



# CITY OF SAN LEANDRO

## SOLE SOURCE JUSTIFICATION

Project Manager: Anton Batalla

Date: March 21, 2016

Contractor/Consultant/Vendor: Strategic Products and Services, LLC (formerly ExtraTeam).

Project Number: \_\_\_\_\_

Contract Amount: \$ 144,646.95

Project Description: Purchase of hardware through WSCA contract; installation services to configure upgraded network hardware.

**Notice: Purchases of goods or contracting for services over \$5,000 without obtaining at least three (3) quotes is a violation of City policy unless justified on one or more of the bases below. The City's formal bidding process will normally apply to purchases over \$25,000.**

☐ Attach Requisition Form for Signature Approval

### JUSTIFICATION FOR AWARD OF SOLE SOURCE CONTRACT

- ☐ Emergency PO request. Need for the service is of such an unusual and compelling urgency that the City of San Leandro would be seriously injured unless it is permitted to limit the number of sources from which it solicits bids or proposals. This justification is not met on the basis of a lack of planning.
- ☐ Staff solicited competitive bids and was unable to obtain three quotes from responsive vendors – Attach sheet with company names, contact names and phone numbers of vendors contacted
- ☐ The service/product is only available from a single source and there is no acceptable substitute
- ☐ The item is directly procured from the original manufacturer and that supplier is the only source for such item
- ☐ Only one vendor can meet the necessary delivery date of \_\_\_\_\_.
- ☒ Only one (1) Contractor/Consultant/Vendor who can provide unique/highly specialized item/ service
- ☐ Economy or efficiency supports award to existing contractor/consultant as a logical follow-on to work already in progress under a competitively awarded contract
- ☐ Cost to prepare for a competitive procurement exceeds the cost of the work or item
- ☐ The item is an integral repair part or accessory compatible with existing equipment
- ☐ The item or service is essential in maintaining research or operational continuity
- ☐ The item/service is one with which staff members who will use the item/service have specialized training and/or expertise and retraining would incur substantial cost in time and/or money

### EXPLANATION:

The City has contracted with the proposed vendor in the past and they are very familiar with the current network topology throughout the City. Given this history, and the overall quality and completeness of their proposal, which met all of the City's requirements, it has been decided to award the professional services portion of this contract (totaling \$22,520.00 per Exhibit B) as a sole-source to Strategic Products and Services, LLC.

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**REQUESTOR SIGNATURE**