Please describe the bank's deposit requirements. How should the coin and currency deposits be prepared? Can checks, currency and coin be included in the same deposit or are split deposits required?
5. Please describe in detail the bank's procedures for handling deposit adjustments. What documentation on discrepancies does the bank provide?
6. Please describe the bank's returned item handling and notification procedures. Is an automatic re-clearing option available? How long does it take for returned items to be sent to

the City? Can the bank provide returned item information by the City department that deposited it, i.e., by identification or location number?

7. What is the bank's procedure for ordering currency? Can currency delivery be coordinated with the scheduled armored car service?

Tab H - Account Reconciliation: (Three page maximum) The City currently issues approximately 10,000 Accounts Payable and 1,200 Payroll checks per year. There are also approximately 12,000 ACH Payroll transactions and 1,600 A/P electronic funds transfers per year. The related accounts utilize full Account Reconciliation on-line reporting from the bank for items paid information.

1. Does the bank offer full Account Reconciliation and Positive Pay with data transmission capabilities? If so, please describe the services and what is recommended for the City's consideration.
2. Describe the bank's web-based services as they pertain to stop payments, copies of paid checks, ACH exceptions, and voided checks.
3. Does the bank offer a CD-ROM imaging service? If so, please describe the service and the costs associated with this service.
4. Describe the account reconciliation services offered by the financial institution.
5. What is the bank's policy regarding Daylight Overdrafts (DODs)? Is there a charge for DODs and if so, how is it calculated? Will the bank guarantee that all items drawn on City accounts be paid regardless of the balance in the funding account? What is the charge for covering these items? Please be comprehensive in your response.

Tab I - Direct Deposit Relationship: (One page maximum) The City transacts State of California Local Agency Investment Fund (LAIF) and receives tax apportionments on a regular basis.

1. Is the bank an approved State of California depository?
2. What is the charge per transfer to LAIF? From LAIF?
3. Please describe method the financial institution processes subvention payments from State of California and LAIF transfers.
4. Does the bank have an office in Sacramento that maintains a direct DDA banking relationship with the State Treasurer's Office and the State Controller's Office?

Tab J - Direct Deposit of Payroll: (Two page maximum) Direct Deposit of Payroll is currently in place with more than 90% of the City's employees participating. There are approximately 12,000 ACH Payroll transactions per year. The payroll files are transmitted via web mailbox for the bi-weekly payroll.

1. Please describe the bank's procedure in detail for receiving electronic payroll data.

2. What are the transmission deadlines for Direct Deposit ACH files? When (day and time) does the bank need the file from the City, and when specifically are funds debited from the City's account?
3. Please detail the bank's back-up plans for data transmissions. The City requires immediate notification of any changes or problems and the ability to re-send a file or to delete a file.
4. What screening measures does the bank use to minimize errors on files sent to you i.e., pre-notes, ABA screening, etc.?

Tab K - Payroll Tax Processing: (One page maximum) Please describe services available from the financial institution to accommodate the City's payment and reporting of payroll taxes.

Tab L - Overnight Sweep: (One page maximum, plus prospectus.) The City utilizes an automatic, overnight DDA Sweep with all collected funds in excess of a designated balance swept into an investment fund.

1. Describe the overnight sweep account offered by the financial institution including overnight investment options available to maximize the City's potential earnings.
2. Is the bank's Sweep an End-of-Day or Intra-Day Sweep?
3. What Sweep investments or funds are available for public funds clients? Does the fund meet the California Government Code for allowable investments?
4. What is the size of the Sweep fund(s)? Please provide a prospectus and sample financial statements on the fund.
5. What are the costs associated with Sweep (monthly maintenance, set-up charges, fund expenses, transaction fees, etc.)?
6. Provide historical rates on your Sweep fund(s) for the past 12 months.

Tab M - Balance & Detail Reporting: (Two page maximum, plus sample reports.) The City utilizes web-based daily balance and detail reporting information (prior day detail). The City is interested in other web-based systems that may be available.

1. Please describe the bank's on-line information reporting system including cost of web-based reports. The City may request a demonstration of your on-line system.
2. Can reports be custom-tailored for the end-user?
3. Can the City obtain current day (intra day) information? If so, please describe the service.
4. What are the computer hardware and software specifications for the bank's on-line system?
5. Please provide a sample of prior day and intra day reports that would be the best example of

the system's capabilities. Include the reports in this section.

6. Can the bank provide credit or deposit information by location or identifier number as part of these reports?
7. What is the bank's contingency plan for providing this information in the event of unexpected bank systems problems or natural disasters?
8. What other on-line or Internet based systems are currently available to customers?

Tab N – Bankcard Processing: (Two page maximum) The City currently processes approximately \$1-2M bank card charges. The City currently accepts Visa, MasterCard, and Discover credit card payments for various fees and permits at the following locations (using a third party processor):

- City Hall-Finance Department
- Marina Community Center
- Library
- Library Cafe
- Building and Planning Department

1. Please describe the bank's Bankcard and Point-of-Sale processing capabilities.
2. Please quote a discount rate and all other applicable charges for the credit card processing described above.
3. What are the fees associated with debit card transactions? The City is not currently using this service but would like to receive information at this time.
4. When and how will the City receive funds for each day's transactions? Is settlement by ACH or Fed Wire? Are settlement amounts listed separately on the bank statement or will they appear as one lump sum? Will the bank break out settlement amounts by merchant location?
5. Is the bankcard relationship managed by a separate unit of the bank, or by the Account Relationship Manager? Please briefly describe the structure of this area.

Tab O – Electronic Direct Payment Services: (Two page maximum)

1. Please thoroughly describe the bank's electronic bill payment, EFT and ACH services. Does the bank offer both ACH debit and credit programs as part of this service?
2. What hardware, software, and special programming are required for the implementation of an ACH credit program for payments to City vendors?
3. Please detail all costs associated with ACH for a vendor payment program.
4. Please detail all costs associated with your automatic bill payment program.
5. Please detail all costs and processes for auto draft (automatic payment deductions).

Tab P – Conversion Plan: (Two page maximum)

1. Describe the overall plan your financial institution would coordinate to ensure a smooth transition from current provider.
2. Describe the on-site training to the City’s staff for the operation and use of the financial institution’s services and automated systems for areas of service.
3. Provide a time line schedule and applicable charges for the conversion plan.

Tab Q – Investment Services: (Two page maximum) Describe investment services offered by the financial institution; exclude duplicate description of overnight Sweep Account capabilities in this section.

Tab R – Service Enhancements. (Two page maximum) Based on the information provided in the RFP and your bank’s knowledge of the public sector, please describe any services or technological enhancements, not previously mentioned, that may be considered for further improving the effectiveness of the City’s treasury management operations.

Tab S – Business Continuity Plan: (Two page maximum) The City requires assurance of ability to provide financial services in the event of a major emergency and during the disaster recovery period.

