



Legislation Details (With Text)

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Staff Report for Resolution To Find that TriActive America Shall Be the Sole Source Supplier for City Park Exercise Equipment

**SUMMARY AND RECOMMENDATIONS**

Staff recommends that the City Council approve a resolution finding that TriActive America shall be the sole source supplier for park exercise equipment proposed for future renovation and/or new City parks projects.

**BACKGROUND**

With funding provided by Alameda County’s Measure WW, renovation of the Par Course in 2012 included a new active exercise component, referred to as ‘Venice Beach’. This area includes moving exercise equipment similar to what you would find in a health club or possibly at home, and includes equipment meeting the Americans with Disability Act (ADA) requirements. Given the increasing desire by the public to go out and be active, and the City’s ability to provide park venues that are open to everyone, having exercise equipment installed in existing and/or future park locations provides a benefit to the residents of San Leandro as well as park users in general.

**Analysis**

When the opportunity to include exercise equipment as part of the Par Course renovation project presented itself, staff did extensive research and went on a number of field visits to see several manufacturers’ equipment in action and to understand from other cities how extensive maintenance was. Specific to the Par Course venue, staff was interested in equipment that could hold up to the salty marine environment, and also was resistant to vandalism since it would be located in the open (in an unlocked venue).

In close work with TriActive America, City staff was able to provide feedback that ultimately resulted

in modifications to make the equipment more durable; which the manufacturer made at no cost to the City. With moving parts, weaknesses in the fabrication can occur if equipment is not used correctly, such as moving a piece beyond the normal range of motion or using the equipment in a manner for which it is not intended. Because of the equipment's placement in an open environment that lacked any security, it was imperative to the City that the equipment should be strong and durable.

TriActive America's headquarters are in California; its equipment is manufactured in the USA. TriActive's equipment allows for a full range of motion without hydraulic catch points; it uses no electricity; and is virtually maintenance free. TriActive chose the City as a test ground for new equipment innovations, which ultimately benefits the City and park users through access to cutting-edge outdoor and open exercise equipment.

### **Current Agency Policies**

The City has sole source arrangements with Denalect Alarm Company for fire alarm and life safety services; with Pivot Furniture for the assembly of the City's Herman Miller modular furniture; with AllDura for 'Microgard' anti-graffiti coating; and with Johnson Controls for building management systems located in several City facilities. The City is permitted by State law to sole source a particular material, product, thing or service under California Public Contract Code section 3400, and by Section 1-6-315 of the San Leandro Municipal Code. By the proposed action, the City Council will make the findings necessary to establish a sole source supplier, which will be described in future invitations for bids or requests for proposals for play structure procurements.

### **Fiscal Impacts**

Finding Tri-Active America as a sole source supplier for parks exercise equipment in and of itself has no fiscal impacts. Moving forward, as new playgrounds are developed or existing playgrounds renovated, having a single outdoor exercise equipment manufacturer will make maintenance more efficient, especially in terms of parts availability. TriActive has a proven track record of equipment durability and good warranty and customer service from the vendor.

### **ATTACHMENT(S)**

None.

**PREPARED BY:** Debbie Pollart, Director, Public Works Department