



Legislation Details (With Text)

**File #:** 22-495      **Version:** 1      **Name:** NPSA Del Conte Amendment No. 6 (Landscape)  
**Type:** Staff Report      **Status:** Filed  
**In control:** City Council  
**On agenda:** 10/3/2022      **Final action:** 10/3/2022  
**Enactment date:**      **Enactment #:** 2022-178

**Title:** Adopt a Resolution to Approve and Authorize the City Manager to Execute Amendment No. 6 with Del Conte’s Landscaping, Inc. for Citywide Landscape Maintenance for \$176,160.72 for Fiscal Year 2022-2023

**Sponsors:** Debbie Pollart

**Indexes:**

**Code sections:**

**Attachments:** 1. Att A - Reso 2022- Del Conte Landscapes Resolution 2022, 2. Att B - Exhibit B - Del Conte Landscapes 2022-23, 3. Att C1 - NPSA Pacheco Brothers Gardening - Landscapes, 4. Att C2 - Amendment No. 1 - Landscapes, 5. Att C3 - NPSA Amendment 2 - Del Conte - Landscapes, 6. Att C4 - NPSA Amendment 3 - Del Conte - Landscapes, 7. Att C5 - NPSA Amendment 4 - Del Conte - Landscapes, 8. Att C6 - NPSA Amendment 5 - Del Conte - Landscapes

Date	Ver.	Action By	Action	Result
10/3/2022	1	City Council	Approved	Pass

Adopt a Resolution to Approve and Authorize the City Manager to Execute Amendment No. 6 with Del Conte’s Landscaping, Inc. for Citywide Landscape Maintenance for \$176,160.72 for Fiscal Year 2022-2023

**SUMMARY AND RECOMMENDATIONS**

Staff recommends that the City Council approve and authorize the City Manager to execute Amendment No. 6 to a Non-Professional Services Agreement with Del Conte’s Landscaping, Inc. to provide monthly landscape maintenance services at City facilities.

**BACKGROUND**

On August 31, 2015, the Public Works Department issued Request for Proposals (RFP) 55025 for Citywide landscape maintenance. Five firms submitted proposals deemed responsive to the RFP. After review by a committee of internal staff, the five proposals were ranked and Pacheco Brothers Gardening, Inc., a Hayward-based firm, was selected based on the firm’s highest score and the second lowest bid price. The City entered into a contract with Pacheco Brothers Gardening, Inc. On March 1, 2016 Amendment No. 1 extended the Non-Professional Services Agreement through June 30, 2018 and provided the City Manager the option to extend the contract annually for three additional years. Amendment No. 2 noted the company’s name change to Del Conte’s Landscaping, Inc. Subsequent amendments have extended the contract on an annual basis subject to increases for inflation.

**Analysis**

If authorized, the existing contract will be extended for Fiscal Year 2022-2023 in the amount of \$15,487.46 per month for a total of \$176,160.72. The new contract price reflects a 5.5% increase

over the prior fiscal year. Contract services include landscape maintenance at various City facilities including City Hall; City libraries, fire stations, and community centers; and the Shoreline area. Services also include mowing, plant trimming, irrigation monitoring and repair, litter abatement, and weed abatement.

### **Previous Actions**

- Resolution No. 2016-024 Authorizing the City Manager to Execute a Non-Professional Services Agreement with Del Conte, Inc. for Citywide Landscape Maintenance
- Resolution No. 2017-118 Authorizing the City Manager to Execute Amendment No. 1 to Non-Professional Services Agreement with Del Conte, Inc. for Citywide Landscape Maintenance
- Resolution No. 2021-162 Authorizing the City Manager to Execute Amendment No. 5 to Non-Professional Services Agreement with Del Conte, Inc. for Citywide Landscape Maintenance

### **Fiscal Impacts**

The amendment to the agreement will cost \$176,160.72 for Fiscal Year 2022-2023. There is sufficient funding available Fiscal Year 2022-2023 in the accounts associated with this agreement:

1. \$80,073.22 in account 010-62-001-5340
2. \$49,352.34 in account 147-42-142-5340
3. \$46,735.17 in account 597-57-003-5340

### **ATTACHMENT(S)**

- Att A: Resolution for Amendment No. 6 to Agreement with Del Conte's Landscaping, Inc.
- Att B: Exhibit B - Compensation Schedule for Fiscal Year 2022-2023
- Att C1: Non-Professional Services Agreement between the City of San Leandro and Pacheco Brothers Gardening, Inc. for Citywide Landscape Maintenance
- Att C2: Amendment No. 1 to Non-Professional Services Agreement between the City of San Leandro and Pacheco Brothers Gardening, Inc.
- Att C3: Amendment No. 2 to Non-Professional Services Agreement
- Att C4: Amendment No. 3 to Non-Professional Services Agreement
- Att C5: Amendment No. 4 to Non-Professional Services Agreement
- Att C6: Amendment No. 5 to Non-Professional Services Agreement

**PREPARED BY:** Jennifer Auletta, Deputy Director, Department of Public Works