

David Tuttle, MLS SirsiDynix Senior Market Consultant: RFID Office: 800-288-8020 x5410

bibliotheca

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QUOTE NO.: SLP ss400EM 021913

Theresa Mallon Library Director San Leandro Public Library

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Proprietary and Confidential

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| | | | Web. | vww.bibliotileca. | COIII | |
|---|--|--------------------|----------|----------------------------|-------|------------------------|
| ltem # | Description | Unit List Price | Quantity | Your DISCOUNTED Unit Price | Unit | Your Extended Price |
| | smartadmin™ Softwar | e License | Subscrip | tion | | |
| SWR000004-000 | smartadmin™ Software (Per Single Connected Device) First year pricing for each connected device, including liber8™, smartgate™, and smartsort™. | \$ 325.00 | 2 | \$ 325.00 | Each | Included |
| SWR000017-000 | smartadmin™ Annual License (Beginning Year 2) Second year + pricing for each connected device, including liber8™, smartgate™, and smartsort™. | \$ 150.00 | 2 | \$ 150.00 | Each | Year2 |
| | smartserve™ : | self-check | cout | | | |
| smartserve Self-Ch | neckout Software | | | | | |
| SWR000007-000 | smartserve™ Individual License Patron Self- Checkout Software | \$ 4,450.00 | 2 | \$ 2,900.00 | Each | \$ 5,800.00 |
| Hardware | | | • | • | - | |
| » 19" Touch Sc» Bar code scal» Integrated rec» Cable manag | nner ceipt printer ement and side shelf es SIP2 from ILS Provider smartserve™ 400 Freestanding Self-Checkout Kiosk (RFID Ready) - Must include EM add-on unit | \$ 7,995.00 | | \$ 6,995.00 | Each | \$ 13,990.00 |
| SCK100420-000 | below EM Add-On Unit | \$ 7,500.00 | 2 | \$ 4,000.00 | Each | \$ 8,000.00 |
| | Fines a | l nd Ease | | | Lacii | |
| | self-payment allows patrons to pay fines and fees with e | either credit or d | | | | |
| SWR000121-000 | Fines & Fees Configuration Fee One per Library | \$ 895.00 | 1 | \$ 895.00 | | \$ 895.00 |

| Connect set-up lee). | | | | | | | | |
|---|--|--|---|---|--|---|--|--|
| Fines & Fees Configuration Fee One per Library System. | \$ | 895.00 | 1 | \$ | 895.00 | System | \$ | 895.00 |
| ment Options - RFID | | | | | | | | |
| Payment Housing Unit (Required for functionality - plus one or more of the payment modules below or if selecting Comprise solution) | \$ | 1,195.00 | 2 | \$ | 956.00 | Each | \$ | 1,912.00 |
| pliant Payment Options | | | | | | | | |
| Comprise SmartPay System (Per Terminal) includes software (host service charge, payment card server and terminal licenses, and merchant account license); hardware; and remote services (set up, training, and PIN injection). The Library will still need to set up a separate merchant account. | \$ | 2,869.00 | 2 | \$ | 2,295.20 | Each | \$ | 4,590.40 |
| Comprise SmartPay System Annual Renewal | \$ | 785.00 | | \$ | - | Each | \$ | - |
| Installation o | and | d Trainin | g | | | | - | |
| | Fines & Fees Configuration Fee One per Library System. ment Options - RFID Payment Housing Unit (Required for functionality - plus one or more of the payment modules below or if selecting Comprise solution) pliant Payment Options Comprise SmartPay System (Per Terminal) includes software (host service charge, payment card server and terminal licenses, and merchant account license); hardware; and remote services (set up, training, and PIN injection). The Library will still need to set up a separate merchant account. Comprise SmartPay System Annual Renewal | Fines & Fees Configuration Fee One per Library System. ment Options - RFID Payment Housing Unit (Required for functionality - plus one or more of the payment modules below or if selecting Comprise solution) cliant Payment Options Comprise SmartPay System (Per Terminal) includes software (host service charge, payment card server and terminal licenses, and merchant account license); hardware; and remote services (set up, training, and PIN injection). The Library will still need to set up a separate merchant account. Comprise SmartPay System Annual Renewal | Fines & Fees Configuration Fee One per Library System. ment Options - RFID Payment Housing Unit (Required for functionality plus one or more of the payment modules below or if selecting Comprise solution) Comprise SmartPay System (Per Terminal) includes software (host service charge, payment card server and terminal licenses, and merchant account license); hardware; and remote services (set up, training, and PIN injection). The Library will still need to set up a separate merchant account. Comprise SmartPay System Annual Renewal \$ 785.00 | Fines & Fees Configuration Fee One per Library System. Ment Options - RFID | Fines & Fees Configuration Fee One per Library System. ment Options - RFID Payment Housing Unit (Required for functionality plus one or more of the payment modules below or if selecting Comprise solution) Comprise SmartPay System (Per Terminal) includes software (host service charge, payment card server and terminal licenses, and merchant account license); hardware; and remote services (set up, training, and PIN injection). The Library will still need to set up a separate merchant account. Comprise SmartPay System Annual Renewal | Fines & Fees Configuration Fee One per Library System. Mathematical Payment Housing Unit (Required for functionality - plus one or more of the payment modules below or if selecting Comprise solution) Payment Options 1,195.00 2 \$ 956.00 | Fines & Fees Configuration Fee One per Library System. Mathematical Payment Housing Unit (Required for functionality - plus one or more of the payment modules below or if selecting Comprise solution) Payment Options | Fines & Fees Configuration Fee One per Library System. System |