1. Please describe in detail, the bank’s compliance with state and federal regulations pertaining to this area.
2. Please describe testing of core service applications and system that assure information backup, anti-intrusion and other privacy requirements.
3. Describe operational diversification and geographic dispersal of service centers.

Tab T – Proposer’s Insurance Certificates: Provide a list of insurance carried and amounts covered. Indicate insurance underwriter or if self-insured.

The selected financial institution must within (20) working days of award of contract, provide and maintain in force at all times during the term of the services contemplated, Certificates of Insurance providing coverage as specified herein for Workers’ Compensation, Commercial General Liability, Automotive Liability, and Error and Omissions Liability or Professional Liability in amounts consistent with the services provided and as determined jointly by the City and the Bank. Such policies shall be issued by companies admitted in the State of California.

Tab U - Banking Services Bid Form- Please complete per form shown in Appendix. In addition to submitting with proposal responses, this form **must also** be submitted in the Excel format. The file is available by request from Julie Jenkins, Finance Department, at juliejenkins@sanleandro.org. It is to be returned via electronic storage media with the proposal package.

Tab V - Standard Bank Fee Schedule for Government/Corporate Clients- Please submit with

Proposal responses.

Tab W - Please submit with Proposal responses:

- 1) *Sample Account Analysis Statement and User's Guide*
- 2) *Sample Account Reconciliation Reports*
- 3) *Account Statements and Positive Pay Report*

Tab X - *Relevant Contract, Cash Management Agreements and Statements*- Please submit with Proposal responses.

- 1) *Sample Banking Services Contract*
- 2) *Sample Funds Transfer Agreement*
- 3) *Sample Merchant Services Statement*
- 4) *Samples-Other*

Tab Y - *Bank Credit and CRA Ratings*- Please submit with Proposal responses.

Tab Z - *Most Current Annual Report*- Please provide an electronic link to your most current annual report with Proposal.

Cost Proposals:

Please note that cost proposals are to be provided per **Tabs U and V** as noted above.

Non-Collusion Affidavit

The Proposer declares, by signing and submitting a proposal, that the proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the proposal is genuine and not collusive or sham; that the Proposer has not directly or indirectly induced or solicited any other Proposer to put in a false or sham proposal, and has not directly or indirectly colluded, conspired, connived, or agreed with any Proposer or anyone else to put in a sham proposal, or that anyone shall refrain from proposing; that the Proposer has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the proposal price of the Proposer or any other Proposer, or to fix any overhead, profit, or cost element of the proposal price, or of that of any other Proposer, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the proposal are true; and, further, that the Proposer has not, directly or indirectly, submitted his or her proposal price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, proposal depository, or to any member or agent thereof to effectuate a collusive or sham proposal.

VII. SUBMITTAL REQUIREMENTS

Proposers shall submit all items as stated in **Section VI. - PROPOSAL REQUIREMENTS**. Proposer is required to indicate the *Designated Contact* in the proposal package. Include the designated contact individual's name, address, phone number(s) and email address.

One original and four copies of the proposals shall be submitted, printed double-sided on recycled-content paper along with an electronic version in Adobe PDF format or similar open source file format. The original proposal must be clearly marked and contain original signatures and must be easily reproducible on a standard copying machine. The proposal shall be signed by an individual(s) authorized to execute legal documents on behalf of the Proposer.

Proposals shall be received by the City of San Leandro Purchasing Office no later than **5:00 p.m. on Friday, February 8, 2019**. Late proposals will not be considered under any circumstance. Mail or deliver proposals to:

City of San Leandro
Julie Jenkins, Purchasing Agent
Finance Department
835 E. 14th Street
San Leandro, CA 94577
(510) 577-3472 Voice

Failure to provide all required submittals in completed form and/or a clearly marked original with original signatures may result in a proposal being found non-responsive and given no consideration. Proposals must be neat, complete, and fully address all information specified in **Section VI**.

For information concerning RFP questions, procedures and regulations (i.e., submission deadline, forms required, etc.) interested parties must contact the City's Purchasing Agent. All questions shall be submitted via email.

CITY OF SAN LEANDRO

Julie Jenkins
Purchasing Agent
Email: juliejenkins@sanleandro.org

VIII. ESTIMATED SCHEDULE

RFP Issue Date	12/14/18
Pre-proposal Conference Call	1/15/19
Proposal Submittal Due Date	2/8/19
Selection and Notification (Tentative)	3/15/19
Award of Contract (Tentative)	5/15/19

IX. EVALUATION OF PROPOSALS

Proposals must fully address the evaluation factors, contain complete technical submittals, references and data to verify qualifications and experience and include a statement that the City contract can be executed, listing any exceptions. Proposals without sufficient submittal data to provide a complete evaluation will be considered non-responsive.

All proposals will be reviewed for compliance with specifications including documented capability to perform the prescribed work in a satisfactory manner. Proposals, which appear to be compliant, will be evaluated in accordance with the following:

- Ability to provide efficient and user-friendly web-based products and services (5%)
- Ability to support products and provide training on site (5%)
- Reliability, experience, and quality of customer service (5%)
- Overall cost (45%)
- Experience in providing services to the public sector, as well as dedicated resources and personnel (10%)
- Corporate consistency with City goals and policies, including a commitment to environmental sustainability (15%)
- Community involvement and related community Reinvestment Act contributions (5%)
- Financial strength and capitalization (10%)

The City reserves the unilateral right to amend this RFP in writing at any time. The City also reserves the right to cancel or reissue the RFP at its sole discretion. Additionally, the City may seek clarification or additional information from Proposers. All Proposers shall verify if any addendum for this project has been issued by the City and shall respond to the final written RFP and any exhibits, attachments and amendments. It is the Proposer's responsibility to ensure that all requirements of contract addendum are included in their submittal. This RFP does not commit the City of San Leandro to sign an agreement, award a contract, or to pay any costs incurred in the preparation of a response to this RFP. All documents, conversations, correspondence, etc. with the City are subject to the laws and regulations that govern the City. All Proposals submitted in response to this RFP become the property of the City and public records, and as such may be subject to public review.

The City reserves the right to reject any or all proposals and the right to waive minor irregularities in any proposals. Waiver of one irregularity does not constitute waiver of any other irregularities.

Because this proposal is negotiable, all pricing data will remain confidential until after award is made, and there will be no public opening and reading of proposals.

Appendix Tab U – Banking Services Bid Form

Please complete all items on this attachment. (1) If your financial institution does not or cannot provide a specific requested service, please indicate “no proposal” and if appropriate recommend an alternate service and include as a specified attachment. (2) If the service is contracted to a third- party, please mark this clearly.

In addition to submitting proposal responses, this form **must also** be submitted in the Excel format. It is to be returned via electronic storage media with the proposal package.

