IN THE CITY COUNCIL OF THE CITY OF SAN LEANDRO

RESOLUTION NO. 2026-XXX

RESOLUTION TO APPROVE AND AUTHORIZE THE CITY MANAGER TO EXECUTE AMENDMENT NO. 2 TO A CONSULTING SERVICES AGREEMENT WITH THE ALEX GREENWOOD GROUP FOR ECONOMIC DEVELOPMENT STRATEGY IMPLEMENTATION FOR A NEW TOTAL NOT TO EXCEED AMOUNT OF $200,000

WHEREAS, the City Council adopted the 2024 Economic Development Strategy, which includes a strategic vision, goals, strategies, and action steps to accelerate innovation and growth of target industries, support transformative development opportunities, work to preserve industrial district and address infrastructure needs, attract high-quality retail and support shopping districts, facilitate workforce development and education opportunities, and support small businesses and entrepreneurs; and

WHEREAS, the 2024 Economic Development Strategy will guide economic development activities over the next five to ten years; and

WHEREAS, the 2024 Economic Development Strategy articulates a clear vision and pathway for economic development, in line with existing City Council policies and priorities; and

WHEREAS, on June 26, 2024, the City entered into a Consulting Services Agreement with the Alex Greenwood Group for Economic Development Consulting in the amount of $67,000; and

WHEREAS, on June 2, 2025, the City Council approved and authorized the City Manager to execute a First Amendment to the Consulting Services Agreement with the Alex Greenwood Group, increasing the amount by $90,000, for a total not to exceed amount of $157,000; and

WHEREAS, the continued services and expertise of the Alex Greenwood Group are necessary to support Staff with the implementation of the goals and action steps set forth in the 2024 Economic Development Strategy; and

WHEREAS, the total cost for the amended professional services agreement shall increase by $43,000, for a new total not to exceed amount of $200,000; and

WHEREAS, the Community Development Department has sufficient funding in its Fiscal Year 2025-2026 adopted budget to cover this contractual obligation; and

WHEREAS, the City Council is familiar with the contents thereof.

NOW, THEREFORE, the City Council of the City of San Leandro does **RESOLVE** as follows:

That Amendment No. 2 to the Consulting Services Agreement is approved and the City Manager is hereby authorized to execute the amendment with the Alex Greenwood Group for the Implementation of the Economic Development Strategy for a new not to exceed amount of $200,000.

DRAFT

Introduced by _____ and passed and adopted this 15th day of June 2026 by the following vote:

AYES: ()

NOES: ()

ABSENT: ()

ATTEST: _____

Sarah Bunting, CMC
City Clerk

DRAFT