

Quotation

Customer: Anthony Batalla
 Company: City of San Leandro
 Address: 835 East 14th Street San Leandro 94577
 Date: February 9 2015

extrateam

Quote: sanleandroinet

Exhibit B: Internet Edge Equipment

	PART	DESCRIPTION	QTY	LIST	DISCOUNT COST	EXTENDED DISCOUNT
12						
13		Equipment				
14						
15		2960 Switches for DMZ				
16	WS-C2960X-24TS-L	Catalyst 2960-X 24 GigE, 4 x 1G SFP, LAN Base	2	2,395.00	1,437.00 \$	2,874.00
17	CAB-16AWG-AC	AC Power cord, 16AWG	2	0.00	0.00 \$	-
18	PWR-CLP	Power Retainer Clip For Cisco 3560-C and 2960-C Compact Swit	2	0.00	0.00 \$	-
19	C2960X-STACK	Catalyst 2960-X FlexStack Plus Stacking Module	2	1,195.00	717.00 \$	1,434.00
20	CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cable	2	0.00	0.00 \$	-
21	GLC-T=	1000BASE-T SFP	1	395.00	237.00 \$	237.00
22		3850 Layer 3 Switches				
23	WS-C3850-12S-E	Cisco Catalyst 3850 12 Port GE SFP IP Services	2	12,000.00	7,200.00 \$	14,400.00
24	S3850UK9-36E	CAT3850 Universal k9 image	2	0.00	0.00 \$	-
25	PWR-C1-350WAC/2	350W AC Config 1 Secondary Power Supply	2	500.00	300.00 \$	600.00
26	CAB-TA-NA	North America AC Type A Power Cable	4	0.00	0.00 \$	-
27	STACK-T1-50CM	50CM Type 1 Stacking Cable	2	0.00	0.00 \$	-
28	CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM	2	0.00	0.00 \$	-
29	C3850-NM-4-1G	Cisco Catalyst 3850 4 x 1GE Network Module	2	500.00	300.00 \$	600.00
30	GLC-LH-SMD=	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOI	2	995.00	597.00 \$	1,194.00
31		Standard Firewall				
32	ASA5585-S20X-K9	ASA 5585-X Chas with SSP20,8GE,2SFP+,2GE Mgt,2 AC,3DES/AE	1	69,995.00	41,997.00 \$	41,997.00
33	SFP-10G-SR	10GBASE-SR SFP Module	2	995.00	597.00 \$	1,194.00
34	CAB-US515P-C19-US	NEMA 5-15 to IEC-C19 13ft US	2	0.00	0.00 \$	-
35	ASA5515-K9	ASA 5515-X with SW, 6GE Data, 1 GE Mgmt, AC, 3DES/AES	1	4,995.00	2,997.00 \$	2,997.00
36	CON-SNT-A15K9	SNTC-8X5XNBD ASA 5515-X with SW,	1	599.00	359.40 \$	359.40
37	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	1	0.00	0.00 \$	-
		Library and PD Switching				
	WS-C3850-48F-L	Cisco Catalyst 3850 48 Port Full PoE LAN Base	2	11,400.00	6,840.00 \$	13,680.00
	S3850UK9-32-0SE	CAT3850 UNIVERSAL	2	0.00	0.00 \$	-
	CAB-TA-NA	North America AC Type A Power Cable	2	0.00	0.00 \$	-
	STACK-T1-50CM	50CM Type 1 Stacking Cable	2	0.00	0.00 \$	-
	PWR-C1-1100WAC	1100W AC Config 1 Power Supply	2	0.00	0.00 \$	-
	C3850-NM-BLANK	Cisco Catalyst 3850 Network Module Blank	2	0.00	0.00 \$	-
	PWR-C1-BLANK	Config 1 Power Supply Blank	2	0.00	0.00 \$	-
	WS-C3650-48FS-L	Cisco Catalyst 3650 48 Port Full PoE 4x1G Uplink LAN Base	2	8,600.00	5,160.00 \$	10,320.00
	S3650UK9-33SE	CAT3650 Universal k9 image	2	0.00	0.00 \$	-
	PWR-C2-1025WAC	1025W AC Config 2 Power Supply	2	0.00	0.00 \$	-
	CAB-TA-NA	North America AC Type A Power Cable	2	0.00	0.00 \$	-
	STACK-T2-BLANK	Type 2 Stacking Blank	2	0.00	0.00 \$	-
	PWR-C2-BLANK	Config 2 Power Supply Blank	2	0.00	0.00 \$	-
	GLC-SX-MMD=	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	8	500.00	300.00 \$	2,400.00
	GLC-LH-SMD=	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOI	4	995.00	597.00 \$	2,388.00
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58		Maintenance				
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60	CON-SNT-WSC296XT	SNTC-8X5XNBD Catalyst 2960-X 24 GigE, 4 x 1G SFP, LAN	2	144.00	129.60 \$	259.20
61	CON-SNT-WSC385SE	SNTC-8X5XNBD Cisco Catalyst 3850 12 Port GE SFP IP Se	2	720.00	648.00 \$	1,296.00
62	CON-SNT-P-A85S2XK9	SNTC-24X7X4 ASA 5585-X Chas with SSP20,8GE,2SFP+,2GE	1	11,759.00	10,583.10 \$	10,583.10
63	CON-SNT-A15K9	SNTC-8X5XNBD ASA 5515-X with SW,	1	599.00	539.10 \$	539.10
64	CON-SNT-WSC388FL	SNTC-8X5XNBD Cisco Catalyst 3850 48 Port Full PoE LAN	2	718.00	646.20 \$	1,292.40
65	CON-SNT-WSC3654	SNTC-8X5XNBD Cisco Catalyst 3650 48 Port Full PoE 4x1	2	542.00	487.80 \$	975.60
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SUBTOTAL EQUIPMENT \$ 96,674.40