City of San Leandro - Banking Services Bid Form (Mark Item Clearly if "No Proposal" or Contracted to Third Party)					
Account Services	Estimated Monthly Average	Standard Fee per Unit	Average Fee Per Unit	Total Monthly Cost	Total Annual Cost
General Account Services					
FDIC Assessment	600				
Account Maintenance	4				
Zero Balance Account -Master Maintenance	1				
Zero Balance Account - Subsidiary Maintenance	1				
Debit Posted	45				
Credits Posted	93				
Depository Services					
Branch Deposit	2				
Vault Deposit	128				
Vault Deposit - Extended Hours	29				
Vault Currency/Coin Deposited per \$100	770				
Vault Coin Processing Fee					
Vault Coin Deposit - Non Standard Bag	4				
Vault Coin Deposit - Standard Bag					
Checks Deposited	2400				
Returns - Chargebacks	10				
Return Notification	10				
Returns-Reclear	1				
Deposit Correction - Cash	3				
Courier / Armored Car Services	4				
Change Order Vault	15				

City of San Leandro - Banking Services Bid Form
(Mark Item Clearly if "No Proposal" or Contracted to Third Party)

Account Services	Estimated Monthly Average	Standard Fee per Unit	Average Fee Per Unit	Total Monthly Cost	Total Annual Cost
Check Disbursement					
Checks Paid - Not Truncated	145				
Checks Paid - Truncated	1025				
Stop Pay Automated <= 12 months	3				
Stop Pay Automated >= 12 months	2				
Stop Pay Manual	1				
NSF Items / Overdrafts					
Image Retrieval					
Photo Copy Request	1				
Online Image Retrieval					
Check Printing/Supplies					
CD ROM Maintenance	1				
CD ROM Per Image					
CD ROM Per Disk					
Disbursement/Reconciliation Services					
Account Reconciliation Monthly Maintenance	4				
Account Reconciliation Monthly Maintenance per item	1021				
Account Reconciliation Transmission Output File	1				
ACH Services					
ACH Monthly Maintenance	5				
Consumer Credits - On Us	234				
Consumer Credits - Off Us	1091				
ACH Debit Received Item	13				
ACH Credit Received Item	10				
ACH Return Item					
ACH Input Transmission	4				
ACH Notification of Change	1				
ACH Optional Reports - Electronic	4				
ACH Standard Reports - Electronic	1				

City of San Leandro - Banking Services Bid Form
(Mark Item Clearly if "No Proposal" or Contracted to Third Party)

Account Services	Estimated Monthly Average	Standard Fee per Unit	Average Fee Per Unit	Total Monthly Cost	Total Annual Cost
Wire and Other Funds Transfers					
Outgoing Domestic Wire - Electronic	2				
Incoming Domestic Wire	1				
Wire Advice Via Mail	1				
Bank Maintained Template Storage	17				
Customer Maintained Template Storage	21				
Wire Maintenance Fee	1				
Direct Account Transfer	4				
Information Services					
Previous Day Maintenance	1				
Previous Day Per Account Fee	4				
Previous Day Per Item Fee	1515				
Current Day Per Items Fee					
Current Day Per Account					
Investment Sweep Account					
Sweep Report Account - Per Account	1				
Investment Sweep Charge - Per Account					

Attachment A

Client Analysis Statement

Relationship Summary



October 2018

• Page 1 of 30

CITY OF SAN LEANDRO
 835 E 14TH ST
 ATTN FINANCE DIRECTOR
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Analysis Summary

Average Positive Collected Balance	.....	\$	145,040.28
Investable Balance Available for Services	.....	=	145,040.28
Earnings Allowance	..... @ 0.40 %	\$	49.27
Current Month Analyzed Charges	.....	-	4,702.90
Current Month Position	.....	=	(4,653.63)
Net Shortfall Due	.....	\$	4,653.63
Total Amount Due	.....	\$	4,653.63

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,944.28
Balance required to cover all analyzed charges:	\$	13,843,215

THIS IS A REVISED STATEMENT.
TOTAL AMOUNT DUE MAY HAVE CHANGED. ACCOUNT WILL BE ADJUSTED
ACCORDINGLY.

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
*	City Of San Leandro General Account	189,170	0			784.01
	City Of San Leandro Payroll	0	0			217.21
	City Of San Leandro	0	0			33.00
	City Of San Leandro	145,040	145,040			152.50
	City Of San Leandro	0	0			8.30
	City Of San Leandro General Account	0	0			4.00
	City Of San Leandro General Account	0	0			26.28
	City Of San Leandro General Account	0	0			4.00
	City Of San Leandro General Account	0	0			4.00
	City Of San Leandro General Account	0	0			13.80
	City Of San Leandro General Account	0	0			2,898.10

*Indicates billing account

Client Analysis Statement - Relationship Summary



October 2018

• Page 2 of 30

City Of San Leandro

Balance Summary (continued)

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro General Account	0	0			35.33
	City Of San Leandro General Account	0	0			39.96
	City Of San Leandro General Account	0	0			9.07
	City Of San Leandro General Account	0	0			185.60
	City Of San Leandro General Account	0	0			240.95
	City Of San Leandro General Account	0	0			4.00
	City Of San Leandro General Account	0	0			5.20
	City Of San Leandro General Account	0	0			37.59

*Indicates billing account

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
IAMTH	00 0230	Recoupment Monthly	0.12750	334.21	42.61
		Balance & Compensation Information			42.61
15007	01 0101	Desktop Deposit-Deposit Credited	0.40000	6.00	2.40
DS585	01 0021	Subaccount Maintenance	4.00000	15.00	60.00
22051	01 0000	Acct Maintenance	8.00000	4.00	32.00
DS001	01 0021	Zero Balance Monthly Base	5.00000	1.00	5.00
CK021	01 0100	Debits Posted	0.05000	74.00	3.70
CK049	01 0310	DDA Statement - Paper	5.00000	1.00	5.00
		General Account Services			108.10
08052	10 0006	Branch Deposit	0.45000	1.00	0.45
08132	10 0100	Cash Vault Monthly Base	0.00000	8.00	0.00
08160	10 0501	Cash Vault Deposit Adjustment	5.50000	1.00	5.50
08182	10 0141	Cash Vault Cash Orders-CEO	3.50000	2.00	7.00
08290	10 0199	Cash Vault Currency/Coin Deposited	0.00125	41,390.00	51.75
08400	10 0148	Cash Vault Currency Furn-Nonstd	0.00160	500.00	0.80
08416	10 0199	Cash Vault Currency Furnished	0.00130	100.00	0.13
08504	10 0520	Cash Vault Adj Advice - Us Mail	1.50000	8.00	12.00
22723	10 001A	Branch Deposit Post Verify	1.25000	9.00	11.25
001	10 0220	Deposited Checks - On Us	0.45000	185.00	83.25
002	10 0225	Deposited Check	0.07000	606.00	42.42
701	10 0220	Desktop Deposit-Deposited Item Onus	0.05000	2.00	0.10
706	10 0224	Desktop Deposit-Deposited Item	0.09000	5.00	0.45
CK161	10 0006	Cash Deposited IN WF Branch	0.00150	1,919,112.00	2,878.67
08172	10 0501	Adj For Cash Deposited IN WF Branch	8.00000	7.00	56.00
08173	10 0100	CV Cash Only OR Check Only Deposit	0.45000	70.00	31.50
08174	10 0100	Cash Vault Deposit Cash And Check	0.45000	73.00	32.85

