

City of San Leandro

Civic Center 835 East 14th Street San Leandro, California

Legislation Details (With Text)

File #: 19-161 Version: 1 Name: Staff Report for a Resolution to Amend Consulting

Services Agreement with ConvergeOne for Cisco

Next-Generation Firewall Installation

Type: Staff Report Status: Filed

In control: City Council

On agenda: 4/1/2019 Final action: 4/1/2019

Enactment date: Enactment #:

Title: Staff Report for a City of San Leandro City Council Resolution to Amend the Consulting Services

Agreement with ConvergeOne for Cisco Next-Generation Firewall Installation to (Adds \$5,301.61 to

the Original Agreement Amount of \$104,000.00 for a New Total Amount of \$109,301.61)

Sponsors: Jeff Kay

Indexes:

Code sections:

Attachments:

Date	Ver.	Action By	Action	Result
4/1/2019	1	City Council	Received and Filed	

Staff Report for a City of San Leandro City Council Resolution to Amend the Consulting Services Agreement with ConvergeOne for Cisco Next-Generation Firewall Installation to (Adds \$5,301.61 to the Original Agreement Amount of \$104,000.00 for a New Total Amount of \$109,301.61)

SUMMARY AND RECOMMENDATIONS

Staff recommends that the City Council approve a resolution authorizing the City Manager to amend an agreement with ConvergeOne to install and configure upgraded Cisco firewall technology. The contract was for an amount not to exceed \$104,000.00; however, tax and freight charges were not included in the original proposal. Thus, the total project came to \$109,301.61.

BACKGROUND

On July 16, 2018 the City Council approved a consulting services agreement with ConvergeOne to install redundant Cisco Firepower 2140 Next-Generation firewalls enabling new threat defense systems and protection from hardware failure. The original proposal excluded freight and tax charges.

Analysis

In January of 2019, the City's IT Division successfully completed the upgrade to the City's firewalls. However, upon reviewing the final invoice it was determined that the original proposal from the vendor did not include estimates for tax, freight and shipping charges. As such, those costs brought the project total to \$109,301.61; \$5,301.61 more than the budgeted amount of \$104,000.00.

File #: 19-161, Version: 1

Staff recommends that the City Council approve a resolution authorizing the City Manager to amend the agreement with ConvergeOne to add \$5,301.61 from the FY 2018-2019 IT operating budget.

Previous City Council Actions

Reso 2018-088 - On July 16, 2018, the City Council approved a Consultant Services
Agreement with ConvergeOne for Cisco Next-Generation Firewall Installation (not to exceed
\$104,000.00).

Legal Analysis

The City Attorney's office reviewed and approved the purchase agreements.

Fiscal Impacts

The amendment will require an additional \$5,301.61 to close out the project.

Budget Authority

The Finance Director has determined there are sufficient funds in the FY 2018-2019 IT operating budget, Account 688-13-121-7410.

PREPARED BY: Tony Batalla, Information Technology Manager, City Manager's Office