67 SUBTOTAL RECURRING MAINTENANCE COST \$ 14,945.40

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69 **ExtraTeam Professional Services**

70 Staging	Not Applicable	\$	-
71 Engineering	Please refer to Statement of Work for details	\$	20,520.00
72 Project Management	Please refer to Statement of Work for details	\$	2,000.00
73 Post Implementation Support	Please refer to Statement of Work for details	\$	-

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75 SUBTOTAL SERVICES \$ 22,520.00

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77 SIGNATURE _____	Equipment	\$	96,674.40
78	Maintenance	\$	14,945.40
79 DATE _____	Professional Services	\$	22,520.00
	Tax		\$9,670
	Shipping		\$837.15
	Total	\$	144,646.95

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83 Please select shipping and billing options under (A) and (B):

84 (A) Class of shipment	Ground
85	2-day
86	Next business day
87 (B) Partial/Full shipment	Partial shipments and invoicing accepted
88	Hold for full shipment and single invoice

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36 Month Lease Payment:
(subject to credit approval)

89 Ship-to Address if different from above:

90 Attn:

91 Customer

92 Address 1

93 Address 2

94 City, State, Zip

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97 This Bill of Materials is conditional upon engineering review. Errors and Omissions excepted
98 Please inspect equipment against packing list prior to opening. Opened product is not returnable.
99 All returns are subject to manufacturer's terms and conditions. A 25% restocking fee may apply.
100 Quote is valid for 30 days from date shown. Freight estimate covers ground shipping only.
101 Expedited shipping charges will be applied to the final customer invoice. Credit card purchases subject to service fee.

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103 Invoice Terms: Due on receipt of equipment.

104 FOB Origin

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106 Inside Sales: Kelly Esskew 925-398-4448

107 Federal Tax ID: 94-3316357

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109 Please send Purchase Order to:

110 orders@extrateam.com

111 Or FAX 925-398-4450

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Please Make Purchase Order Payable to:

ExtraTeam

7031 Koll Center Parkway, Suite 250

Pleasanton, CA 94566

WCSA – Cisco Contract # 7-08-70-13

WCSA - EMC Contract # B27161

CMAS – Cisco Contract # 3-13-70-0861I

CMAS - Polycom Contract # 3-13-70-0861I

CMAS - Barracuda Contract # 3-13-70-0861J

CMAS - F5 Contract # 3-13-70-0861K

CMAS - NetApp Contract # 3-13-70-0861L

CMAS - Microsoft Contract # 3-13-70-0861M

CMAS - EMC Contract # 3-13-70-0861N

CMAS - LifeSize Contract # 3-13-70-0861P

CMAS - Nimble Contract # 3-13-70-0861K

CMAS - Liebert Contract # 3-14-70-0861Q

CMAS - Powerware Contract # 3-13-70-0861H