Client Analysis Statement - Relationship Summary



October 2018

• Page 3 of 30

City Of San Leandro

Service Detail (continued)

Svc Code	AFP Code	Service Description	Unit Price	Volume	Service Charges
CK771	10 0010	Loose Coin Deposited IN Branch	6.00000	23.00	138.00
CK061	10 0400	Return Item - Chargeback	1.00000	2.00	2.00
CK075	10 0402	Return Item Redeposited	1.00000	2.00	2.00
Depository Services					3,356.12
22222	15 0810	Printing & Supplies-Vendor	0.01000	8,091.00	80.91
MD091	15 0240	Pymt Auth Max Check Mthly Base	20.00000	1.00	20.00
12505	15 0222	Positive Pay Exception Checks Retnd	5.00000	1.00	5.00
12670	15 0410	Stop Payment - Online	4.00000	3.00	12.00
12681	15 0030	Positive Pay Only Monthly Base	35.00000	1.00	35.00
12682	15 0120	Positive Pay Only - Item	0.08000	157.00	12.56
12812	15 1352	CEO Image View < 90 Days - Item	1.50000	4.00	6.00
12815	15 1352	CEO Image View > 90 Days - Item	5.00000	2.00	10.00
12816	15 1352	Desktop Deposit Images Retrieved	0.50000	2.00	1.00
12900	15 1358	Positive Pay Monthly Base - Basic	35.00000	1.00	35.00
12903	15 0310	Positive Pay Exceptions - Item	1.00000	1.00	1.00
12908	15 0310	POS Pay Checks With No Issue Record	0.50000	1.00	0.50
22225	15 0240	Check Cashing Threshold MO Base	0.00000	1.00	0.00
22235	15 0240	OTC Debit Block Monthly Base	0.00000	1.00	0.00
22202	15 0100	DDA Checks Paid	0.06500	891.00	57.92
22810	15 0500	WF Chk Cashed For Nonacct Holder	0.00000	6.00	0.00
22030	15 0412	Stop Payment - Auto Renewal	2.00000	10.00	20.00
Paper Disbursement Services					296.89
12061	20 0020	ARP Monthly Base - Partial	20.00000	2.00	40.00
12379	20 0201	ARP Part Positive Pay Issue - Item	0.01500	667.00	10.01
12430	20 0301	ARP Output - Transmission	5.00000	2.00	10.00
12604	20 0306	ARP Optional Reports	6.00000	2.00	12.00
12687	20 9999	ARP Aged Issue Records On File-Item	0.00600	9,711.00	58.27
12694	20 0100	Outgoing Transmission - Per Item	0.00000	558.00	0.00
34350	20 0306	CEO ARP Stmt & Rpts Monthly Base	0.00000	2.00	0.00
DS322	20 0120	ARP Partial Reconciliation - Item	0.04000	722.00	28.88
Paper Disbursement Recon Services					159.16
CK018	25 0201	Electronic Credits Posted	0.10000	301.00	30.10
34340	25 0400	ACH CEO Return Subscription-Account	25.00000	2.00	50.00
ES280	25 0000	ACH Monthly Base	20.00000	2.00	40.00
ES211	25 0102	ACH One Day Item	0.06000	1,248.00	74.88
ES344	25 0202	ACH Received Item	0.10000	75.00	7.50
ES801	25 0501	ACH Transmission Charge	5.00000	4.00	20.00
34333	25 1050	ACH CEO Fraud Filter Review MO Base	5.00000	1.00	5.00
34334	25 1050	ACH CEO Fraud Filter Stop Mthlybase	5.00000	2.00	10.00
34338	25 1052	ACH CEO Fraud Filter Stop - Item	1.00000	1.00	1.00
General ACH Services					238.48
ES030	35 0300	Wire IN - Domestic	6.00000	1.00	6.00
ES139	35 0100	Wire Out Domestic - CEO	6.00000	6.00	36.00
Wire & Other Funds Transfer Service					42.00
15003	40 0231	Desktop Deposit Report Per Item	0.15000	2.00	0.30
15017	40 0003	Desktop Deposit Monthly Base	30.00000	2.00	60.00
27707	40 0340	CEO Search	0.50000	27.00	13.50
34100	40 0052	CEO Prev Day Reporting Maintenance	20.00000	3.00	60.00

Client Analysis Statement - Relationship Summary



October 2018

• Page 4 of 30

City Of San Leandro

Service Detail (continued)

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
34115	40 0272	CEO Prev Day Reporting Items Loaded	0.05000	1,409.00	70.45
34120	40 0055	CEO Intraday Reporting Maintenance	60.00000	1.00	60.00
34121	40 0274	CEO Intraday Reporting Items Rptd	0.30000	165.00	49.50
34123	40 022Z	CEO Event Messaging Service - Email	0.50000	88.00	44.00
34250	40 0800	Info Reporting History Storage 30	0.00000	1,720.00	0.00
34251	40 0800	Info Reporting History Storage 60	0.01500	382.00	5.73
34420	40 0051	ARP Stmts & Rpts (Csv/Excel) Base	30.00000	2.00	60.00
34421	40 0272	ARP Stmts & Rpts (Csv/Excel) / Item	0.03000	1,202.00	36.06
Information Services					459.54
CS030	45 0020	Sweep Stagecoach Invest Mthly Base	0.00000	1.00	0.00
CS031	45 0403	Sweep Stagecoach Invest Electronic	0.00000	23.00	0.00
Investment/Custody Services					0.00
Total Analyzed Charges					4,702.90
* Total Fee Based Charges					0.00
Total Service Charges					4,702.90

Trend Analysis

<i>Month</i>	<i>Average Ledger Balance</i>	<i>Average Positive Collected Balance</i>	<i>Investable Balance Available for Services</i>	<i>Earnings Credit Rate</i>
MAY 2018	418,101	180,177	180,177	0.10%
JUN 2018	302,734	100,925	100,925	0.10%
JUL 2018	320,498	103,983	103,983	0.40%
AUG 2018	352,915	199,727	199,727	0.40%
SEP 2018	393,995	208,160	208,160	0.40%
OCT 2018	334,210	145,040	145,040	0.40%
Average	353,742	156,335	156,335	

<i>Month</i>	<i>Earnings Allowance</i>	<i>Fee-Based Charges</i>	<i>Analyzed Charges</i>	<i>Monthly Position</i>
MAY 2018	15	0	2,120	(2,105)
JUN 2018	8	0	2,072	(2,064)
JUL 2018	35	0	2,059	(2,023)
AUG 2018	68	0	1,991	(1,923)
SEP 2018	68	0	1,745	(1,676)
OCT 2018	49	0	4,703	(4,654)

Note: Customer must examine this statement and report to Bank any claim for credit or refund within 60 days after Bank makes the statement available. If Bank does not receive notice of error or discrepancy within this time frame, items on the statement will be deemed to be correct.