Last Updated: 2/19/20134:35 PM Page 1 of 2



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| On-Site Installation is required for most new installations. Additional products can usually be installed and configured remotely, depending on type. Training is provided as part of the installation price and is also available subsequently, tailored to the library's requirements. | | | | | | | |
|--|--------------------------------------|------|---|-------------|-------|----|----------|
| SER000001-000 | On-Site Installation and/or Training | | 1 | \$ 2,500.00 | Total | \$ | 2,500.00 |
| SirsiDynix SIP Licensing | | | | | | | |
| | Bibliotheca SIP License | 2500 | 1 | 2500 | | | FREE |
| | SIP Configuration & Set Up | 225 | 1 | 225 | | | FREE |
| Shipping | | | | | | | |
| SHP000001-000 | Shipping and Handling*** | | 1 | \$ 497.77 | Total | \$ | 497.77 |

Grand Total: \$ 38,185.17

Prices quoted above include first year's Support and Maintenance; however, any required SIP configuration is separate. Please note that there may be an additional charge for electrical work.

Annual Support and Maintenance following first year:

- 12% Software Licenses: Percentage of unit list price shown above.
- 4% Hardware Only Components: Percentage of unit list price shown above
- 7% Bundled Products: Percentage of unit list price shown above

| Annual Maintenance | Discount When Purch. Up Front | Cumulative if Paid Up Front | Savings if Paid Up Front | | |
|--------------------|-------------------------------|--------------------------------|-----------------------------|--|--|
| Year 2: \$2,051.12 | 3% | \$ 1,989.59 | \$ 61.53 | | |
| Year 3: \$2,143.42 | 6% | \$ 3,856.11 | \$ 338.43 | | |
| Year 4: \$2,239.87 | 9% | \$ 5,599.56 | \$ 834.86 | | |
| Year 5: \$2,340.67 | 12% | \$ 7,219.94 | \$ 1,555.14 | | |
| Year 6: \$2,446.00 | 15% | \$ 8,717.26 | \$ 2,503.82 | | |

| Good through: | 5/20/2013 |
|---------------|-----------|
| Today's Date: | 2/19/2013 |

Last Updated: 2/19/20134:35 PM Page 2 of 2

^{***}Shipping is estimated on one receiving location, unless otherwise noted, and on current rates and proposal.