



## Legislation Text

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**File #:** 24-275, **Version:** 1

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Adopt a Resolution to Approve and Authorize the City Manager to Execute Purchase Orders in Fiscal Year 2023-2024 and 2024-2025 with certified resellers of Cisco Systems, Inc. technology for Technology Equipment Using the State of California NASPO ValuePoint Master Price Agreement for an Amount Not to Exceed \$750,000

### **COUNCIL PRIORITY**

- Infrastructure
- Sustainability & Resiliency
- Fiscal Sustainability and Transparency

### **SUMMARY & RECOMMENDATIONS**

Staff recommends City Council adopt a Resolution to Approve and Authorize the City Manager to Execute Purchase Orders for Fiscal Year 2023-2024 and 2024-2025 with certified resellers of Cisco Systems, Inc. for Technology Equipment Using the State of California NASPO ValuePoint Master Price Agreement for an Amount Not to Exceed \$750,000.

### **BACKGROUND**

The Information Technology Department (IT) maintains network devices, including firewalls and switches to provide Internet and internal connectivity to City staff and the community via public WiFi. Regular and prompt replacement of aging technology equipment is critical to ensure the effective, secure, and efficient operation of City business.

The current state of City network equipment utilized by City staff is aging and in desperate need of replacement. The existing technology equipment utilizes legacy technology and does not support the needs of a modern workforce. This situation causes significant inefficiencies, frequent outages and a negative impact on work productivity.

### **Analysis**

The IT Department performed an extensive evaluation of network hardware and multiple manufacturers. IT selected Cisco Systems, Inc. as the preferred manufacturer, taking into consideration technical capabilities, reliability, functionality, maintainability, and cost. IT is currently evaluating proposals and additional services provided by resellers.

Staff will utilize the State of California NASPO ValuePoint Master Price Agreement, a statewide competitively bid contract, to obtain the best pricing available for the City from all resellers. San Leandro Municipal Code Sec. 1-6-305 permits the City to purchase equipment through cooperative purchasing with other governmental bodies without engaging in its own competitive bidding process.

Due to the urgency of these infrastructure needs, staff requests flexibility from Council to utilize any preferred reseller that provides pricing on the competitive NASPO contract.

More information about this contract is available here:

<https://www.delltechnologies.com/en-us/emcwsca/data-storage/california/index.htm>.

### **Legal Analysis**

The City Attorney's office reviewed and approved the purchase agreements as to form.

### **Financial Impacts**

The total cost for FY 2023-2024 and FY 2024-2025 is \$750,000.

Sufficient funds are included in the FY 2023-2024 and FY 2024-2025 Information Technology Internal Service Fund budget for technology equipment.

This Council action will not impact fund balance because there are funds available in the budget.

### **ATTACHMENT A - Resolution**

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