Client Analysis Statement

Account Summary •

October 2018

• Page 5 of 30



Account number:

CITY OF SAN LEANDRO GENERAL ACCOUNT
 SAN LEANDRO SENIOR COMMUNITY CENTER
 835 E 14TH ST
 SAN LEANDRO CA 94577-3782

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	37.59

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro General Account	0	0			37.59

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	110,648

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
DS585	01 0021	Subaccount Maintenance	4.00000	1.00	4.00
General Account Services					4.00
08132	10 0100	Cash Vault Monthly Base	0.00000	1.00	0.00
08290	10 0199	Cash Vault Currency/Coin Deposited	0.00125	13,917.00	17.40
001	10 0220	Deposited Checks - On Us	0.45000	11.00	4.95
002	10 0225	Deposited Check	0.07000	32.00	2.24
08173	10 0100	CV Cash Only OR Check Only Deposit	0.45000	1.00	0.45
08174	10 0100	Cash Vault Deposit Cash And Check	0.45000	19.00	8.55
Depository Services					33.59
Total Analyzed Charges					37.59
*Total Fee Based Charges					0.00
Total Service Charges					37.59

Client Analysis Statement

Account Summary •

October 2018

• Page 6 of 30



Account number:

CITY OF SAN LEANDRO GENERAL ACCOUNT
 BUSINESS LICENSE INTERNET PAYMENTS
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	5.20

Balance Summary

Account Number	Account Name	Average Ledger	Average Collected	Average Daily Negative Collected	Neg Coll Use of Fund Rate	Service Charge
	City Of San Leandro General Account	0	0			5.20

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	15,306

Service Detail

Svc Code	AFP Code	Service Description	Unit Price	Volume	Service Charges
DS585	01 0021	Subaccount Maintenance	4.00000	1.00	4.00
General Account Services					4.00
CK018	25 0201	Electronic Credits Posted	0.10000	12.00	1.20
General ACH Services					1.20
Total Analyzed Charges					5.20
* Total Fee Based Charges					0.00
Total Service Charges					5.20

Client Analysis Statement

Account Summary •

October 2018

• Page 7 of 30



Account number:

CITY OF SAN LEANDRO GENERAL ACCOUNT
 CITY OF SAN LEANDRO FIRE DEPARTMENT
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	4.00

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro General Account	0	0			4.00

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	11,774

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
DS585	01 0021	Subaccount Maintenance	4.00000	1.00	4.00
General Account Services					4.00
Total Analyzed Charges					4.00
*Total Fee Based Charges					0.00
Total Service Charges					4.00

Client Analysis Statement

Account Summary •

October 2018

• Page 8 of 30



Account number:

CITY OF SAN LEANDRO GENERAL ACCOUNT
 CITY OF SAN LEANDRO PARKING
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	240.95

Balance Summary

Account Number	Account Name	Average Ledger	Average Collected	Average Daily Negative Collected	Neg Coll Use of Fund Rate	Service Charge
	City Of San Leandro General Account	0	0			240.95

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	709,248

Service Detail

Svc Code	AFP Code	Service Description	Unit Price	Volume	Service Charges
DS585	01 0021	Subaccount Maintenance	4.00000	1.00	4.00
General Account Services					4.00
08504	10 0520	Cash Vault Adj Advice - Us Mail	1.50000	7.00	10.50
22723	10 001A	Branch Deposit Post Verify	1.25000	9.00	11.25
CK161	10 0006	Cash Deposited IN WF Branch	0.00150	14,000.00	21.00
08172	10 0501	Adj For Cash Deposited IN WF Branch	8.00000	7.00	56.00
CK771	10 0010	Loose Coin Deposited IN Branch	6.00000	23.00	138.00
Depository Services					236.75
CK018	25 0201	Electronic Credits Posted	0.10000	1.00	0.10
ES344	25 0202	ACH Received Item	0.10000	1.00	0.10
General ACH Services					0.20
Total Analyzed Charges					240.95
* Total Fee Based Charges					0.00
Total Service Charges					240.95

Client Analysis Statement

Account Summary •

October 2018

• Page 9 of 30



Account number:

CITY OF SAN LEANDRO GENERAL ACCOUNT
 CITY OF SAN LEANDRO FINANCE
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	185.60

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro General Account	0	0			185.60

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	546,323

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
DS585	01 0021	Subaccount Maintenance	4.00000	1.00	4.00
CK021	01 0100	Debits Posted	0.05000	3.00	0.15
General Account Services					4.15
08132	10 0100	Cash Vault Monthly Base	0.00000	1.00	0.00
08182	10 0141	Cash Vault Cash Orders-CEO	3.50000	2.00	7.00
08290	10 0199	Cash Vault Currency/Coin Deposited	0.00125	2,631.00	3.29
08400	10 0148	Cash Vault Currency Furn-Nonstd	0.00160	500.00	0.80
08416	10 0199	Cash Vault Currency Furnished	0.00130	100.00	0.13
001	10 0220	Deposited Checks - On Us	0.45000	103.00	46.35
002	10 0225	Deposited Check	0.07000	421.00	29.47
08173	10 0100	CV Cash Only OR Check Only Deposit	0.45000	9.00	4.05
08174	10 0100	Cash Vault Deposit Cash And Check	0.45000	11.00	4.95
CK061	10 0400	Return Item - Chargeback	1.00000	1.00	1.00
CK075	10 0402	Return Item Redeposited	1.00000	2.00	2.00
Depository Services					99.04
22222	15 0810	Printing & Supplies-Vendor	0.01000	8,091.00	80.91

Client Analysis Statement - Account Summary



Account number: City Of San • October 2018 • Page 10 of 30

Leandro General Account

Service Detail (continued)

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
12812	15 1352	CEO Image View < 90 Days - Item	1.50000	1.00	1.50
Paper Disbursement Services					82.41
Total Analyzed Charges					185.60
* Total Fee Based Charges					0.00
Total Service Charges					185.60

Client Analysis Statement

Account Summary •

October 2018

• Page 11 of 30



Account number:

CITY OF SAN LEANDRO GENERAL ACCOUNT
 CITY OF SAN LEANDRO MARINA
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	9.07

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro General Account	0	0			9.07

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	26,698

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
DS585	01 0021	Subaccount Maintenance	4.00000	1.00	4.00
General Account Services					4.00
08132	10 0100	Cash Vault Monthly Base	0.00000	1.00	0.00
08290	10 0199	Cash Vault Currency/Coin Deposited	0.00125	455.00	0.57
001	10 0220	Deposited Checks - On Us	0.45000	6.00	2.70
08173	10 0100	CV Cash Only OR Check Only Deposit	0.45000	1.00	0.45
08174	10 0100	Cash Vault Deposit Cash And Check	0.45000	3.00	1.35
Depository Services					5.07
Total Analyzed Charges					9.07
* Total Fee Based Charges					0.00
Total Service Charges					9.07

Client Analysis Statement

Account Summary •

October 2018

• Page 12 of 30



Account number:

CITY OF SAN LEANDRO GENERAL ACCOUNT
 CITY OF SAN LEANDRO BUILDING
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	39.96

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro General Account	0	0			39.96

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	117,624

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
DS585	01 0021	Subaccount Maintenance	4.00000	1.00	4.00
CK021	01 0100	Debits Posted	0.05000	1.00	0.05
General Account Services					4.05
08132	10 0100	Cash Vault Monthly Base	0.00000	1.00	0.00
08290	10 0199	Cash Vault Currency/Coin Deposited	0.00125	1,880.00	2.35
001	10 0220	Deposited Checks - On Us	0.45000	39.00	17.55
002	10 0225	Deposited Check	0.07000	78.00	5.46
08173	10 0100	CV Cash Only OR Check Only Deposit	0.45000	16.00	7.20
08174	10 0100	Cash Vault Deposit Cash And Check	0.45000	3.00	1.35
CK061	10 0400	Return Item - Chargeback	1.00000	1.00	1.00
Depository Services					34.91

Client Analysis Statement - Account Summary



Account number: City Of San • October 2018 • Page 13 of 30

Leandro General Account

Service Detail (continued)

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
27707	40 0340	CEO Search	0.50000	2.00	1.00
Information Services					1.00
Total Analyzed Charges					39.96
* Total Fee Based Charges					0.00
Total Service Charges					39.96

Client Analysis Statement

Account Summary •

October 2018

• Page 14 of 30



Account number:

CITY OF SAN LEANDRO GENERAL ACCOUNT
 CITY OF SAN LEANDRO LIBRARY
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	35.33

Balance Summary

Account Number	Account Name	Average Ledger	Average Collected	Average Daily Negative Collected	Neg Coll Use of Fund Rate	Service Charge
	City Of San Leandro General Account	0	0			35.33

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	103,996

Service Detail

Svc Code	AFP Code	Service Description	Unit Price	Volume	Service Charges
DS585	01 0021	Subaccount Maintenance	4.00000	1.00	4.00
General Account Services					4.00
08132	10 0100	Cash Vault Monthly Base	0.00000	1.00	0.00
08290	10 0199	Cash Vault Currency/Coin Deposited	0.00125	11,035.00	13.79
001	10 0220	Deposited Checks - On Us	0.45000	2.00	0.90
002	10 0225	Deposited Check	0.07000	12.00	0.84
08173	10 0100	CV Cash Only OR Check Only Deposit	0.45000	8.00	3.60
08174	10 0100	Cash Vault Deposit Cash And Check	0.45000	2.00	0.90
Depository Services					20.03
CK018	25 0201	Electronic Credits Posted	0.10000	63.00	6.30
ES344	25 0202	ACH Received Item	0.10000	30.00	3.00
34338	25 1052	ACH CEO Fraud Filter Stop - Item	1.00000	1.00	1.00
General ACH Services					10.30
27707	40 0340	CEO Search	0.50000	1.00	0.50

Client Analysis Statement - Account Summary



Account number: City Of San

• October 2018

• Page 15 of 30

Leandro General Account

Service Detail (continued)

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
34123	40 022Z	CEO Event Messaging Service - Email	0.50000	1.00	0.50
Information Services					1.00
Total Analyzed Charges					35.33
*Total Fee Based Charges					0.00
Total Service Charges					35.33

Client Analysis Statement

Account Summary •

October 2018

• Page 16 of 30



Account number:

CITY OF SAN LEANDRO GENERAL ACCOUNT
 CITY OF SAN LEANDRO POLICE DEPARTMENT
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	2,898.10

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro General Account	0	0			2,898.10

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	8,530,698

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
DS585	01 0021	Subaccount Maintenance	4.00000	1.00	4.00
General Account Services					4.00
08052	10 0006	Branch Deposit	0.45000	1.00	0.45
08132	10 0100	Cash Vault Monthly Base	0.00000	1.00	0.00
08160	10 0501	Cash Vault Deposit Adjustment	5.50000	1.00	5.50
08290	10 0199	Cash Vault Currency/Coin Deposited	0.00125	4,632.00	5.79
08504	10 0520	Cash Vault Adj Advice - Us Mail	1.50000	1.00	1.50
001	10 0220	Deposited Checks - On Us	0.45000	16.00	7.20
002	10 0225	Deposited Check	0.07000	42.00	2.94
CK161	10 0006	Cash Deposited IN WF Branch	0.00150	1,905,112.00	2,857.67
08173	10 0100	CV Cash Only OR Check Only Deposit	0.45000	10.00	4.50

Client Analysis Statement - Account Summary



Account number:

• October 2018

• Page 17 of 30

City Of San Leandro General Account

Service Detail (continued)

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
08174	10 0100	Cash Vault Deposit Cash And Check	0.45000	19.00	8.55
Depository Services					2,894.10
Total Analyzed Charges					2,898.10
* Total Fee Based Charges					0.00
Total Service Charges					2,898.10

Client Analysis Statement

Account Summary •

October 2018

• Page 18 of 30



Account number:

CITY OF SAN LEANDRO GENERAL ACCOUNT
 CITY OF SAN LEANDRO AQUATIC CENTER
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	13.80

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro General Account	0	0			13.80

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	40,621

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
DS585	01 0021	Subaccount Maintenance	4.00000	1.00	4.00
General Account Services					4.00
08132	10 0100	Cash Vault Monthly Base	0.00000	1.00	0.00
08290	10 0199	Cash Vault Currency/Coin Deposited	0.00125	772.00	0.97
002	10 0225	Deposited Check	0.07000	4.00	0.28
08173	10 0100	CV Cash Only OR Check Only Deposit	0.45000	15.00	6.75
08174	10 0100	Cash Vault Deposit Cash And Check	0.45000	4.00	1.80
Depository Services					9.80
Total Analyzed Charges					13.80
* Total Fee Based Charges					0.00
Total Service Charges					13.80

Client Analysis Statement

Account Summary •

October 2018

• Page 19 of 30



Account number:

CITY OF SAN LEANDRO GENERAL ACCOUNT
 CITY OF SAN LEANDRO FARRELLY POOL
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	4.00

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro General Account	0	0			4.00

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	11,774

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
DS585	01 0021	Subaccount Maintenance	4.00000	1.00	4.00
General Account Services					4.00
Total Analyzed Charges					4.00
*Total Fee Based Charges					0.00
Total Service Charges					4.00

Client Analysis Statement

Account Summary •

October 2018

• Page 20 of 30



Account number:

CITY OF SAN LEANDRO GENERAL ACCOUNT
 CITY OF SAN LEANDRO SOUTH OFFICE
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	4.00

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro General Account	0	0			4.00

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	11,774

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
DS585	01 0021	Subaccount Maintenance	4.00000	1.00	4.00
General Account Services					4.00
Total Analyzed Charges					4.00
*Total Fee Based Charges					0.00
Total Service Charges					4.00

Client Analysis Statement

Account Summary •

October 2018

• Page 21 of 30



Account number:

CITY OF SAN LEANDRO GENERAL ACCOUNT
 CITY OF SAN LEANDRO MARINA COMNTY CENTER
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	26.28

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro General Account	0	0			26.28

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	77,356

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
DS585	01 0021	Subaccount Maintenance	4.00000	1.00	4.00
General Account Services					4.00
08132	10 0100	Cash Vault Monthly Base	0.00000	1.00	0.00
08290	10 0199	Cash Vault Currency/Coin Deposited	0.00125	6,068.00	7.59
001	10 0220	Deposited Checks - On Us	0.45000	8.00	3.60
002	10 0225	Deposited Check	0.07000	17.00	1.19
08173	10 0100	CV Cash Only OR Check Only Deposit	0.45000	10.00	4.50
08174	10 0100	Cash Vault Deposit Cash And Check	0.45000	12.00	5.40
Depository Services					22.28
Total Analyzed Charges					26.28
* Total Fee Based Charges					0.00
Total Service Charges					26.28

Client Analysis Statement

Account Summary •

October 2018

• Page 22 of 30



Account number:

CITY OF SAN LEANDRO GENERAL ACCOUNT
 CITY OF SAN LEANDRO BOYS AND GIRLS CLUB
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	4.00

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro General Account	0	0			4.00

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	11,774

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
DS585	01 0021	Subaccount Maintenance	4.00000	1.00	4.00
General Account Services					4.00
Total Analyzed Charges					4.00
*Total Fee Based Charges					0.00
Total Service Charges					4.00

Client Analysis Statement

Account Summary •

October 2018

• Page 23 of 30



Account number:

CITY OF SAN LEANDRO
 GARAGE
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	8.30

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro	0	0			8.30

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	24,431

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
DS585	01 0021	Subaccount Maintenance	4.00000	1.00	4.00
General Account Services					4.00
CK018	25 0201	Electronic Credits Posted	0.10000	28.00	2.80
General ACH Services					2.80
27707	40 0340	CEO Search	0.50000	3.00	1.50
Information Services					1.50
Total Analyzed Charges					8.30
*Total Fee Based Charges					0.00
Total Service Charges					8.30

Client Analysis Statement

Account Summary •

October 2018

• Page 24 of 30



Account number:

CITY OF SAN LEANDRO
 INTERCARE - W C
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	145,040.28
Investable Balance Available for Services	.....	=	145,040.28
Earnings Allowance	..... @ 0.40 %	\$	49.27
Current Month Analyzed Charges	.....	-	152.50

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro	145,040	145,040			152.50

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	448,891

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
IAMTH	00 0230	Recoupment Monthly	0.12750	145.04	18.49
Balance & Compensation Information					18.49
22051	01 0000	Acct Maintenance	8.00000	1.00	8.00
General Account Services					8.00
12505	15 0222	Positive Pay Exception Checks Retnd	5.00000	1.00	5.00
12681	15 0030	Positive Pay Only Monthly Base	35.00000	1.00	35.00
12682	15 0120	Positive Pay Only - Item	0.08000	157.00	12.56
12903	15 0310	Positive Pay Exceptions - Item	1.00000	1.00	1.00
12908	15 0310	POS Pay Checks With No Issue Record	0.50000	1.00	0.50
22202	15 0100	DDA Checks Paid	0.06500	169.00	10.99
Paper Disbursement Services					65.05
12687	20 9999	ARP Aged Issue Records On File-Item	0.00600	30.00	0.18
Paper Disbursement Recon Services					0.18
34333	25 1050	ACH CEO Fraud Filter Review MO Base	5.00000	1.00	5.00

Client Analysis Statement - Account Summary



Account number:

• October 2018

• Page 25 of 30

City Of San Leandro

Service Detail (continued)

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
General ACH Services					5.00
34100	40 0052	CEO Prev Day Reporting Maintenance	20.00000	1.00	20.00
34115	40 0272	CEO Prev Day Reporting Items Loaded	0.05000	151.00	7.55
34123	40 022Z	CEO Event Messaging Service - Email	0.50000	45.00	22.50
34251	40 0800	Info Reporting History Storage 60	0.01500	382.00	5.73
Information Services					55.78
Total Analyzed Charges					152.50
*Total Fee Based Charges					0.00
Total Service Charges					152.50

Client Analysis Statement

Account Summary •

October 2018

• Page 26 of 30



Account number:

CITY OF SAN LEANDRO
 JT2 INTEGRATED RESOURCES
 835 E 14TH ST
 SAN LEANDRO CA 94577

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	33.00

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro	0	0			33.00

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges: \$ 2,943.55

Balance required to cover all analyzed charges: \$ 97,137

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
22051	01 0000	Acct Maintenance	8.00000	1.00	8.00
CK049	01 0310	DDA Statement - Paper	5.00000	1.00	5.00
General Account Services					13.00
MD091	15 0240	Pymt Auth Max Check Mthly Base	20.00000	1.00	20.00
22225	15 0240	Check Cashing Threshold MO Base	0.00000	1.00	0.00
22235	15 0240	OTC Debit Block Monthly Base	0.00000	1.00	0.00
Paper Disbursement Services					20.00
Total Analyzed Charges					33.00
* Total Fee Based Charges					0.00
Total Service Charges					33.00

Client Analysis Statement

Account Summary • October 2018



Account number:

CITY OF SAN LEANDRO PAYROLL
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	217.21

Balance Summary

<i>Account Number</i>	<i>Account Name</i>	<i>Average Ledger</i>	<i>Average Collected</i>	<i>Average Daily Negative Collected</i>	<i>Neg Coll Use of Fund Rate</i>	<i>Service Charge</i>
	City Of San Leandro Payroll	0	0			217.21

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	639,368

Service Detail

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
22051	01 0000	Acct Maintenance	8.00000	1.00	8.00
DS001	01 0021	Zero Balance Monthly Base	5.00000	1.00	5.00
CK021	01 0100	Debits Posted	0.05000	2.00	0.10
General Account Services					13.10
22202	15 0100	DDA Checks Paid	0.06500	96.00	6.24
22810	15 0500	WF Chk Cashed For Nonacct Holder	0.00000	4.00	0.00
Paper Disbursement Services					6.24
12061	20 0020	ARP Monthly Base - Partial	20.00000	1.00	20.00
12430	20 0301	ARP Output - Transmission	5.00000	1.00	5.00
12604	20 0306	ARP Optional Reports	6.00000	1.00	6.00
12694	20 0100	Outgoing Transmission - Per Item	0.00000	96.00	0.00
34350	20 0306	CEO ARP Stmt & Rpts Monthly Base	0.00000	1.00	0.00
DS322	20 0120	ARP Partial Reconciliation - Item	0.04000	96.00	3.84
Paper Disbursement Recon Services					34.84
CK018	25 0201	Electronic Credits Posted	0.10000	19.00	1.90
ES280	25 0000	ACH Monthly Base	20.00000	1.00	20.00
ES211	25 0102	ACH One Day Item	0.06000	1,168.00	70.08

Client Analysis Statement - Account Summary



Account number:

• October 2018

• Page 28 of 30

City Of San Leandro Payroll

Service Detail (continued)

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
ES344	25 0202	ACH Received Item	0.10000	2.00	0.20
ES801	25 0501	ACH Transmission Charge	5.00000	2.00	10.00
34334	25 1050	ACH CEO Fraud Filter Stop Mthlybase	5.00000	1.00	5.00
General ACH Services					107.18
34100	40 0052	CEO Prev Day Reporting Maintenance	20.00000	1.00	20.00
34115	40 0272	CEO Prev Day Reporting Items Loaded	0.05000	117.00	5.85
34250	40 0800	Info Reporting History Storage 30	0.00000	348.00	0.00
34420	40 0051	ARP Stmt & Rpts (Csv/Excel) Base	30.00000	1.00	30.00
Information Services					55.85
Total Analyzed Charges					217.21
*Total Fee Based Charges					0.00
Total Service Charges					217.21

Client Analysis Statement

Account Summary •

October 2018

• Page 29 of 30



Account number:

CITY OF SAN LEANDRO GENERAL ACCOUNT
 835 E 14TH ST
 SAN LEANDRO CA 94577-3767

Contact us

Officer: Monroe, Zina L
 Phone No: 925-852-1061

WELLS FARGO BANK, N.A.
 PO BOX 63020
 SAN FRANCISCO, CA 94163

Average Positive Collected Balance	.....	\$	0.00
Investable Balance Available for Services	.....	=	0.00
Earnings Allowance	..... @ 0.40 %	\$	0.00
Current Month Analyzed Charges	.....	-	784.01

Balance Summary

Account Number	Account Name	Average Ledger	Average Collected	Average Daily Negative Collected	Neg Coll Use of Fund Rate	Service Charge
	City Of San Leandro General Account	189,170	0			784.01

Number of days this cycle: 31

Investable balance required to offset \$1.00 of analyzed charges:	\$	2,943.55
Balance required to cover all analyzed charges:	\$	2,307,772

Service Detail

Svc Code	AFP Code	Service Description	Unit Price	Volume	Service Charges
IAMTH	00 0230	Recoupment Monthly	0.12750	189.17	24.12
		Balance & Compensation Information			24.12
15007	01 0101	Desktop Deposit-Deposit Credited	0.40000	6.00	2.40
22051	01 0000	Acct Maintenance	8.00000	1.00	8.00
CK021	01 0100	Debits Posted	0.05000	68.00	3.40
		General Account Services			13.80
701	10 0220	Desktop Deposit-Deposited Item Onus	0.05000	2.00	0.10
706	10 0224	Desktop Deposit-Deposited Item	0.09000	5.00	0.45
		Depository Services			0.55
12670	15 0410	Stop Payment - Online	4.00000	3.00	12.00
12812	15 1352	CEO Image View < 90 Days - Item	1.50000	3.00	4.50
12815	15 1352	CEO Image View > 90 Days - Item	5.00000	2.00	10.00
12816	15 1352	Desktop Deposit Images Retrieved	0.50000	2.00	1.00
12900	15 1358	Positive Pay Monthly Base - Basic	35.00000	1.00	35.00
22202	15 0100	DDA Checks Paid	0.06500	626.00	40.69
22810	15 0500	WF Chk Cashed For Nonacct Holder	0.00000	2.00	0.00

Client Analysis Statement - Account Summary



Account number:

• October 2018

• Page 30 of 30

City Of San Leandro General Account

Service Detail (continued)

<i>Svc Code</i>	<i>AFP Code</i>	<i>Service Description</i>	<i>Unit Price</i>	<i>Volume</i>	<i>Service Charges</i>
22030	15 0412	Stop Payment - Auto Renewal	2.00000	10.00	20.00
Paper Disbursement Services					123.19
12061	20 0020	ARP Monthly Base - Partial	20.00000	1.00	20.00
12379	20 0201	ARP Part Positive Pay Issue - Item	0.01500	667.00	10.01
12430	20 0301	ARP Output - Transmission	5.00000	1.00	5.00
12604	20 0306	ARP Optional Reports	6.00000	1.00	6.00
12687	20 9999	ARP Aged Issue Records On File-Item	0.00600	9,681.00	58.09
12694	20 0100	Outgoing Transmission - Per Item	0.00000	462.00	0.00
34350	20 0306	CEO ARP Stmt & Rpts Monthly Base	0.00000	1.00	0.00
DS322	20 0120	ARP Partial Reconciliation - Item	0.04000	626.00	25.04
Paper Disbursement Recon Services					124.14
CK018	25 0201	Electronic Credits Posted	0.10000	178.00	17.80
34340	25 0400	ACH CEO Return Subscription-Account	25.00000	2.00	50.00
ES280	25 0000	ACH Monthly Base	20.00000	1.00	20.00
ES211	25 0102	ACH One Day Item	0.06000	80.00	4.80
ES344	25 0202	ACH Received Item	0.10000	42.00	4.20
ES801	25 0501	ACH Transmission Charge	5.00000	2.00	10.00
34334	25 1050	ACH CEO Fraud Filter Stop Mthlybase	5.00000	1.00	5.00
General ACH Services					111.80
ES030	35 0300	Wire IN - Domestic	6.00000	1.00	6.00
ES139	35 0100	Wire Out Domestic - CEO	6.00000	6.00	36.00
Wire & Other Funds Transfer Service					42.00
15003	40 0231	Desktop Deposit Report Per Item	0.15000	2.00	0.30
15017	40 0003	Desktop Deposit Monthly Base	30.00000	2.00	60.00
27707	40 0340	CEO Search	0.50000	21.00	10.50
34100	40 0052	CEO Prev Day Reporting Maintenance	20.00000	1.00	20.00
34115	40 0272	CEO Prev Day Reporting Items Loaded	0.05000	1,141.00	57.05
34120	40 0055	CEO Intraday Reporting Maintenance	60.00000	1.00	60.00
34121	40 0274	CEO Intraday Reporting Items Rptd	0.30000	165.00	49.50
34123	40 022Z	CEO Event Messaging Service - Email	0.50000	42.00	21.00
34250	40 0800	Info Reporting History Storage 30	0.00000	1,372.00	0.00
34420	40 0051	ARP Stmts & Rpts (Csv/Excel) Base	30.00000	1.00	30.00
34421	40 0272	ARP Stmts & Rpts (Csv/Excel) / Item	0.03000	1,202.00	36.06
Information Services					344.41
CS030	45 0020	Sweep Stagecoach Invest Mthly Base	0.00000	1.00	0.00
CS031	45 0403	Sweep Stagecoach Invest Electronic	0.00000	23.00	0.00
Investment/Custody Services					0.00
Total Analyzed Charges					784.01
* Total Fee Based Charges					0.00
Total Service Charges					784.01